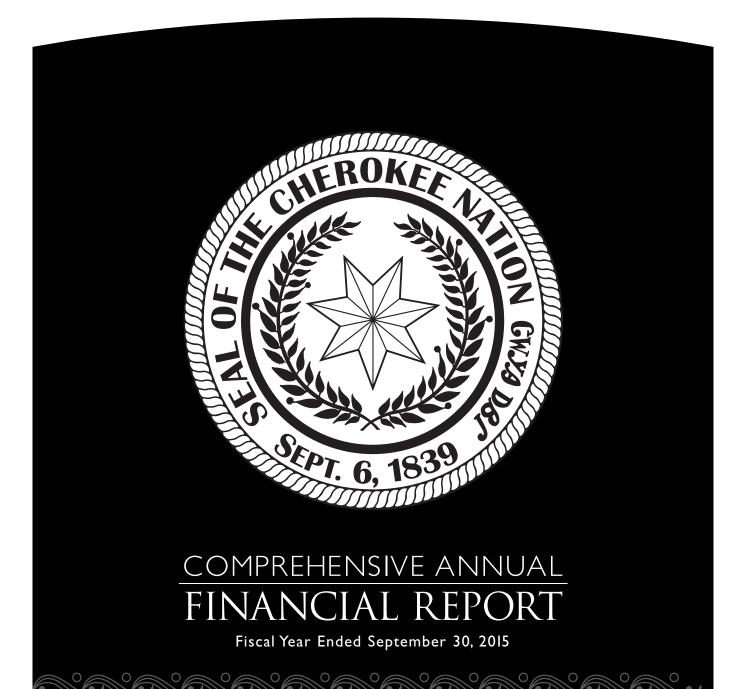
CHEROKEE NATION®

Tahlequah, Oklahoma





CHEROKEE NATION

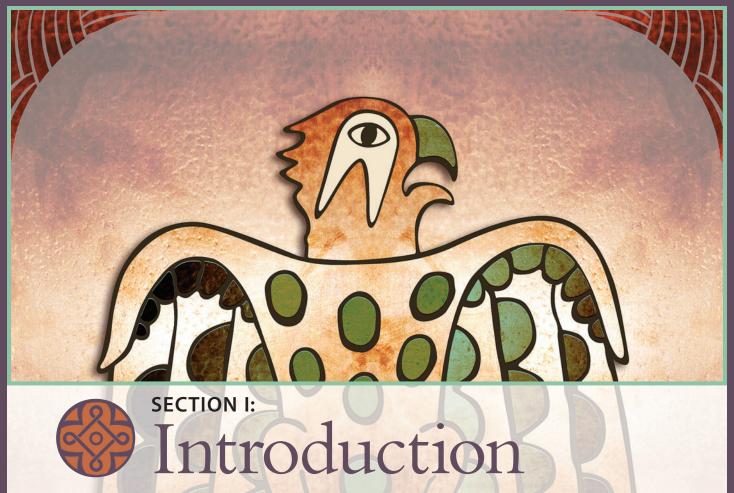
Comprehensive Annual Financial Report For the Year Ended September 30, 2015

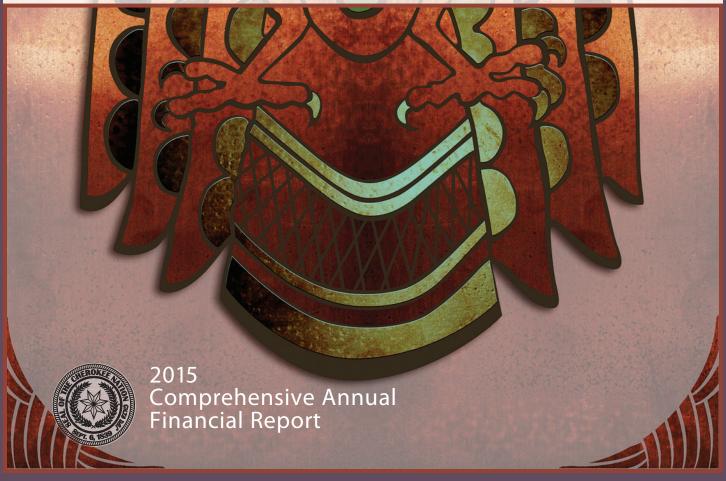
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Office of the Chief

Bill John Baker Principal Chief OP Gh JSS&oJY OEOGA

S. Joe Crittenden
Deputy Principal Chief

O. KG. JEYOY

WPA DUGA OEOGA

March 30, 2016

Principal Chief, Deputy Principal Chief, Tribal Council and Citizens of the Cherokee Nation:

We, the Cherokee Nation Financial Resources Department (Financial Resources), are pleased to submit the Comprehensive Annual Financial Report of the Cherokee Nation (the Nation) for the fiscal year ended September 30, 2015. Accountability for both the accuracy of the data and the completeness and fairness of the presentation, including all disclosures, rests with the Nation. We believe the data presented is accurate in all material aspects, and fairly presents the financial position and activities for the year ended September 30, 2015.

A comprehensive analysis of the Nation's financial position and activities for the year is contained in this report. It has been prepared by Financial Resources and conforms to the "pyramid" approach to governmental financial reporting as prescribed in National Council on Governmental Accounting (NCGA) Statement 1, "Governmental Accounting and Financial Reporting Principles."

Management's discussion and analysis (MD&A) immediately follows the independent auditor's report and provides a narrative introduction, overview and analysis of the basic financial statements. The MD&A should be read in conjunction with this transmittal letter.

The Nation's basic financial statements were audited by BKD, LLP whose role serves to provide reasonable assurance that the financial statements are fairly stated in all material respects. See "Independent Auditor's Report" included with the comprehensive report.

Organization of the Government

The Nation is the largest federally recognized government of the Cherokee people and is one of the largest federally recognized tribes in the United States. The Nation has sovereign status granted by treaty and law. The Nation is located within the 14 counties of northeastern Oklahoma with the boundary running northerly and southeasterly from Tulsa, Oklahoma to the Kansas and Arkansas state borders. The Nation's jurisdictional area—which consists of 9,234 square miles and includes all of six counties and portions of eight other counties—was established following the historical boundaries of the Cherokee Nation after the Treaty of 1866.

The Cherokee Constitution was amended by the Constitutional Convention in 1999 and ratified by a vote of the Cherokee citizens in 2003. This Constitution defines the distribution and separation of powers

among the three branches of government. The three branches and their respective powers include the following:

Executive Branch

The executive power of the Cherokee Nation is vested in the Principal Chief, currently Bill John Baker. The Deputy Principal Chief, currently S. Joe Crittenden, aids and advises the Principal Chief in the administration of the government. The Principal Chief is responsible for the execution of the laws of the Cherokee Nation, establishment of tribal policy and delegation of authority, as is necessary for the administrative functions of the Cherokee Nation. The Principal Chief maintains an office at the W. W. Keeler Tribal Complex in Tahlequah (Cherokee County), Oklahoma. The Deputy Principal Chief is empowered to act as directed by the Principal Chief.

The Executive Branch of the Nation is organized with the Principal Chief and the Deputy Principal Chief serving as the final authorities of the administrative operations of the Nation. The Constitution provides for a three member Cabinet: the Treasurer, the Secretary of State and the Secretary of Natural Resources. The Treasurer, currently Lacey A. Horn, provides oversight and direction for the Nation on all financial matters, including annual budgets, investment of funds, and financial reporting in conformance with Generally Accepted Accounting Principles (GAAP). The Secretary of State, currently Chuck Hoskin, Jr., is responsible for a variety of governmental functions including but not limited to the certification of petitions, referring amendments of the constitution to the people, and receipt of petitions, orders for initiatives, and oaths of office. The Secretary of Natural Resources, currently Sara Hill, advises the Chief on natural resource issues and works to advance the Nation's top environmental strategic priorities.

The Constitution also created an office of Attorney General and an office of Marshal. The Attorney General and Marshal are appointed by the Principal Chief and confirmed by the Tribal Council for a term of five (5) years. The terms of the Attorney General and Marshal shall not be concurrent. The Attorney General, currently M. Todd Hembree, represents the Cherokee Nation in all criminal cases in the courts of the Nation, and in all civil actions wherein the Cherokee Nation is named as a party and shall have such other duties as prescribed by law. The Marshal, currently Shannon Buhl, provides law enforcement within the jurisdiction of the Cherokee Nation. The Marshal's duties and authority are prescribed by law.

The staff of the Principal Chief includes the Executive Directors of the respective departments who provide oversight and general direction. The major service departments of the Nation are the following: Career Services, Commerce Services, Community Services, Education Services, Health Services, Indian Child Welfare and Human Services. Resource departments provide support for the Nation's service departments, as follows: Financial Resources, Human Resources, Government Resources, Information Technology and Management Resources.

Legislative Branch

The Legislature consists of seventeen (17) Tribal Council members, who are citizens of the Cherokee Nation. The Tribal Council is elected to four-year terms from the fifteen districts of the Cherokee Nation and two at-large members who represent citizens living outside the jurisdictional area. The Council elects a Speaker, currently Joe Byrd, and a Deputy Speaker, currently Victoria Vazquez. The role of the Tribal Council is to adopt legislation and to conduct other business in the best interest of the Cherokee people.

Judicial Branch

The Judicial Branch consists of the Supreme Court and the Cherokee Nation District Court. Supreme Court Justices are appointed by the Principal Chief and confirmed by the Tribal Council. The Chief Justice currently is Troy Poteete. The primary responsibility of the Justices is to hear and resolve any disagreements arising under the provisions of the Constitution or any enactment of the Tribal Council.

The District Court system hears all cases brought before it under jurisdiction of the Cherokee Nation Code Annotated, Title 20, Courts and Procedure.

Reporting Entity

The Nation determines its financial reporting entity in accordance with Governmental Accounting Standards Board (GASB) Statement No. 14, "The Financial Reporting Entity," as amended by GASB Statement No. 61, "The Financial Reporting Entity: Omnibus – an amendment of GASB Statements No. 14 and No. 34" and, based on that criterion, has included the following entities as component units within the Nation's basic financial statements.

Cherokee Nation Businesses, LLC (CNB) and its blended component units

Housing Authority of the Cherokee Nation of Oklahoma (HACN)

Cherokee Nation Comprehensive Care Agency (CNCCA)

Cherokee Nation Home Health Services, Inc. (CNHHS)

Cherokee Nation Waste Management, LLC (CNWM)

Cherokee Health Partners, LLC (CHP)

Cherokee Nation Foundation (CNF)

Cherokee National Historical Society, Inc. (CNHS)

Cherokee Nation Economic Development Trust Authority (EDTA)

The nature of the activities of these organizations and the specific basis for inclusion as a component unit of the Nation are discussed in the notes to basic financial statements.

Internal Controls

The management of the Nation is responsible for ensuring that adequate accounting data is compiled to allow for the preparation of financial statements in conformity with GAAP. Management of the Nation is also responsible for establishing and maintaining an internal control structure designed to ensure that the assets of the Nation are protected from loss, theft or misuse. The internal control structure is designed to provide reasonable, but not absolute, assurance that these objectives are met. The concept of reasonable assurance recognizes that: (1) the cost of a control should not exceed the benefits likely to be derived, and (2) the valuation of costs and benefits requires estimates and judgments by management. The Nation did not change any financial policies that had a significant impact on the fiscal year's financial statements.

Single Audit

As a recipient of federal and state financial assistance, the Nation is responsible for ensuring that an adequate internal control structure is in place to ensure compliance with applicable laws and regulations related to those programs. This internal control structure is subject to periodic evaluation by management of the Nation.

As a part of the Nation's single audit, tests are made to determine the adequacy of the internal control structure, including that portion related to federal financial assistance programs, as well as to determine that the Nation has complied with applicable laws and regulations. The results of the Nation's single audit process for the fiscal year ended September 30, 2015, will be included in a separately issued Single Audit Report.

Budgetary Process

Title 62, §31-32 provides the legal level of budgetary control for the Cherokee Nation. The Executive and Finance Committee of the Tribal Council, upon direction of the Treasurer and with advisement from the Controller, shall formulate an annual appropriations bill. The bill shall contain the legal budgeted annual revenues and expenditures/expenses for the general fund and enterprise funds for the executive, legislative and judicial branches of government. The sources of revenue may be based upon estimates. The budgeted expenditures for these funds shall not exceed total estimated revenues and beginning fund balance and net position. Cherokee Nation limits uses of funds to the availability of the sources of revenues.

Should the need arise for management to transfer funds or propose additional appropriations, the Executive and Finance Committee of the Tribal Council, upon direction of the Treasurer and with advisement from the Controller, shall be responsible for proposing amendments to the annual appropriations law based upon material changes in real or estimated revenues and expenditures that affect the total amounts budgeted. Any amendments to the annual appropriations bill shall be presented to the Tribal Council for consideration and passage. Any funds received by the Cherokee Nation, the use of which is determined by the granting or contracting agency (special revenue funds) shall be used only for those purposes and under those conditions for which the funds are made available, and such funds are not subject to legal appropriation by the Tribal Council.

The basic financial statements contain a budget and actual comparative statement for the General Fund, a legally budgeted fund. A budgetary statement for enterprise funds, which are also legally budgeted, is included in the budgetary information section of Other Supplementary Information. Budgets for the Nation are prepared on the same basis of accounting as the financial statements.

Long-Term Financial Planning

Since fiscal year 2006, the Cherokee Nation primary government has increased its total assets by approximately \$978.7 million or 310.31%. The Nation's long-term financial planning process involves a dedicated budgeting process that ensures discretionary resources are used to support the vision of the Nation: "Homes, Health, Hope." This planning process encompasses the annual financial budget process as well as long-term forecasting for use of the Nation's resources. Additionally, new ideas and efficiencies are continually being incorporated to further advance the Nation's initiatives which include greater emphasis on housing, health care, careers and education.

Through expansion of its component units, the Nation works to establish a productive, sustainable economy for the citizens of the Nation. In addition to creating greater opportunities through its component units, the Nation has been successful in partnering with outside entities to attract new industries and create jobs within the Nation's jurisdiction. Through a collaborative partnership with CNB that began in 2013, the Nation continues to improve access to health care through the construction of new or expanded health care facilities by way of a \$108 million capital investment.

Use of the Report

This report will be submitted to the Federal Audit Clearinghouse in compliance with the requirements of the Office of Management and Budget (OMB) Circular A-133 "Audits of States and Local Governments and Non-Profit Organizations". Copies of the reports will also be submitted to elected officials of the Nation and various other agencies which require copies as a condition of funding provided to the Nation under grants and contracts. Use of this report by the departments of the Nation is encouraged.

Readers of this report should refer to Management's Discussion and Analysis for better understanding of the financial activities of the Nation. The MD&A provides the reader with an easily readable discussion of the basic financial statements, significant differences, comparative analyses, fund financial analysis, significant budget variations, and facts, decisions or conditions which have or are expected to have a significant effect on the Nation's financial position or activities.

Certificate of Achievement

The Government Finance Officers Association (GFOA) of the United States and Canada awarded a Certificate of Achievement for Excellence in Financial Reporting to Cherokee Nation for its Comprehensive Annual Financial Report (CAFR) for the fiscal year ended September 30, 2014. This was the fourteenth consecutive year that the Nation has achieved this prestigious award. In order to be awarded a Certificate of Achievement, a government must publish an easily readable and efficiently organized comprehensive annual financial report. This report must satisfy both GAAP and applicable legal requirements.

A Certificate of Achievement is valid for a period of one year only. The members of Financial Resources believe that the current CAFR continues to meet the Certificate of Achievement Program's requirements. We will be submitting the CAFR to the GFOA to determine its eligibility for another certificate.

Acknowledgements

The preparation of the 2015 CAFR was a tremendously involved task requiring the professional skills of the entire Financial Resources Department. I would like to express my gratitude to the Financial Resources Department for their dedication and continuous hard work. I would also like to thank BKD, LLP, independent auditors for the Cherokee Nation, for their guidance and technical assistance in completing this CAFR.

Respectfully submitted,

Grey L. Hom

Lacey A. Horn Treasurer

Cherokee Nation Tribal Officials

EXECUTIVE BRANCH

Bill John Baker **Principal Chief**

S. Joe Crittenden **Deputy Principal Chief**

LEGISLATIVE BRANCH

Joe Byrd **Speaker** District 2 Victoria Vazquez **Deputy Speaker** District 11

Rex Jordan District 1

David Walkingstick District 3

Don Garvin District 4

David Thornton, Sr.

Bryan Warner

Frankie Hargis

District 5

District 6

District 7

Shawn Crittenden

District 8 District 9 **Harley Buzzard** District 10

Dick Lay District 12 **Buel Anglen** District 13

Curtis Snell

Keith Austin District 14

Janees Taylor District 15

Jack D. Baker

Wanda Hatfield

At Large At Large

JUDICIAL BRANCH

Supreme Court

Troy Wayne Poteete

James G. Wilcoxen

Angela Jones

Chief Justice

Justice

Justice

John C. Garrett Justice

Lynn Burris Justice

District Court

John T. Cripps

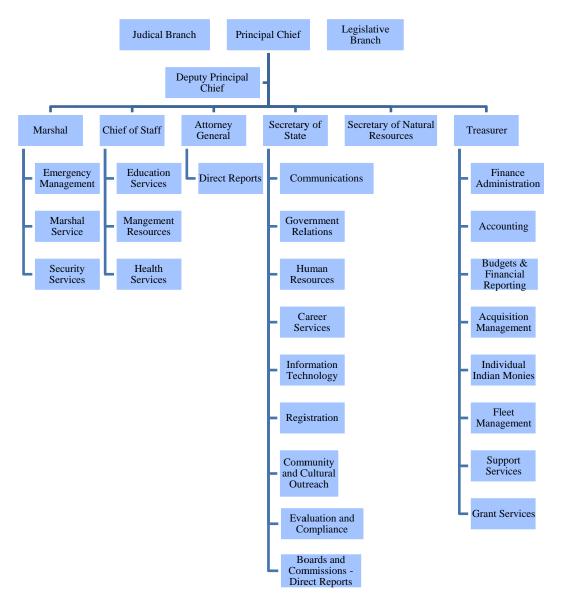
Judge

C. Bart Fite

Judge



CHEROKEE NATION ORGANIZATIONAL CHART



Bill John Baker, Principal Chief

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Government Finance Officers Association

Certificate of Achievement for Excellence in Financial Reporting

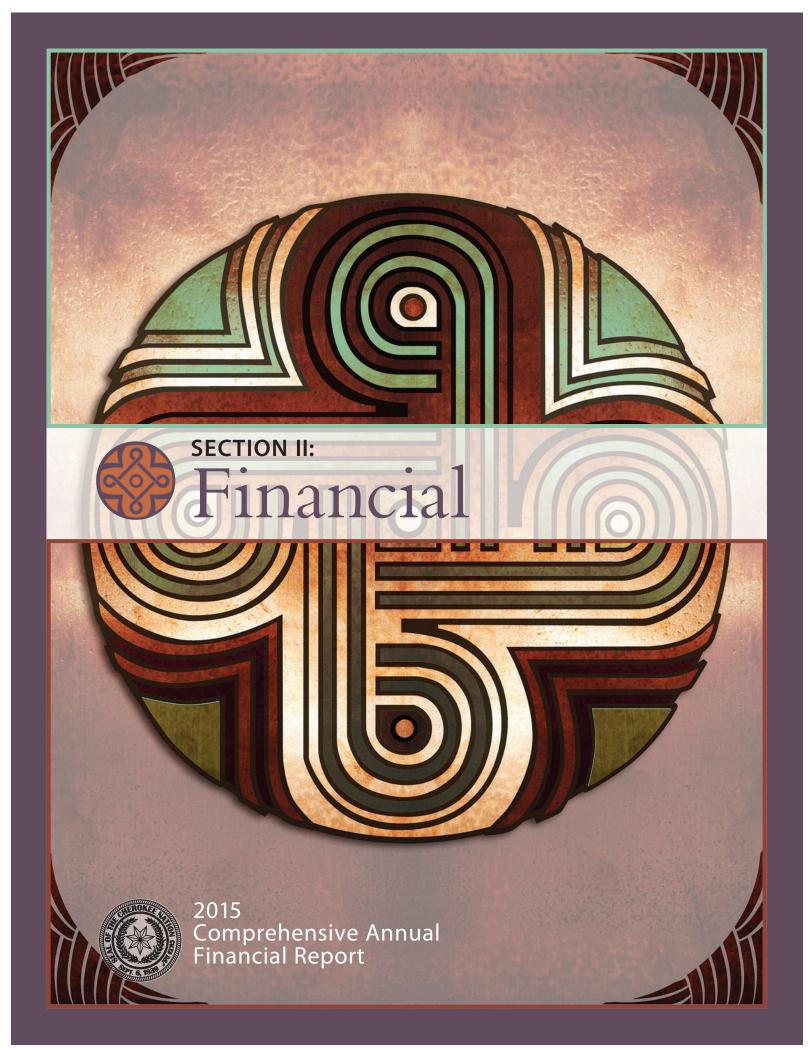
Presented to

Cherokee Nation Oklahoma

For its Comprehensive Annual Financial Report for the Fiscal Year Ended

September 30, 2014

Executive Director/CEO





Independent Auditor's Report

Principal Chief and Tribal Council Cherokee Nation Tahlequah, Oklahoma

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund and the aggregate remaining fund information of the Cherokee Nation (the Nation), as of and for the year ended September 30, 2015, and the related notes to the financial statements, which collectively comprise the Nation's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We did not audit the financial statements of the Housing Authority of the Cherokee Nation (HACN), the Cherokee Nation Comprehensive Care Agency (CNCCA), the Cherokee Nation Waste Management, LLC (CNWM), the Cherokee Health Partners, LLC (CHP), the Cherokee Nation Foundation (CNF) or the Cherokee National Historical Society, Inc. (CNHS), which are discretely presented component units of the Nation. The financial statements of HACN, CNCCA, CNWM, CHP, CNF and CNHS, which collectively comprise approximately 13% of total assets and 3% of total operating revenues of the aggregate discretely presented component units, were audited by other auditors whose reports have been furnished to us, and our opinion, insofar as it relates to the amounts included for HACN, CNCCA, CNWM, CHP, CNF and CNHS, is based solely on the reports of the other auditors. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. The financial statements of CHP, CNF and CNHS, component units included in the financial statements of the aggregate discretely presented component units, were not audited in accordance with Government Auditing Standards.



Principal Chief and Tribal Council Cherokee Nation

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, based on our audit and the reports of the other auditors, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund and the aggregate remaining fund information of the Nation as of September 30, 2015, and the respective changes in financial position and, where applicable, cash flows thereof and the respective budgetary comparison for the general fund for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis listed in the table of contents be presented to supplement the basic financial statements. Such information, although not part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We and other auditors have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Supplementary Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Nation's basic financial statements. The accompanying combining financial statements and budgetary comparisons, listed as other supplementary information in the table of contents, are presented for purposes of additional analysis and are not a required part of the basic financial statements.

Principal Chief and Tribal Council Cherokee Nation

The combining financial statements and budgetary comparisons supplementary information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the combining financial statements and budgetary comparisons supplementary information is fairly stated in all material respects in relation to the basic financial statements as a whole.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Nation's basic financial statements as a whole. The introductory and statistical sections listed in the table of contents are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated March 30, 2016, on our consideration of the Nation's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Nation's internal control over financial reporting and compliance.

Tulsa, Oklahoma March 30, 2016

BKD,LLP

MANAGEMENT'S DISCUSSION AND ANALYSIS

The Nation's management provides Management's Discussion and Analysis (MD&A) of the Comprehensive Annual Financial Report (CAFR) as a tool for readers of the Nation's financial statements for the fiscal year ended September 30, 2015. Readers of the Nation's financial statements are encouraged to utilize this information in conjunction with the information provided in the letter of transmittal, which precedes this section, and the accompanying basic financial statements and disclosures following this section.

Financial Highlights

The Nation's assets and deferred outflows of resources exceeded its liabilities at the end of fiscal year 2015 by \$1 billion (net position). Of this total amount, \$49.8 million is unrestricted net position that may be used to meet the government's ongoing obligations.

The Nation's overall liabilities at the end of fiscal year 2015 decreased by approximately \$0.5 million to \$246.7 million.

The overall net position increased by \$54.5 million, which is largely attributable to the recognition of income on investment in component units, capital contributions from CNB, proceeds from a litigation settlement, and increased revenues from the tobacco tax compact with the State of Oklahoma.

The Nation's governmental funds reported total ending fund balance of \$147.1 million at the end of fiscal year 2015. This compares to the prior year ending fund balance of \$162.5 million showing a decrease of \$15.4 million during the current year. Unassigned fund balance is \$16.3 million for fiscal year 2015.

At the end of the current fiscal year, unassigned fund balance for the General Fund was \$16.3 million or 16.6% of total General Fund expenditures including transfers out and 16.7% of total General Fund revenues including insurance recoveries and transfers in.

Overview of the Financial Statements

Basic Financial Statements

This discussion and analysis serves as an introduction to the Nation's basic financial statements. The Nation's basic financial statements are comprised of government-wide financial statements, fund financial statements, and notes to the basic financial statements. The CAFR also contains other information to supplement the basic financial statements.

Government-wide Financial Statements

The Government-wide Financial Statements provide a broad overview of the Nation's finances and operations in a manner similar to private-sector business. The statements provide information about the Nation's financial position on both a short-term and long-term basis. The statements are prepared using the accrual basis of accounting and an economic resources measurement focus. The government-wide financial statements include the Statement of Net Position and the Statement of Activities.

The *Statement of Net Position* presents the assets, deferred outflows of resources and liabilities for the entire Nation, with the difference between the assets and deferred outflows of resources less liabilities reported as "net position." Increases or decreases in net position over time can serve as an indicator of the improvement or decline in the Nation's financial position.

The *Statement of Activities* presents information about how the Nation's net position changed during the fiscal year. All changes in net position are reported when the underlying event giving rise to the change occurs, regardless of when the related cash flows occur. Utilizing this method, revenues and expenses are reported when earned and incurred, rather than when cash is received or expended.

The financial statements include separate sections for three different types of activities. The three types are as follows:

Governmental Activities presents information about activities supported by dividends from component units, taxes, intergovernmental revenues (state and federal grants), and private grants. The services provided by the Nation's government generally fall into this category, including tribal government, health services, education services, human services, and community services.

Business-type Activities are intended to recover all or a substantial portion of their costs through user fees and charges to external users of the goods and services. The active business-type activities of the Nation include the Title VI Loan Fund, Tsa-La-Gi Apartments, Landfill Closure and Economic Development Trust Authority (EDTA).

Discretely Presented Component Units are the operations for which the Nation has financial accountability, but have certain independent qualities, such as an independent Board of Directors. For the most part, these units operate similar to private-sector business. The Nation's discretely presented component units are:

Cherokee Nation Businesses, LLC (CNB) and its blended component units

Housing Authority of the Cherokee Nation of Oklahoma (HACN)

Cherokee Nation Comprehensive Care Agency (CNCCA)

Cherokee Nation Home Health Services, Inc. (CNHHS)

Cherokee Nation Waste Management, LLC (CNWM)

Cherokee Health Partners, LLC (CHP)

Cherokee Nation Foundation (CNF)

Cherokee National Historical Society, Inc. (CNHS)

The government-wide financial statements can be found immediately following this discussion and analysis.

Fund Financial Statements

A fund is a group of related accounts that is used to maintain control over resources that have been separated for specific activities or objectives. The Nation, like state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. The fund financial statements focus on individual activities of the Nation's government, providing more detail than the government-wide financial statements. The funds of the Nation are divided into three types, which use different accounting approaches and should be interpreted differently. The three types of funds are:

Governmental Funds are used to account for the same governmental functions as reported in the government-wide financial statements. However, unlike the government-wide financial statements, the governmental fund financial statements focus on the near-term inflows and outflows of expendable resources. These fund statements also focus on the balances of expendable resources available at the end of the fiscal year. This approach to financial reporting is known as using the current financial resources measurement focus and the modified accrual basis of accounting. This method may be useful in evaluating the government's near-term financing requirements. These

statements provide a short-term view of the Nation's finances that assist in determining if there will be sufficient financial resources to meet the current needs of the Nation. Most of the services provided by the Nation are financed and reported through the governmental funds.

Because the focus of the governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, the readers may better understand the long-term impact of the government's near-term financing decisions. The Governmental Funds Balance Sheet and the Governmental Funds Statement of Revenues, Expenditures, and Changes in Fund Balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities. These reconciliations are presented on pages 27 and 29 of the financial statements.

The Nation maintains six major governmental funds, each presented in a separate column in the Governmental Funds Balance Sheet and in the Governmental Funds Statement of Revenues, Expenditures, and Changes in Fund Balances. The Nation's six major governmental funds are the General, Self Governance Department of Interior (DOI) Roads, Department of Transportation (DOT), Self Governance Department of Health and Human Services (DHHS), Housing and Urban Development (HUD) and Capital Projects Fund. In addition, the Nation maintains fifteen nonmajor governmental funds, shown aggregated, including a debt service fund and three permanent funds to account for other governmental activity. The governmental funds statements can be found on pages 27 and 28 of this report.

Proprietary Funds are used to show activities which operate similar to private-sector enterprises. These funds charge fees for goods and services provided to customers and are known as proprietary funds. Proprietary funds provide the same type of information as the business-type activities in the government-wide financial statements, except in more detail. Like the government-wide financial statements, proprietary fund financial statements use the accrual basis of accounting. There is no separate reconciliation needed between the proprietary fund financial statements and the government-wide financial statements for business-type activities.

The proprietary funds financial statements can be found on pages 31 - 33 following the governmental fund financial statements. The Nation's proprietary funds include Enterprise and Internal Service Funds, which are described below.

Enterprise Funds — The Nation has one major enterprise fund and three nonmajor enterprise funds for presentation purposes. The major fund is the Nation's Title VI Loan Fund. The nonmajor funds are the Nation's Tsa-La-Gi Apartments, Landfill Closure and Economic Development Trust Authority (EDTA). The nonmajor enterprise combining financial statements can be found on pages 86 - 88 of this report.

Internal Service Funds are used to account for activities related to goods and services provided by one department to other departments of the Nation and to other governmental units, on a cost reimbursement basis. The internal service funds are:

Internal Leases which is used to account for the cost to maintain buildings for use by other funds of the Nation.

Fringe Pool which is used to account for the cost of fringe benefits, including the Nation's self-insured health care and worker's compensation benefits, used by other funds of the Nation.

Indirect Cost Pool which is used to account for the cost of providing certain services, such as accounting, human resources, information technology and acquisition management, to other funds of the Nation.

The internal service funds combining financial statements can be found on pages 89 - 91 of this report.

Cherokee Nation Component Unit Financial Statements, as previously mentioned above, are operations over which the Nation has financial accountability, but they have independent qualities as well, similar to private-sector business. The government-wide financial statements present information for the discretely presented component units in a single column. The Combining Statement of Net Position and the Combining Statement of Revenues, Expenses and Changes in Net Position present detail for each of the eight discretely presented component units.

The financial statements for component units can be found on pages 34 - 36 of this report.

Notes to Basic Financial Statements

The notes to basic financial statements provide additional information that is essential for a full understanding of the data provided in the government-wide and the fund financial statements. The notes to basic financial statements can be found on pages 37 - 83 of this report.

Supplementary Information

The basic financial statements are followed by a section of supplementary information. This section of the report includes combining schedules for nonmajor governmental and enterprise funds, internal service funds and a budgetary comparison schedule for the Nation's enterprise funds. The supplementary information section begins on page 84.

Statistical Information

The statistical section provides financial statement users with additional detailed information as a context for understanding the information in the financial statements, notes to the financial statements, and other supplementary information as it relates to the government's overall financial health. Included in the statistical section are schedules related to financial trends, revenue capacity, debt capacity, demographic and economic indicators, and operating information. The statistical information section begins on page 93.

Comparative Analysis for Major Funds

The following is a comparative analysis for the Nation's major funds (dollars in thousands):

| Major Fund | <u>2015</u> | <u>2014</u> | Increase/ (Decrease) | Percent Increase/ (Decrease) |
|---|-------------|-------------|----------------------|------------------------------------|
| General Fund | | | | |
| Revenues, insurance recoveries and transfers in | \$ 97,688 | \$ 96,970 | \$ 718 | 0.7 % |
| Expenditures and transfers out | 98,562 | 91,949 | 6,613 | 7.2 % |
| Fund Balance | 94,248 | 95,122 | (874) | (0.9)% |
| Self Governance DOI Roads | | | | |
| Revenues, insurance recoveries and transfers in | 3,501 | 4,865 | (1,364) | (28.0)% |
| Expenditures and transfers out | 3,501 | 4,865 | (1,364) | (28.0)% |
| Fund Balance | - | - | - | 0.0 % |
| Department of Transportation | | | | |
| Revenues, insurance recoveries and transfers in | 9,482 | 5,026 | 4,456 | 88.7 % |
| Expenditures and transfers out | 9,482 | 5,026 | 4,456 | 88.7 % |
| Fund Balance | - | - | - | 0.0 % |
| Self Governance DHHS | | | | |
| Revenues, insurance recoveries and transfers in | 261,698 | 253,210 | 8,488 | 3.4 % |
| Expenditures and transfers out | 272,492 | 254,878 | 17,614 | 6.9 % |
| Fund Balance | 24,083 | 34,877 | (10,794) | (30.9)% |
| Housing and Urban Development | | | | |
| Revenues, insurance recoveries and transfers in | 35,894 | 32,610 | 3,284 | 10.1 % |
| Expenditures and transfers out | 38,382 | 35,417 | 2,965 | 8.4 % |
| Fund Balance | 677 | 3,165 | (2,488) | (78.6)% |
| Capital Projects Fund | | | | |
| Revenues and transfers in | 2,400 | 854 | 1,546 | 181.0 % |
| Expenditures and transfers out | 4,683 | 8,089 | (3,406) | (42.1)% |
| Fund Balance | 9,634 | 11,917 | (2,283) | (19.2)% |
| Title VI Loan Fund | | | | |
| Revenues and transfers in | 57 | 70 | (13) | (18.6)% |
| Expenses and transfers out | 57 | 70 | (13) | (18.6)% |
| Fund Balance | 4 | 4 | - | 0.0 % |

The General Fund represents the operating activities of the tribal government. The fund balance of the General Fund decreased \$0.9 million during fiscal year 2015. Revenues increased due to additional taxes collected for motor vehicle registrations, cigarette and tobacco taxes related to changes in the compacts, other revenue from TERO certification fees and a pharmaceutical litigation settlement offset by lower dividends received from component units. General Fund received fewer transfers in from the Capital Projects Fund during fiscal year 2015 as opposed to fiscal year 2014. Expenditures increased due to programs such as Tax Commission, Contract Health Services Dividend and MFT Higher Education Scholarships and additional transfers out to the Capital Projects Fund.

Self Governance DOI Roads and the Department of Transportation funds did not maintain fund balances at the end of fiscal year 2015. Self Governance DOI Roads experienced a decrease in both

the revenues and transfers in and expenditures and transfers out due to a decrease in the number of roads being in the major construction phase when compared to the previous year. Department of Transportation saw both the revenues and transfers in and expenditures and transfers out increase primarily due to the number of road projects currently under construction.

In fiscal year 2015, the Self Governance DHHS fund reported a decrease in fund balance of \$10.8 million. Self Governance DHHS revenues and transfers in increased in fiscal year 2015 due to serving more patients through expanded services. Self Governance DHHS expenditures and transfers out increased in fiscal year 2015 as a result of expenditures to acquire new equipment for the new/expanded health care clinics.

The Housing and Urban Development fund had a decrease of \$2.5 million in fund balance. Housing and Urban Development saw revenues and transfers in increase in the HUD programs primarily due to increased services provided for housing programs including modernization, replacement homes and rental assistance. HUD expenditures and transfers out increased from fiscal year 2014 as a result of increased services including rental assistance, replacement homes and modernization offset by decreases for transitional housing and housing rehabilitation.

In fiscal year 2015, the Capital Projects fund reported a decrease in fund balance of \$2.3 million. Capital Projects Fund revenues and transfers in increased due to transfers in of additional funding for the Tribal Complex construction project. The Capital Projects fund expenditures and transfers out decreased due to completion of construction on the Jack Brown Center offset by increases related to the construction of the Tribal Complex addition and the purchase of health facilities equipment. The construction projects are being funded through internal sources.

The fund balance of the Title VI Loan fund did not change in fiscal year 2015. Title VI Loan Fund revenues and transfers in decreased in fiscal year 2015 as compared to fiscal year 2014 due to decreased interest received on lower notes receivable balances. Title VI loan fund expenses and transfers out decreased as a result of lower balances outstanding on the notes payable, as well as lower interest rates on the variable portion of the loan.

Government-Wide Financial Analysis

Net Position

Net position over time, may serve as a useful indicator of a government's financial position. In the case of the Nation, assets and deferred outflows of resources exceeded liabilities by \$1 billion at the close of the most recent fiscal year. The following table presents the Nation's net position for the primary government (dollars in thousands):

| | | | Cherokee Nati | on's Net Positio | n | | _ |
|--------------------------|--------------|--------------|---------------|------------------|--------------|--------------|-------------|
| | Gover | rnmental | Busin | ess-Type | | | _ |
| | Act | tivities | Ac | Activities | | 'otal | _ Increase/ |
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 | (Decrease) |
| Current and other assets | \$ 1,072,004 | \$ 1,054,551 | \$ 17,397 | \$ 17,243 | \$ 1,089,401 | \$ 1,071,794 | \$ 17,607 |
| Capital assets | 204,355 | 168,180 | 386 | 435 | 204,741 | 168,615 | 36,126 |
| Total assets | 1,276,359 | 1,222,731 | 17,783 | 17,678 | 1,294,142 | 1,240,409 | 53,733 |
| Deferred outflows | | | | | | | |
| of resources | 867 | 608 | | | 867 | 608 | 259 |
| Long-term debt | | | | | | | |
| outstanding | 28,693 | 32,248 | 6,432 | 8,287 | 35,125 | 40,535 | (5,410) |
| Other liabilities | 208,474 | 203,703 | 3,054 | 2,962 | 211,528 | 206,665 | 4,863 |
| Total liabilities | 237,167 | 235,951 | 9,486 | 11,249 | 246,653 | 247,200 | (547) |
| Net investment in | | | | | | | |
| capital assets | 175,662 | 135,395 | 386 | 435 | 176,048 | 135,830 | 40,218 |
| Restricted | 822,166 | 797,337 | 287 | 339 | 822,453 | 797,676 | 24,777 |
| Unrestricted | 42,231 | 54,656 | 7,624 | 5,655 | 49,855 | 60,311 | (10,456) |
| Total net position | \$ 1,040,059 | \$ 987,388 | \$ 8,297 | \$ 6,429 | \$ 1,048,356 | \$ 993,817 | \$ 54,539 |

Charakaa Nation's Not Desition

The largest portion of the Nation's net position (78.5%) represents resources that are subject to external restrictions on how they may be used. An additional portion of the Nation's net position (16.8%) reflects its investment in capital assets (e.g., land, buildings, machinery, equipment and vehicles), less any related outstanding debt that was used to acquire those assets. The Nation uses these capital assets to provide a variety of services to its citizens. Accordingly, these assets are not available for future spending. Although the Nation's investment in capital assets is reported net of related debt, it should be noted that the resources used to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

The remaining balance of \$49.8 million is unrestricted and may be used to meet the government's ongoing obligations to its creditors and provide services to the citizens.

At September 30, 2015, the Nation reported positive net position for the government as a whole, as well as for its separate governmental and business-type activities. The Nation's overall net position increased \$54.5 million from the prior fiscal year. The reasons for this overall increase are discussed in the following section for governmental and business-type activities.

Changes in Net Position

The Nation's net position increased \$54.5 million, or approximately 36.7% less than the prior year increase of \$86.2 million, for an ending balance of \$1 billion. The governmental activities and business-type activities had increases of \$52.6 million and \$1.9 million, respectively.

The Nation's total revenues increased 7.7% to \$580.7 million in fiscal year 2015. Program revenue generated \$442.3 million, consisting of charges for services, federal and state grants, and other contributions, up from \$384.1 million from the prior fiscal year. Capital grants and contributions

revenue increased \$34.9 million in capital contributions related primarily to the construction of new and expanded health care facilities to improve access to health care throughout the Nation.

Motor vehicle tax, the largest increase of the general revenues, increased \$2 million as a result of the expansion of the compact with the State of Oklahoma to include all tribal citizens within the state known as "At-Large" area. The Nation also received a litigation settlement for \$1.8 million from a pharmaceutical company.

Expenses for the primary government increased 9.9% or \$47.6 million to \$526.2 million. The Nation's expenses cover a range of services, including programs classified as tribal government, health services, education services, human services and community services functions. Significant changes include:

Health services expenses increased \$33.6 million (12.6%). The increase is primarily attributed to new and expanded clinics offering additional services to citizens of the Nation.

Education services expenses increased \$5.3 million (8.9%) due to additional funding of scholarships, facility projects at Sequoyah High School and training programs such as the Job Driven National Emergency Grant for Long-Term Unemployment.

The changes in net position during 2015 are as follows (dollars in thousands):

| | | nmental vities | | ess-Type ivities | To | tal |
|------------------------------------|--------------|---------------------------------------|----------|---------------------|--------------|------------|
| | 2015 | 2014 | 2015 | 2014 | 2015 | 2014 |
| Revenues: | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 |
| Program revenues: | | | | | | |
| Charges for services | \$ 108,415 | \$ 98,179 | \$ 905 | \$ 854 | \$ 109,320 | \$ 99,033 |
| Operating grants/contributions | 296,053 | 283,024 | - | - | 296,053 | 283,024 |
| Capital grants/contributions | 36,954 | 2,054 | - | - | 36,954 | 2,054 |
| General revenues: | | | | | | |
| Motor fuel tax | 8,008 | 7,733 | - | - | 8,008 | 7,733 |
| Motor vehicle tax | 13,638 | 11,654 | - | - | 13,638 | 11,654 |
| Tobacco tax and fees | 14,217 | 13,466 | - | - | 14,217 | 13,466 |
| Sales tax | 3,654 | 3,506 | - | - | 3,654 | 3,506 |
| Grants and contributions not | | | | | | |
| restricted to specific programs | 12,740 | 12,503 | - | - | 12,740 | 12,503 |
| Unrestricted investment earnings | 531 | 634 | 2 | 1 | 533 | 635 |
| Litigation settlement | 1,839 | - | - | - | 1,839 | - |
| Dividends from component units | 45,448 | 47,392 | - | - | 45,448 | 47,392 |
| Miscellaneous | 6,552 | 5,695 | - | - | 6,552 | 5,695 |
| Increase in equity in | | | | | | |
| component units | 31,749 | 52,251 | - | - | 31,749 | 52,251 |
| Total revenues | 579,798 | 538,091 | 907 | 855 | 580,705 | 538,946 |
| Expenses: | | | | | | |
| Tribal government | 27,535 | 26,464 | _ | _ | 27,535 | 26,464 |
| Health services | 300,161 | 266,606 | _ | - | 300,161 | 266,606 |
| Education services | 65,059 | 59,753 | _ | - | 65,059 | 59,753 |
| Human services | 42,996 | 40,917 | _ | - | 42,996 | 40,917 |
| Community services | 88,575 | 82,796 | _ | - | 88,575 | 82,796 |
| Interest on long-term debt | 1,140 | 1,274 | - | - | 1,140 | 1,274 |
| Total governmental expenses | 525,466 | 477,810 | | | 525,466 | 477,810 |
| Title VI Loan Fund | - | - | 57 | 70 | 57 | 70 |
| Tsa-La-Gi Apartments | - | - | 488 | 488 | 488 | 488 |
| EDTA | _ | _ | 155 | 232 | 155 | 232 |
| Total business-type expenses | - | - | 700 | 790 | 700 | 790 |
| Increase in net position | | | | | | · |
| before special items and transfers | 54,332 | 60,281 | 207 | 65 | 54,539 | 60,346 |
| • | 34,332 | · · · · · · · · · · · · · · · · · · · | 207 | 03 | 34,339 | , |
| Special Items Transfers | (1,661) | 25,813 (339) | 1,661 | 339 | - | 25,813 |
| Change in net position | 52,671 | 85,755 | 1,868 | 404 | 54,539 | 86,159 |
| Net position-Beginning of year | 987,388 | 901,633 | 6,429 | 6,025 | 993,817 | 907,658 |
| rect position-beginning of year | 701,300 | 901,033 | 0,429 | 0,023 | | 701,038 |
| Net position–End of year | \$ 1,040,059 | \$ 987,388 | \$ 8,297 | \$ 6,429 | \$ 1,048,356 | \$ 993,817 |

Graph 1 depicts revenues by source for the Governmental Activities of the Nation.

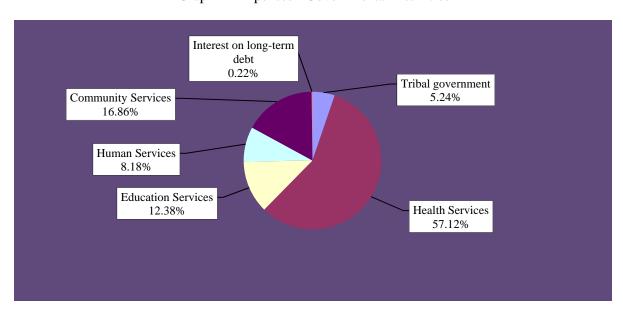
Increase in equity in Grants and Pharmaceutical component units contributions not settlement 5.47% restricted to specific 0.32% programs Unrestricted 2.20% investment earnings 0.09% Dividends from Component Units Charges for services 7.84% and Miscellaneous 19.83% Taxes 6.82% Capital grants/contributions

Operating grants/contributions 51.06%

Graph 1 – Revenues by Source - Governmental Activities

Graph 2 depicts expenses by function for the Governmental Activities of the Nation.

6.37%



Graph 2 - Expenses - Governmental Activities

For more detailed information on the charts presented above, refer to the Statement of Activities on page 26.

Significant Budget Variations

The Nation's significant General Fund budget variations in 2015 were as follows (dollars in thousands):

| | | | Origina | l vs. Final | _ | Budget | vs. Actual |
|----------------------|---------------|---------------|------------|-------------|---------------|------------|------------|
| | | | Variance | Percentage | - | Variance | Percentage |
| | Original | Final | Increase/ | Increase/ | | Increase/ | Increase/ |
| | <u>Budget</u> | <u>Budget</u> | (Decrease) | (Decrease) | <u>Actual</u> | (Decrease) | (Decrease) |
| Revenues: | | | | | | | |
| Interest | 59 | 59 | - | 0 % | 825 | 766 | 1298% |
| Other | 3,675 | 6,084 | 2,409 | 66% | 5,381 | (703) | (12%) |
| Expenditures: | | | | | | | |
| Tribal government | 40,488 | 43,818 | 3,330 | 8% | 20,767 | (23,051) | (53%) |
| Education services | 31,354 | 35,572 | 4,218 | 13% | 29,737 | (5,835) | (16%) |
| Community services | 37,124 | 38,928 | 1,804 | 5% | 26,330 | (12,598) | (32%) |
| Capital outlay | 5,631 | 6,157 | 526 | 9% | 375 | (5,782) | (94%) |

The Nation's Tribal Council approved a comprehensive annual budget prior to the beginning of the fiscal year. During the year, budget modifications were submitted to Council based upon anticipated changes in levels of actual revenues and expenditures/expenses. Variances between actual and final General Fund budget were as follows:

Interest — Actual revenue was more than budget due to interest earnings on the Education Reserve.

Other — Actual revenue was less than budget due to fewer receipts than expected for Cherokee Day Training Program, Economic Development and Career Pathways offset by larger receipts received for TERO Job Training Programs during fiscal year 2015.

Tribal government — The actual expenditures were less than budget, primarily caused by reserves established for cash match for grants and contingencies which were not utilized in 2015 as well as other program expenditures not fully expended at the level budgeted for Communications, Advocacy Initiative, Tribal Election Fund, Employee Performance Incentive, TERO Job Training Programs, Attorney General, CN Water Plan and Gaming Commission.

Education services — Actual expenditures were less than budget due to reserves established for the MFT Education Reserve program as well as program expenditures not fully expended at the level budgeted for Economic Development, Cherokee Day Training Program, Cherokee Charter School, Directed Studies Program, MVT Public School Coop and Career Pathways.

Community services — Actual expenditures were less than budget as a result of reserves for Motor Vehicle Tax revenue allocations which are reserved in the current year and expended in the following year and timing of projects including roads construction and bridge construction in the Motor Fuel Tax and Motor Vehicle Tax programs. Other programs, such as the Tax Commission and Cherokee Publications did not expend funds at the level budgeted.

Capital outlay — The Nation's budget included approximately \$5.5 million for strategic land purchases from the proceeds of the Arkansas Riverbed settlement funds. Actual expenditures were less than budget partially due to timing of land purchases as well as programs such as Ochelata Clinic and MVT Public School Coop not expending to the level budgeted.

Capital Assets and Debt Administration

The Nation's capital assets, net of depreciation, at the end of fiscal year 2015 were \$204.7 million. The Nation has no public domain (infrastructure) capital assets. The following table presents details of the Nation's capital assets, net of depreciation (dollars in thousands):

| | Activities | ess-type tivities | Total |
|----------------------------|---------------|----------------------|---------------|
| Land and improvements | \$ 19,681 | \$ 81 | \$ 19,762 |
| Construction in progress | 2,047 | - | 2,047 |
| Buildings and improvements | 154,181 | 305 | 154,486 |
| Equipment | 28,446 | - | 28,446 |
| Total capital assets | \$ 204,355 | \$ 386 | \$ 204,741 |

Additional information on the Nation's capital assets can be found in Note 7 on pages 64 - 66 of this report.

The Nation's long-term debt at the end of fiscal year 2015 was approximately \$35.1 million, primarily related to Title VI loan program and health clinic construction and expansion. The following is a summary of long-term debt at September 30, 2015 (dollars in thousands):

| | ernmental ctivities | ness-type tivities | Total |
|--------------------------------|------------------------|-----------------------|------------------------|
| Notes payable Bonds payable | \$ 15,733 12,960 | \$ 6,432 | \$ 22,165 12,960 |
| Total long-term debt | \$ 28,693 | \$ 6,432 | \$ 35,125 |

The Nation, as a tribal government, has the ability to incur debt, similar to a state or local government. In July 2002, the Nation entered into an agreement with JP Morgan Chase, which was previously Bank One, guaranteed by the United States Department of Housing and Urban Development. The purpose of the credit facility was to loan money to the HACN which, in turn, used the money in the building of affordable housing for Tribal citizens. As of September 30, 2015, the outstanding balance of this credit facility totaled approximately \$5.3 million.

The bond issuance, which occurred in fiscal year 2007, provided the funding necessary to construct new clinics in Muskogee and Nowata and expand the clinic in Sallisaw. The debt and interest associated with this bond issuance is serviced through health third party revenues.

The Nation entered into a 15-year note in 2010 to finance the construction of a new clinic in Vinita, Oklahoma.

Additional information on the Nation's long-term debt can be found in Note 8 on pages 67 - 71 of this report.

Economic Factors and Next Year's Budget

The Nation continues to provide vital services to the citizens despite the prolonged economic downturn. The outlook for 2016 revenue is projected to be slightly decreased for the General Fund due in part to having decreased funds available from the Contract Support Costs settlement. Budgeted expenditures and transfers for the Nation's General Fund for fiscal year 2016 total \$148.3 million, approximately \$17.8 million less than the final amounts budgeted for fiscal year 2015 due to the use of one-time funding from the Contract Support Costs settlement between the Nation and the Indian Health Service during fiscal year 2015.

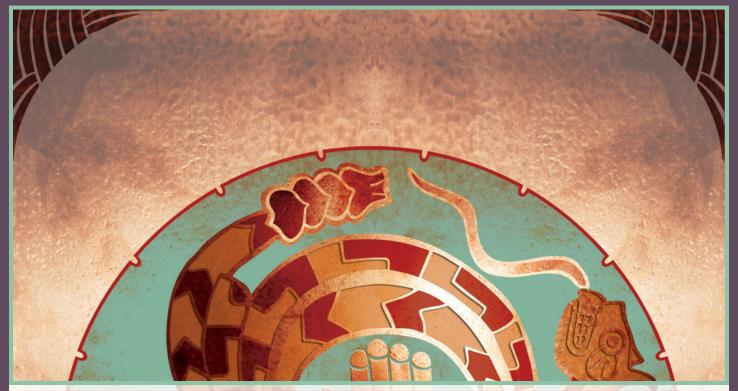
The sequestration of the United States Budget Control Act of 2011 became effective on March 1, 2013. This sequestration resulted in funding reductions to certain federal programs. The Nation had planned for this possibility and implemented several cost containment measures; sequestration is not expected to have a significant impact on the Nation during fiscal year 2016.

The economic uncertainty is expected to continue to have some impact on gaming; however, the overall effect has been mitigated to a large degree through strategic growth and marketing strategies. The expansions by other tribes in the Tulsa market provide direct competition for the Nation's Catoosa casino operated by Cherokee Nation Entertainment, LLC (CNE). To address the competitive factors, CNB and CNE have begun an aggressive growth and development strategy for its flagship properties including branding the Catoosa facility as a Hard Rock Hotel and Casino.

To capitalize on market conditions, CNE has recently completed construction on an expanded facility in Roland as well as a new facility in South Coffeyville. CNE management is also evaluating possible new gaming locations. CNE also continues its innovative approach to offering the newest gaming options available and to improve loyalty within its existing customer base including targeted marketing and rewards programs.

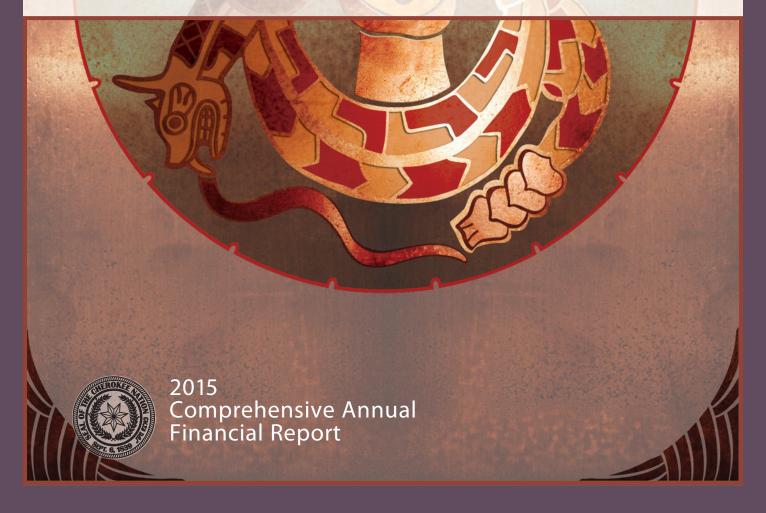
Requests for Information

This financial report is designed to provide a general overview of the Nation's finances to its citizens, customers, creditors, and other interested parties. For additional information related to the Nation or its component units, please access the Cherokee Nation website at www.cherokee.org.





Basic Financial Statements





CHEROKEE NATION

STATEMENT OF NET POSITION SEPTEMBER 30, 2015

(Dollars in Thousands)

| | | Primary Governmen | t | |
|--|----------------------------|-----------------------------|------------------|--------------------|
| | Governmental Activities | Business-type Activities | Total | Component Units |
| Assets | | | | |
| Cash and cash equivalents | \$ 240,498 | \$ 2,969 | \$ 243,467 | \$ 118,477 |
| Investments | 27,770 | - | 27,770 | 10,589 |
| Accounts receivable, net | 20,505 | - | 20,505 | 68,367 |
| Due from other funds - Internal Balances | 430 | (430) | - | - |
| Due from component units | 1,153 | 96 | 1,249 | - |
| Inventories | 4,227 | - | 4,227 | 20,304 |
| Notes receivable | 27 | 2,798 | 2,825 | 519 |
| Other current assets | 9,338 | 2 | 9,340 | 11,560 |
| Restricted cash, cash equivalents and investments | 40,025 | 3,175 | 43,200 | 9,435 |
| Long-term notes receivable | 1,600 | 8,787 | 10,387 | 17,259 |
| Other assets | 65 | - | 65 | 21,881 |
| Investment in joint ventures/partnerships | - | - | - | 9,402 |
| Equity interests in component units | 726,366 | - | 726,366 | - |
| Capital assets, non depreciable | 21,145 | 81 | 21,226 | 109,085 |
| Capital assets, depreciable, net | 183,210 | 305 | 183,515 | 589,936 |
| Total assets | 1,276,359 | 17,783 | 1,294,142 | 986,814 |
| Deferred Outflows of Resources | | | | |
| Accumulated decrease in fair value of hedging derivative | 867 | | 867 | |
| Total deferred outflows of resources | 867 | <u> </u> | 867 | <u> </u> |
| Liabilities | | | | |
| Accounts payable | 15,588 | - | 15,588 | 133,400 |
| Accrued liabilities | 35,116 | 25 | 35,141 | · - |
| Due to primary government | - | - | - | 1,249 |
| Other current liabilities | 11,955 | 22 | 11,977 | |
| Unearned revenue | 137,582 | - | 137,582 | 60 |
| Notes payable and long-term debt | - , | | - , | |
| Due within one year | 2,400 | 1,265 | 3,665 | 2,050 |
| Due in more than one year | 26,293 | 5,167 | 31,460 | 20,124 |
| Capital leases | | | | |
| Due within one year | - | - | - | 236 |
| Due in more than one year | - | - | _ | 1,070 |
| Compensated absences | | | | , - |
| Due within one year | 7,366 | _ | 7,366 | _ |
| | 867 | _ | 867 | _ |
| Derivative instrument - rate swap Trust liabilities | 007 | - | 007 | 4,509 |
| Other noncurrent liabilities | - | 2 007 | 3 007 | 4,509 |
| Total liabilities | 237,167 | 3,007 9,486 | 3,007 246,653 | 162,698 |
| Total habilities | 251,101 | 9,400 | 240,033 | 102,090 |
| Net Position | | | | |
| Net investment in capital assets | 175,662 | 386 | 176,048 | 670,590 |
| Restricted for: | | | | |
| Education, Roads and Safety (MVT) | 11,872 | - | 11,872 | - |
| Education, Health, Roads and Safety (MFT) | 40,730 | - | 40,730 | - |
| Permanent Funds - expendable | 77 | - | 77 | - |
| Permanent Funds - nonexpendable | 535 | - | 535 | - |
| Construction | - | - | - | 390 |
| Debt service | 820 | - | 820 | 520 |
| Equity interests in component units | 726,366 | - | 726,366 | - |
| Equity interest of minority entity, nonexpendable | - | - | - | 1,287 |
| Investment in partnership/joint ventures | - | - | - | 1,378 |
| Program services | 41,766 | - | 41,766 | 29,089 |
| Capital replacements for Tsa-La-Gi | - | 287 | 287 | - |
| Unrestricted | 42,231 | 7,624 | 49,855 | 120,862 |
| Total net position | \$ 1,040,059 | \$ 8,297 | \$ 1,048,356 | \$ 824,116 |

CHEROKEE NATION

STATEMENT OF ACTIVITIES FOR THE YEAR ENDED SEPTEMBER 30, 2015 (Dollars in Thousands)

Governmental activities: Tribal government Health services

Primary Government:

Functions/Programs

Total primary government

Component Units

| Comparison | | | | Program | Program Revenues | | | | Net (Expen Changes | Net (Expense) Revenue and Changes in Net Position | |
|---|--------------------------------|------------------|--------------------|--------------|------------------|-----------|-------------|--------------|-----------------------|--|-----------|
| Control of the cont | | | | | | | | Ā | rimary Governr | nent | |
| Chargest Same Contributions Contribution | | | | Oper | ating | ၓ | pital | | | | |
| S 27.555 S 4.651 S 346 S 1.388 S (21.150) S - 5 (21.150) S S (21.150) | ! | ı | Charges for | Grant | sand | Gran | its and | Governmental | Business-typ | | Component |
| \$ 27,535 \$ 4,661 \$ 346 \$ 1,388 \$ (21,150) \$ 5 . \$ (21,150) \$ 8 . \$ (21,150) \$ 8 . \$ (21,150) \$ 8 . \$ (21,150) \$ 8 . \$ (21,150) \$ 8 . \$ (21,150) \$ 8 . \$ (21,150) \$ 8 . \$ (21,150) \$ 9 . \$ (10,150) \$ \$ (10,150) \$ 9 . \$ (10,150) \$ \$ (10,150) \$ \$ (10,150) \$ \$ (10,15 | unctions/Programs | Expenses | Services | Contrib | outions | Contr | butions | Activities | Activities | Total | Units |
| Section Sect | Governmental activities: | 1 0 1 0 | | € | 2 | • | | | € | | |
| Section Colored Revenues C | I ribal government | \$ 27,535 | , | | 346 | Ð | 1,388 | | Ð | | |
| Section | Health services | 300,161 | 103,757 | _ | 75,598 | | 35,566 | 14,760 | | - 14,760 | |
| 1,140 | Education services | 620'59 | • | | 30,477 | | 1 | (34,582) | | - (34,582) | |
| Section Sect | Human services | 42,996 | • | | 32,201 | | | (10,795) | | - (10,795) | |
| 1,140 | Community services | 88,575 | 7 | | 57,431 | | ı | (31,137) | | - (31,137) | |
| activities 55,466 108.415 296,053 36,954 (84,044) (84 | Interest on long-term debt | 1,140 | | | • | | • | (1,140) | | - (1,140) | |
| sacrivities | Total governmental activities | 525,466 | 108,415 | 2 | 96,053 | | 36,954 | (84,044) | | - (84,044) | |
| Section Sect | Business-type activities: | | | | | | | | | | |
| 155 315 | Title VI Loan Fund | 22 | 22 | | ı | | • | 1 | | | |
| 155 315 | Tsa-La-Gi Apartments | 488 | 533 | | | | ı | • | 4 | | |
| 155 315 - | Landfill Closure | • | 1 | | i | | ı | 1 | | | |
| ## Size in the second s | EDTA | 155 | 315 | | • | | 1 | 1 | 160 | | |
| \$526,166 \$ 109,320 \$ 296,053 \$ 36,954 (84,044) 205 (83,839) 2 General Revenues: Motor fuel tax 16,274 \$ 548 8,008 8,008 8,008 13,638 13,638 13,638 13,638 13,638 13,638 13,638 14,217 | Total business-type activities | 700 | 902 | | 1 | | | | 206 | | |
| \$526,166 \$ 109,320 \$ 296,053 \$ 36,934 (84,044) 205 (83,839) General Revenues: Motor Vehicle tax 16,274 \$ 548 - 8,008 - 8,008 - 13,638 - 13,638 - 13,638 - 13,638 - 13,638 - 13,638 - 13,638 - 13,638 - 13,638 - 13,638 - 13,638 - 13,638 - 13,638 - 13,638 - 13,638 - 12,740 | | | | | | • | | | | | |
| S943,331 \$ 953,652 \$ 16,274 \$ 548 2 General Revenues: Motor vehicle tax 8,008 - 8,008 - 13,638 Motor vehicle tax 13,638 - 14,217 - 14,217 - 14,217 Sales tax 364 - 14,217 - 14,217 - 12,740 Unrestricted investment earnings 531 2 533 Dividends from component units 1,839 - 12,740 - 12,740 Litigation settlement 1,839 - 45,448 - 6,552 Income on investment in joint ventures 1,839 - 1,839 Increase in equity in component units 31,749 - 1,661 Transfers Change in net position 52,671 1,661 Ohange in net position 987,388 6,429 993,817 79 Net position - beginning \$1,040,059 \$8,297 \$1,048,356 \$8 | otal primary government | \$526,166 | | | 96,053 | S | 36,954 | (84,044) | 206 | | |
| 8,008 13,638 14,217 3,634 14,217 3,654 12,740 12,839 13,749 136,715 138,378 138,388 1 | omponent Units | \$943,331 | | | 16,274 | \$ | 548 | | | | 27,143 |
| 8,008 13,638 1,638 1,638 1,638 1,4,217 1,4,217 1,4,217 1,2,740 1,1,839 | | General Rev | enues: | | | | | | | | |
| taction net position tack tack 13,638 14,217 3,654 - 14,217 3,654 - 12,740 - 12,740 - 12,740 - 12,740 - 12,740 - 12,740 - 12,740 - 12,740 - 12,740 - 12,740 - 12,740 - 12,740 - 145,448 - 45,448 - 45,448 - 6,552 - 6,552 - 6,552 - 6,552 - 1,661 - 1,661 - 1,661 - 1,661 - 1,661 - 1,661 - 1,661 - 1,664 - 31,749 - 31,749 - 1,663 - 1,664 - 1,868 - 1,868 - 1,868 - 1,868 - 1,868 - 1,868 - 1,868 - 1,868 - 1,868 - 1,868 - 1,868 - 1,868 - 1,868 - 1,048,356 - 1,048,358 - 1,048,356 - 1,048,358 | | | Motor fuel tax | | | | | 8008 | | 8008 | |
| contributions not restricted to specific programs 14,217 3,654 - 3,654 - 14,217 3,654 - 12,740 - 12 | | | Motor vehicle tax | | | | | 0,000 | | 13 638 | |
| 3,654 - 3,654 contributions not restricted to specific programs 12,740 - 12,740 finvestment earnings 531 2 533 om component units 45,448 - 45,448 itlement - 1,839 - 1,839 us revenue - - 6,552 - - 6,552 nvestment in joint ventures - | | | Tobacco tax | | | | | 14,217 | | - 14.217 | |
| tinvestment earnings om component units of componen | | | Sales tax | | | | | 3,654 | | 3,654 | |
| finnestment earnings om component units om component units om component units us revenue nvestment in joint ventures equity in component units in net position fin net positi | | | Grants and contri | butions no | t restricted | to specif | ic programs | 12,740 | | - 12,740 | |
| om component units | | | Unrestricted inve | stment ear | nings | <u> </u> | | 531 | ., | | 1,099 |
| ttlement 1,839 - 1,839 - 6,552 us revenue 6,552 - 6,552 equity in component units 31,749 - 31,749 ral revenues and transfers 136,715 1,661 1,868 54,539 3 in net position 52,671 1,868 54,539 3 \$1,040,059 \$ 8,297 \$1,048,356 \$ 82 | | | Dividends from co | omponent u | units | | | 45,448 | | | |
| by revenue by the component units and transfers bequity in component units and transfers bequity in component units and transfers bequity in component units and transfers and transfers brain net position between transfers beautiful and transfers | | | Litigation settlem | · hu | | | | 1,839 | | 1,839 | |
| nivestment in joint ventures 31,749 - 3 | | | Miscellaneous re | enne/ | | | | 6,552 | | - 6,552 | |
| equity in component units 31,749 - 31,7 | | | Income on invest | ment in joir | nt ventures | | | • | | | 1,805 |
| (1,661) 1,661 - aral revenues and transfers 136,715 1,663 138,378 in net position 52,671 1,868 54,539 3 987,388 6,429 993,817 79 \$1,040,059 \$ 8,297 \$1,048,356 \$ 82 | | | Increase in equity | in compor | nent units | | | 31,749 | | - 31,749 | |
| trail revenues and transfers 136,715 1,663 138,378 in net position 52,671 1,868 54,539 3 987,388 6,429 993,817 79 \$1,040,059 \$8,297 \$1,048,356 \$82 | | | | | | | | (1,661) | 1,667 | | |
| in net position 52,671 1,868 54,539 54,539 6,429 993,817 7 8 1,040,059 \$ 8,297 \$1,048,356 \$ 8 | | | Total general re | venues an | d transfers | | | 136,715 | 1,663 | | 2,904 |
| 987,388 6,429 993,817 \$ 1,040,059 \$ 8,297 \$ 1,048,356 \$ | | | Change in net | position | | | | 52,671 | 1,868 | | |
| \$ 1,040,059 \$ 8,297 \$ 1,048,356 \$ | | Net position | - beginning | | | | | 987,388 | 6,426 | | 794,069 |
| | | Net position | - ending | | | | | \$ 1,040,059 | | | |





Fund Financial Statements



CHEROKEE NATION

BALANCE SHEET - GOVERNMENTAL FUNDS SEPTEMBER 30, 2015 (Dollars in Thousands)

| | General | Self Governance DOI Roads | Department of Transportation | Self Governance DHHS | Housing & Urban Development | Capital Projects Fund | Nonmajor Governmental Funds | Total Governmental Funds |
|---|------------|---------------------------------|------------------------------------|----------------------------|-----------------------------------|-----------------------------|-----------------------------------|--------------------------------|
| ASSETS | | | | | | | | |
| Cash and cash equivalents | \$ 84,072 | \$ 12,312 | \$ 65,208 | \$ 22,547 | \$ 15,441 | \$ - | \$ 36,366 | \$ 235,946 |
| Investments | - | - | - | - | 14,000 | - | 13,770 | 27,770 |
| Receivables, net | 3,955 | - | - | 11,669 | 30 | - | 3,973 | 19,627 |
| Due from other funds | 6,933 | - | - | - | 2,845 | 9,634 | 4 | 19,416 |
| Due from component units | 3,353 | - | - | - | - | - | 10 | 3,363 |
| Inventories | - | - | - | 3,002 | - | - | 1,079 | 4,081 |
| Notes receivable | - | - | - | - | - | - | 27 | 27 |
| Other current assets | 1 | - | - | 8,299 | 32 | - | 480 | 8,812 |
| Restricted cash, cash equivalents and investments Long-term notes receivable | 38,549 | | | | 1,600 | | 1,476 | 40,025 1,600 |
| Total assets | 136,863 | 12,312 | 65,208 | 45,517 | 33,948 | 9,634 | 57,185 | 360,667 |
| LIABILITIES | | | | | | | | |
| Accounts payable | \$ 15,588 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ 15,588 |
| Accrued liabilities | 9,259 | - | - | 9,277 | - | - | 10 | 18,546 |
| Due to other funds | 17,667 | 197 | 472 | 10,191 | - | - | 9,235 | 37,762 |
| Due to component units | - | - | - | - | 2,381 | - | - | 2,381 |
| Other liabilities | 6 | - | - | - | 2 | - | 120 | 128 |
| Unearned revenue | 95 | 12,115 | 64,736 | 1,966 | 29,288 | | 29,382 | 137,582 |
| Total liabilities | 42,615 | 12,312 | 65,208 | 21,434 | 31,671 | | 38,747 | 211,987 |
| DEFERRED INFLOWS OF RESOURCES | | | | | | | | |
| Unavailable revenue - notes receivables | - | - | - | - | 1,600 | - | - | 1,600 |
| Total deferred inflows of resources | | | | | 1,600 | | | 1,600 |
| FUND BALANCES | | | | | | | | |
| Nonspendable | _ | - | - | 11,301 | 32 | - | 562 | 11,895 |
| Restricted | 52,602 | - | - | 12,782 | 645 | - | 17,876 | 83,905 |
| Committed | 10,042 | - | - | - | - | - | - | 10,042 |
| Assigned | 15,274 | - | - | - | - | 9,634 | - | 24,908 |
| Unassigned | 16,330 | | | | | | | 16,330 |
| Total fund balances | 94,248 | | | 24,083 | 677 | 9,634 | 18,438 | 147,080 |
| Total liabilities, deferred inflows of resources and fund balances | \$ 136,863 | \$ 12,312 | \$ 65,208 | \$ 45,517 | \$ 33,948 | \$ 9,634 | \$ 57,185 | |

Amounts reported for governmental activities in the statement of net position are different because:

| Net position of governmental activities | \$ | 1,040,059 |
|---|----------|-----------|
| Liabilities that are not due and payable in the current period and, therefore, not reported in the funds. | _ | (29,039) |
| Internal service funds are used by management to charge the costs of certain activities to individual funds. The assets and liabilities of the internal service funds are included in the governmental activies in the statement of net position. | | 1,098 |
| Deferred outflows of resources used to accumulate decreases in fair value of hedging derivative also not reported in governmental funds | | 867 |
| Derivative instruments: Rate swaps not reported in governmental funds | | (867) |
| Assets recorded in government-wide financial statements that are not available to pay for current period expenditures, therefore, are unavailable and not recorded in the | e funds. | 1,600 |
| The equity interests in component units is not an available resource and, therefore, is not reported in the funds. | | 726,366 |
| Capital assets, net of accumulated depreciation, used in governmental activities are not financial resources and, therefore, are not reported in the funds. | | 192,954 |
| | | |

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES - GOVERNMENTAL FUNDS

FOR THE YEAR ENDED SEPTEMBER 30, 2015

(Dollars in Thousands)

| | General | Self Governance DOI Roads | Department of Transportation | Self Governance DHHS | Housing & Urban Development | Capital Projects Fund | Nonmajor Governmental Funds | Total Governmental Funds |
|---|-----------|---------------------------------|------------------------------------|----------------------------|-----------------------------------|-----------------------------|-----------------------------------|--------------------------------|
| Revenues: | | | | | | | | |
| Intergovernmental | \$ - | \$ 3,486 | \$ 9,482 | \$ 157,427 | \$ 35,644 | \$ - | \$ 94,238 | \$ 300,277 |
| Property rentals | 801 | - | - | - | - | - | - | 801 |
| Motor fuel tax | 8,008 | - | - | - | - | - | - | 8,008 |
| Taxes, licenses and fees | 35,367 | - | - | - | - | - | - | 35,367 |
| Interest | 825 | 15 | - | - | 32 | - | 390 | 1,262 |
| Litigation settlement | 1,839 | - | - | - | - | - | - | 1,839 |
| Dividends from component units | 45,448 | - | - | - | - | - | - | 45,448 |
| Third party revenues | - | - | - | 103,757 | - | - | 1,657 | 105,414 |
| Other | 5,381 | - | - | 451 | 188 | - | 6,659 | 12,679 |
| Total revenues | 97,669 | 3,501 | 9,482 | 261,635 | 35,864 | | 102,944 | 511,095 |
| Expenditures: | | | | | | | | |
| Current operating: | | | | | | | | |
| Tribal Government | 20,767 | - | - | 210 | - | 4 | 5,551 | 26,532 |
| Health Services | 10,480 | - | - | 255,722 | - | 2,241 | 21,346 | 289,789 |
| Education Services | 29,737 | - | - | - | - | - | 34,689 | 64,426 |
| Human Services | 5,648 | - | - | - | 212 | - | 36,654 | 42,514 |
| Community Services | 26,330 | 3,448 | 9,457 | 4,112 | 37,995 | - | 3,171 | 84,513 |
| Debt service: | | | | | | | | |
| Principal | - | - | - | 1,600 | - | - | 1,955 | 3,555 |
| Interest | - | - | - | 532 | - | - | 636 | 1,168 |
| Capital outlay | 375 | 38 | 25 | 8,716 | 100 | 2,438 | 694 | 12,386 |
| Total expenditures | 93,337 | 3,486 | 9,482 | 270,892 | 38,307 | 4,683 | 104,696 | 524,883 |
| Excess (deficiency) of revenues over expenditures | 4,332 | 15 | 0 | (9,257) | (2,443) | (4,683) | (1,752) | (13,788) |
| Other financing sources (uses): | | | | | | | | |
| Insurance recoveries | 4 | - | - | 63 | - | - | 35 | 102 |
| Transfers in | 15 | - | - | - | 30 | 2,400 | 4,433 | 6,878 |
| Transfers out | (5,225) | (15) | - | (1,600) | (75) | - | (1,723) | (8,638) |
| Total other financing sources (uses) | (5,206) | (15) | | (1,537) | (45) | 2,400 | 2,745 | (1,658) |
| Net change in fund balances | (874) | - | - | (10,794) | (2,488) | (2,283) | 993 | (15,446) |
| Fund balance, October 1, 2014 | 95,122 | | | 34,877 | 3,165 | 11,917 | 17,445 | 162,526 |
| Fund balance, September 30, 2015 | \$ 94,248 | \$ - | \$ - | \$ 24,083 | \$ 677 | \$ 9,634 | \$ 18,438 | \$ 147,080 |

RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES FOR THE YEAR ENDED SEPTEMBER 30, 2015 (Dollars in Thousands)

Amounts reported for governmental activities in the statement of activities are different because:

| mounts reported for governmental activities in the statement of activities are different becau | se: |
|---|-------------|
| Net change in fund balances - total governmental funds | \$ (15,446) |
| Governmental funds report capital outlays as expenditures. However, in the statement of activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense. This is the amount by which depreciation exceeded capital outlays in the current period. | (2,081) |
| The issuance of long-term debt provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the current financial resources of governmental funds. Neither transaction, however, has any effect on net position. Also, governmental funds report the effect of premiums, discounts, and similar items when debt is first issued, whereas these amounts are deferred and amortized in the statement of activities. This amount is the net effect of these differences in the treatment of long-term debt and related items. | 3,555 |
| The increase in equity in component units, in the statement of activities, does not provide current financial resources and is not reported as revenues in the funds. | 31,749 |
| Some expenses are reported in the statement of activities when incurred and presented in the governmental funds when paid. | (649) |
| Contributions of capital assets recorded as revenue in the government-wide financial statements but not recorded at the governmental fund level. | 36,954 |
| The internal service funds are used to account for those activities which provide services to other functions within the government. The majority of the costs are allocated to the governmental funds in the government- wide financial statements. This amount is the net effect of the allocations. | (1,411) |
| Change in net position of governmental activities | \$ 52,671 |
| - | |

STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCE - BUDGET AND ACTUAL (GAAP BASIS) - GENERAL FUND FOR THE YEAR ENDED SEPTEMBER 30, 2015 (Dollars in Thousands)

| | Budgeted | | | |
|---|----------|----------|-----------|-------------------------------|
| | Original | Final | Actual | Variance with Final Budget |
| Revenues: | | | | |
| Property rentals | \$ 870 | \$ 870 | \$ 801 | \$ (69) |
| Motor fuel tax | 7,949 | 7,949 | 8,008 | 59 |
| Taxes, licenses and fees | 31,766 | 31,901 | 35,367 | 3,466 |
| Interest | 59 | 59 | 825 | 766 |
| Trust fund income | 120 | 120 | - | (120) |
| Litigation settlement | - | - | 1,839 | 1,839 |
| Dividends from component units | 43,750 | 43,750 | 45,448 | 1,698 |
| Other | 3,675 | 6,084 | 5,381 | (703) |
| Total revenues | 88,189 | 90,733 | 97,669 | 6,936 |
| Expenditures: | | | | |
| Tribal government | 40,488 | 43,818 | 20,767 | (23,051) |
| Health services | 10,214 | 10,310 | 10,480 | 170 |
| Education services | 31,354 | 35,572 | 29,737 | (5,835) |
| Human services | 5,507 | 5,742 | 5,648 | (94) |
| Community services | 37,124 | 38,928 | 26,330 | (12,598) |
| Capital outlay | 5,631 | 6,157 | 375 | (5,782) |
| Total expenditures | 130,318 | 140,527 | 93,337 | (47,190) |
| Excess (deficiency) of revenues over expenditures | (42,129) | (49,794) | 4,332 | 54,126 |
| Other financing sources (uses): | | | | |
| Insurance recoveries | - | - | 4 | 4 |
| Transfers in | 17,875 | 19,741 | 15 | (19,726) |
| Transfers out | (22,438) | (25,563) | (5,225) | 20,338 |
| Total other financing sources (uses) | (4,563) | (5,822) | (5,206) | 616 |
| Net change in fund balance | (46,692) | (55,616) | (874) | 54,742 |
| Fund balance, October 1, 2014 | 95,122 | 95,122 | 95,122 | |
| Fund balance, September 30, 2015 | \$48,430 | \$39,506 | \$ 94,248 | \$ 54,742 |

STATEMENT OF NET POSITION - PROPRIETARY FUNDS SEPTEMBER 30, 2015

(Dollars in Thousands)

| | | Business-type Activities- Enterprise Funds | | | | | |
|--|---------------------------|---|----------------|---|--|--|--|
| | Title VI Loan Fund | Nonmajor Enterprise Funds | Total | Governmental Activities- Internal Service Funds | | | |
| ASSETS | | | | | | | |
| Current assets: Cash and cash equivalents Accounts receivable, net | \$ 474 - | \$ 2,495 | \$ 2,969 | \$ 4,552 878 | | | |
| Due from other funds | - | 47 | 47 | 21,544 | | | |
| Due from component units Inventories | 4 | 92 | 96 | 171 146 | | | |
| Notes receivable, current | 1,202 | - 1,596 | 2,798 | 140 | | | |
| Other current assets | - | 2 | 2,766 | 526 | | | |
| Total current assets | 1,680 | 4,232 | 5,912 | 27,817 | | | |
| Noncurrent assets: Restricted cash and cash equivalents Longiterm notes receivable | - 4,105 | 3,175 4,682 | 3,175 8,787 | - | | | |
| Capital assets, net | - | 386 | 386 | 11,401 | | | |
| Total noncurrent assets | 4,105 | 8,243 | 12,348 | 11,401 | | | |
| Total assets | 5,785 | 12,475 | 18,260 | 39,218 | | | |
| LIABILITIES | | | | | | | |
| Current liabilities: Accrued liabilities | 4 | 21 | 25 | 16,224 | | | |
| Current portion of long-term debt | 1,202 | 63 | 1,265 | | | | |
| Due to other funds | 470 | 7 | 477 | 2,768 | | | |
| Compensated absences | - | - | - | 7,366 | | | |
| Other current liabilities | | 22 | 22 | 11,827 | | | |
| Total current liabilities | 1,676 | 113 | 1,789 | 38,185 | | | |
| Noncurrent liabilities: | 4.405 | 4.000 | F 467 | | | | |
| Long-term debt Other liabilities | 4,105 | 1,062 2,942 | 5,167 2,942 | - | | | |
| Total noncurrent liabilities | 4,105 | 4,004 | 8,109 | | | | |
| Total liabilities | 5,781 | 4,117 | 9,898 | 38,185 | | | |
| NET POSITION | _ | | | · · · · · · · · · · · · · · · · · · · | | | |
| Net investment in capital assets Restricted for: | - | 386 | 386 | 11,401 | | | |
| Capital replacements | - | 287 | 287 | - | | | |
| Unrestricted (deficit) | 4 | 7,685 | 7,689 | (10,368) | | | |
| Total net position | \$ 4 | \$ 8,358 | 8,362 | \$ 1,033 | | | |
| Adjustment to reflect the consolidation of Internal Service F | unds activities related t | o Enterprise Funds | (65) | | | | |
| Net position of business-type activities | | | \$ 8,297 | | | | |

FOR THE YEAR ENDED SEPTEMBER 30, 2015

(Dollars in Thousands)

| | Title VI Loan Fund | | Business-type Activities- Enterprise Funds Nonmajor Enterprise Funds | | Total | | A | ernmental ctivities- nternal ice Funds |
|---|--------------------------|------------|--|-----------|-------|-------------------|----|---|
| Operating revenues: | ¢. | | c | F20 | ¢. | F20 | ¢. | 7 |
| Property rentals Charges for services and goods | \$ | - | \$ | 530 2 | \$ | 530 2 | \$ | 7 121,545 |
| Interest income, loans | | 57 | | 250 | | 307 | | - |
| Other | | | | 64 | | 64 | | 301 |
| Total operating revenues | | 57 | | 846 | | 903 | | 121,853 |
| Operating expenses: | | | | | | | | |
| Salaries and wages | | - | | 66 487 | | 66 487 | | 102,796 18,038 |
| Other services and charges Materials and supplies | | - | | 467 28 | | 46 <i>1</i> 28 | | 1,343 |
| Depreciation | | - | | 49 | | 49 | | 1,102 |
| Total operating expenses | | - | | 630 | | 630 | | 123,279 |
| Operating income (loss) | | 57 | | 216 | | 273 | | (1,426) |
| Nonoperating revenues (expenses): | | | | | | | | |
| Interest income | | - | | 2 | | 2 | | - |
| Interest expense | | (57) | | (12) | | (69) | | - (05) |
| Gain/(loss) on sale of capital assets | | | | <u> </u> | | <u> </u> | | (85) |
| Net nonoperating revenues (expenses) | - | (57) | | (10) | | (67) | | (85) |
| Income (loss) before transfers | | - | | 206 | | 206 | | (1,511) |
| Transfers in | | _ | | 1,761 | | 1,761 | | 99 |
| Transfers out | | | | (100) | | (100) | | |
| Change in net position | | - | | 1,867 | | 1,867 | | (1,412) |
| Total net position - beginning | | 4 | | 6,491 | | | | 2,445 |
| Total net position - ending | \$ | 4 | \$ | 8,358 | | | \$ | 1,033 |
| Adjustment to reflect the consolidation of Internal Service Funds | activities re | lated to E | interprise Fu | nds | | 1_ | | |
| Change in net position of business-type activities | | | | | \$ | 1,868 | | |

STATEMENT OF CASH FLOWS - PROPRIETARY FUNDS FOR THE YEAR ENDED SEPTEMBER 30, 2015 (Dollars in Thousands)

| | Bus | Governmental | | |
|---|--------------------------|---------------------------------|----------------|--|
| | Title VI Loan Fund | Nonmajor Enterprise Funds | Total | Activities- Internal Service Funds |
| Cash flows from operating activities: | | | | |
| Receipts from customers | \$ - | \$ 532 | \$ 532 | \$ 122,270 |
| Payments to suppliers | (1) | (513) | (514) | (19,526) |
| Payments to employees | - | (66) | (66) | (102,244) |
| Internal activity - payments from other funds | - | (40) | (40) | 4,158 |
| Internal activity - payments to other funds | - | 55 | 55 | (102) |
| Internal activity - payments to component units | - | - 73 | - 74 | 9 |
| Internal activity - payments from component units Interest received on loans | 1 57 | 73 250 | 307 | 271 |
| Other receipts | - - | 64 | 64 | 301 |
| Net cash provided by operating activities | 57 | 355 | 412 | 5,137 |
| · · · · · · · · · · · · · · · · · · · | | | | |
| Cash flows from noncapital financing activities: | | | | |
| Transfer from other funds | - | 1,761 | 1,761 | 99 |
| Transfer to other funds | - (4.700) | (100) | (100) | - |
| Principal paid on notes payable Interest paid on notes payable | (1,792) | (63) | (1,855) | - |
| Net cash provided by (used for) noncapital financing activities | (57) | (12) 1,586 | (69) | 99 |
| Net cash provided by (used for) noncapital financing activities | (1,049) | 1,500 | (203) | |
| Cash flows from capital and related financing activities: Purchases of capital assets Net cash provided by (used for) capital and related | | | | (689) |
| financing activities | - | <u> </u> | | (689) |
| Cash flows from investing activities: | | | | |
| Interest received | 4.700 | 2 | 2 | - |
| Payments received on notes receivable Increase in notes receivable, net | 1,792 | (772) | 1,792 (772) | - |
| · · | | | | |
| Net cash provided by (used for) investing activities | 1,792 | (770) | 1,022 | <u> </u> |
| Net increase (decrease) in cash and cash equivalents | - | 1,171 | 1,171 | 4,547 |
| Cash and cash equivalents, October 1, 2014 | 474 | 4,499 | 4,973 | 5 |
| Cash and cash equivalents, September 30, 2015 | \$ 474 | \$ 5,670 | \$ 6,144 | \$ 4,552 |
| Cash and Cash Equivalents consist of: | | | | |
| Unrestricted cash and cash equivalents | \$ 474 | \$ 2,495 | \$ 2,969 | \$ 4,552 |
| Restricted cash and cash equivalents | - | 3,175 | 3,175 | - |
| Total Cash and Cash Equivalents, September 30, 2015 | \$ 474 | \$ 5,670 | \$ 6,144 | \$ 4,552 |
| Reconciliation of operating income (loss) to net cash provided by (used for) operating activities: | ф г л | ф 24C | Ф 070 | (4.40c) |
| Operating income (loss) | \$ 57 | \$ 216 | \$ 273 | \$ (1,426) |
| Adjustments to reconcile operating income (loss) to net cash | | | | |
| provided by (used for) operating activities: Depreciation expense | | 49 | 49 | 1,102 |
| Change in assets and liabilities: | - | 49 | 49 | 1,102 |
| Receivables, net | 1 | 98 | 99 | 4,432 |
| Inventories | ' - | - | - | 4,432 |
| Other current assets | - - | - | _ | (106) |
| Accounts and other payables | (1) | (8) | (9) | 1,119 |
| Net cash provided by operating activities | \$ 57 | \$ 355 | \$ 412 | \$ 5,137 |
| | | | <u> </u> | |

| ASSETS | Cherokee Nation Businesses, LLC (CNB) | Housing Authority of the Cherokee Nation (HACN) | Cherokee Nation Comprehensive Care Agency (CNCCA) | Cherokee Nation Home Health Services, Inc. (CNHHS) | Cherokee Nation Waste Management, LLC (CNWM) | Cherokee Health Partners LLC (CHP) | Cherokee Nation Foundation (CNF) | Cherokee National Historical Society, Inc. (CNHS) | Total |
|---|---|---|---|--|---|--|---|--|---|
| | | | | | | | | | |
| Current assets: Cash and cash equivalents Restricted cash Investments | \$ 112,671 4,090 | \$ 3,563 - 9,022 | \$ 1,237 - | \$ 177 - | \$ 249 25 | \$ 467 - | \$ 92 89 635 | \$ 21 202 932 | \$ 118,477 4,406 10,589 |
| Receivables, net Due from primary government Inventories | 66,137 - 19,793 | 734 2,433 | 32 - | 377 | 156 - - | 913 - 399 | 1 - - | 17 - 112 | 68,367 2,433 20,304 |
| Notes receivable Other current assets | 9,679 | 519 1,770 | 22 | 30 | | 59 | | | 519 11,560 |
| Total current assets | 212,370 | 18,041 | 1,291 | 584 | 430 | 1,838 | 817 | 1,284 | 236,655 |
| Noncurrent assets: Restricted investments Notes receivable Other assets Investment in partnerships/joint ventures Capital assets, net | 1,245 20,137 7,517 614,751 | 5,029 16,014 1,744 1,378 75,630 | - - - - 2,262 | - - - - 512 | - - - - 2,722 | - - - 507 1,867 | - - - - 5 | - - - 1,272 | 5,029 17,259 21,881 9,402 699,021 |
| Total noncurrent assets | 643,650 | 99,795 | 2,262 | 512 | 2,722 | 2,374 | 5 | 1,272 | 752,592 |
| Total assets | 856,020 | 117,836 | 3,553 | 1,096 | 3,152 | 4,212 | 822 | 2,556 | 989,247 |
| LIABILITIES | | | <u> </u> | | | | | | |
| Current liabilities: Accounts payable and accrued liabilities Due to primary government Unearned revenue Current portion of notes payable Current portion of long-term debt | 129,128 3,483 - - | 1,830 - 60 1,464 | 1,038 99 - - 25 | 443 - - - - 371 | 122 100 - - | 779 - - - 190 | 28 - - - | 32 - - - - | 133,400 3,682 60 1,464 586 |
| Current portion of capital leases Total current liabilities | 132,611 | 3,354 | 1,162 | <u>26</u> 840 | 210 432 | 969 | 28 | 32 | 139,428 |
| Noncurrent liabilities: | 132,611 | | 1,102 | 040 | 432 | 909 | 20 | | |
| Trust liabilities Notes payable | - | 4,509 17,856 | - | - | - | - | - | - | 4,509 17,856 |
| Long-term debt Long-term capital leases | | | 1,220 | 236 54 | 1,016 | 720 | - - - | 92 | 2,268 1,070 |
| Total noncurrent liabilities | | 22,365 | 1,220 | 290 | 1,016 | 720 | | 92 | 25,703 |
| Total liabilities | 132,611 | 25,719 | 2,382 | 1,130 | 1,448 | 1,689 | 28 | 124_ | 165,131 |
| NET POSITION Net investment in capital assets Restricted, nonexpendable: | 604,189 | 61,618 | 1,017 | 178 | 1,446 | 957 | 5 | 1,180 | 670,590 |
| Equity interest of minority entity Restricted, expendable for: Debt service | - | 520 | - | - | - | 1,287 | - | - | 1,287 520 |
| Construction Investment in partnership/joint ventures Program services | 365 - | 1,378 28,601 | - - - | - - - | 25 - | - - - | - - - 89 | 399 | 390 1,378 29,089 |
| Unrestricted | 118,855 | | 154 | (212) | 233 | 279 | 700 | 853 | 120,862 |
| Total net position (deficit) | \$ 723,409 | \$ 92,117 | \$ 1,171 | \$ (34) | \$ 1,704 | \$ 2,523 | \$ 794 | \$ 2,432 | \$ 824,116 |

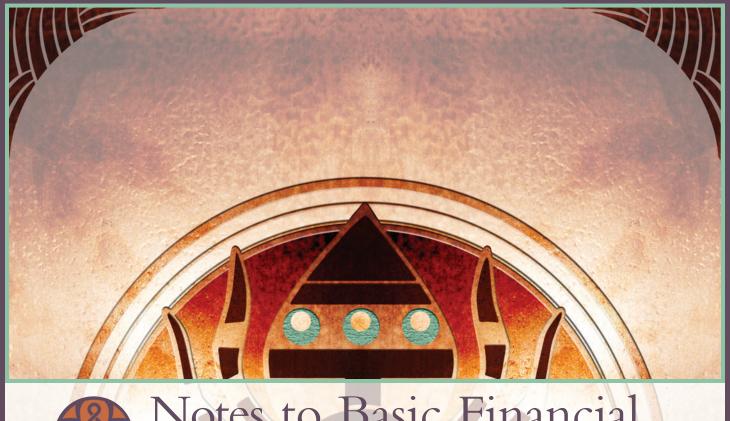
COMBINING STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION COMPONENT UNITS
FOR THE YEAR ENDED SEPTEMBER 30, 2015
(Dollars in Thousands)

| | Cherokee Nation Businesses, LLC (CNB) | Housing Authority of the Cherokee Nation (HACN) | Cherokee Nation Comprehensive Care Agency (CNCCA) | Cherokee Nation Home Health Services, Inc. (CNHHS) | Cherokee Nation Waste Management, LLC (CNWM) | Cherokee Health Partners, LLC (CHP) | Cherokee Nation Foundation (CNF) | Cherokee National Historical Society, Inc. (CNHS) | Total |
|---|---|---|---|--|---|---|---|---|--|
| Operating revenues: Charges for services and goods Income from investments in joint ventures Other | \$ 923,614 1,805 | \$ 4,260 - 220 | \$ 10,536 - - | \$ 5,345 - 28 | \$ 947 - - | \$ 6,700 | \$ - - 666 | \$ 25 - 1,311 | \$ 951,427 1,805 2,225 |
| Total operating revenues | 925,419 | 4,480 | 10,536 | 5,373 | 947 | 6,700 | 666 | 1,336 | 955,457 |
| Operating expenses: Cost of sales/operations Salaries and wages Other services and charges Depreciation and amortization | 356,697 264,270 147,240 42,876 | 9,701 8,858 141 4,320 | 3,468 7,308 165 | 4,478 962 41 | 497 725 832 | - - 4,993 21 | - - 717 - | - - 1,324 | 366,398 281,571 163,410 48,255 |
| Total operating expenses | 811,083 | 23,020 | 10,941 | 5,481 | 2,054 | 5,014 | 717 | 1,324 | 859,634 |
| Operating income (loss) | 114,336 | (18,540) | (405) | (108) | (1,107) | 1,686 | (51) | 12 | 95,823 |
| Nonoperating revenues (expenses): Grant revenue Interest/investment income Interest expense Other, net | - 112 (410) (1,855) | 16,274 921 (516) 321 | - 2 (82) (8) | - - (33) | - - (27) 151 | - - (11) 146 | - - - | - 64 - - | 16,274 1,099 (1,079) (1,245) |
| Net nonoperating revenues (expenses) | (2,153) | 17,000 | (88) | (33) | 124 | 135 | | 64 | 15,049 |
| Net Income (loss) before dividends, capital grants and special item | 112,183 | (1,540) | (493) | (141) | (983) | 1,821 | (51) | 76 | 110,872 |
| Dividends to primary government Distributions Capital grants from primary government Capital grants from other sources Capital grants to Cherokee Nation and others | (45,448) - - - (34,631) | - - - - | 48 | | 500 | (1,294) | | · · · · | (45,448) (1,294) 500 48 (34,631) |
| Change in not necition | (80,079) | (4.540) | | - (4.44) | 500 | (1,294) | | | (80,825) |
| Change in net position | 32,104 | (1,540) | (445) | (141) | (483) | 527 | (51) | 76 | 30,047 |
| Net position, beginning of year | 691,305 | 93,657 | 1,616 | 107 | 2,187 | 1,996 | 845 | 2,356 | 794,069 |
| Net position (deficit), end of year | \$ 723,409 | \$ 92,117 | \$ 1,171 | \$ (34) | \$ 1,704 | \$ 2,523 | \$ 794 | \$ 2,432 | \$ 824,116 |

RECAST OF THE COMBINING STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION - COMPONENT UNITS TO THE STATEMENT OF ACTIVITIES FOR THE YEAR ENDED SEPTEMBER 30, 2015

(Dollars in Thousands)

| | Discretely | Government-wide - Statement of Activities | | | | | | |
|---|--|---|--------------------------|-------------------------|-----------------------|----------------------|--|--|
| | Presented Component | _ | Charges for | Operating Grants and | Capital Grants and | General | | |
| | Units | Expenses | Services | Contributions | Contributions | Revenues | | |
| Operating revenues: Charges for services and goods Income from investments in joint ventures Other | \$ 951,427 1,805 2,225 | \$ - - - | \$ 951,427 - 2,225 | \$ - - - | \$ - - - | \$ - 1,805 - | | |
| Total operating revenues | 955,457 | | 953,652 | <u></u> | | 1,805 | | |
| Operating expenses: Cost of sales/operations Salaries and wages Other services and charges Depreciation and amortization | 366,398 281,571 163,410 48,255 | 366,398 281,571 163,410 48,255 | - - - | - - - - | - - - - | - - - | | |
| Total operating expenses | 859,634 | 859,634 | - | - | - | - | | |
| Operating income (loss) | 95,823 | (859,634) | 953,652 | - | | 1,805 | | |
| Nonoperating revenues (expenses): Grant revenue Interest/investment income Interest expense Other, net | 16,274 1,099 (1,079) (1,245) | - - (1,079) (1,245) | - - - | 16,274 - - - | - - - - | - 1,099 - - | | |
| Net nonoperating revenues (expenses) | 15,049 | (2,324) | - | 16,274 | - | 1,099 | | |
| Net Income (loss) before dividends, capital grants and special item | 110,872 | (861,958) | 953,652 | 16,274 | - | 2,904 | | |
| Dividends to primary government Distributions Capital grants from primary government Capital grants from other sources Capital grants to Cherokee Nation and others | (45,448) (1,294) 500 48 (34,631) | (45,448) (1,294) - - (34,631) | - - - - | - - - - | - 500 48 | - - - - | | |
| Change in net position | 30,047 | (943,331) | 953,652 | 16,274 | 548 | 2,904 | | |
| Net position, beginning of year | 794,069 | <u></u> | | | | | | |
| Net position, end of year | \$ 824,116 | \$ (943,331) | \$ 953,652 | \$ 16,274 | \$ 548 | \$ 2,904 | | |







1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

General Information and Basis of Presentation

The basic financial statements of the Cherokee Nation (the Nation) have been prepared in conformity with accounting principles generally accepted in the United States of America as applied to government units. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles.

Reporting Entity

The Nation is a sovereign tribal government with Executive, Legislative, and Judicial Branches. The basic financial statements of the Nation present the reporting entity, which consists of the primary government, organizations for which the primary government is financially accountable, and other organizations for which the nature and significance of their relationship with the primary government are such that exclusion could cause the Nation's basic financial statements to be misleading or incomplete. Accordingly, the accompanying basic financial statements reflect the financial position and the operations of the Nation received, disbursed, or in the custody of the Nation or the United States Department of Interior (DOI) and the United States Treasury, as its trustee, as well as all other funds and activities over which the Nation exercises financial accountability. The Nation's basic financial statements do not include the financial position or activities of various federal and state governmental agencies operating within tribal lands. The Nation determines its financial reporting entity in accordance with Governmental Accounting Standards Board Statement No. 14, *The Financial Reporting Entity*, as amended by GASB No. 61, *The Financial Reporting Entity: Omnibus – an amendment of GASB Statements No. 14 and No. 34*, and based upon that criterion, has included the following entities as component units within the Nation's basic financial statements.

Discretely Presented Component Units

The component units' column in the government-wide financial statements includes the financial data of the Nation's discretely presented component units. These discretely presented component units are reported in a separate column to emphasize that they are legally separate from the primary government. Part of the determination for presenting them as discretely presented component units is that the Principal Chief, upon Legislative approval, has the ability to appoint and remove members of the component units governing boards at will. In addition, the component units do not provide services entirely or almost entirely to the primary government or for the benefit of the primary government. The following component units are included in the reporting entity because the primary government is financially accountable for and is able to impose its will on these organizations.

Cherokee Nation Businesses, LLC (CNB) — CNB, a tribal limited liability company, was created June 16, 2004, to provide "decision support" services and strategic coordination of business activities for the Nation and to act as a holding corporation for certain Nation business enterprises and joint venture investments. The Nation created CNB and is able to exert significant influence over CNB's activities as a result of its relationship to CNB and board member appointments. CNB and the companies it owns are managed through a board of directors appointed by the Principal Chief of the Nation and confirmed by the Cherokee Nation Tribal Council. As of September 30, 2015, CNB reported the following blended component units:

Cherokee Nation Entertainment, LLC (CNE) — CNE is a tribal limited liability company organized under the laws of the Nation. The Nation conducts all of its gaming and entertainment activities through CNE. For reporting purposes, CNE is included as a blended component unit of CNB which is a discrete component unit of the Nation. At September 30, 2015, CNE operates eight casinos, a horse racing facility with electronic gaming machines, two retail smoke shop facilities that include electronic gaming machines and other retail facilities including an additional smoke shop, a travel plaza, a

convenience store and gift shops. CNE's gaming and entertainment operations include food and beverage venues, hotels and motels, live entertainment venues, two 18-hole and one 9-hole golf courses.

CNE has four of its own blended component units. CNE is the sole member owning 100% of the component units. The Chief Executive Officer of CNE is the designated manager of the component units. Based on the foregoing criteria and in compliance with the provisions of GASB No. 61, the component units are included as blended component units in CNE's financial statements. Details of the blended component units are as follows:

Will Rogers Downs, LLC (WRD) — WRD is a tribal limited liability company organized under the laws of the Nation created to own and operate a horse racing and gaming facility and ancillary activities on nontribal lands in Claremore, Oklahoma. WRD is a 236-acre racing complex, which includes 250 electronic games, simulcast horse racing, restaurants, a dance floor and a live entertainment stage. The racetrack is one-mile long and the training track is one-half mile long. The complex houses 600 livestock stalls, a covered, open-air grandstand with seating capacity for 2,700 individuals, a 60,000 square foot grandstand building, a 32,000 square foot exposition building and indoor and outdoor arenas. WRD holds a fall and spring race meet each year consisting of approximately 60 days of live racing. WRD is party to a license agreement with Kampgrounds of America (KOA) to utilize the KOA brand at its RV Park.

Cherokee Hotels, LLC (CHL) — CHL is a tribal limited liability company, created on May 23, 2006, under the laws of the Nation to own and operate a motel located in Roland, Oklahoma. On August 31, 2015, the Cherokee Inn located in Roland, Oklahoma, was razed and converted into a parking space for the Roland Casino. A new hotel is being built in Roland, which will be owned and operated by CNE.

Cherry Springs Golf Club, Inc (CSGC) — CSGC is an Oklahoma corporation that owns and operates one 18-hole golf course in Tahlequah, Oklahoma.

Will Rogers Downs Disseminating, LLC (WRDDS) — WRDDS is a limited liability company organized under the laws of the Nation created for the purpose of disseminating simulcast signals associated with horse racing and off-track betting.

Cherokee Nation Industries, LLC (CNI) — CNI is a tribal limited liability company established in 1969 to meet the need for business development and to generate revenue which helps the Nation and its members move toward economic self-sufficiency. CNI assists in facilitating and strengthening teaming and partnering opportunities through pooled business unit resources and shared corporate resources. Providing quality Cherokee employment opportunities that help preserve cultural identity is CNI's prime consideration. CNI has historically operated as a government contractor in the aerospace and defense sector of manufacturing and has diversified into the telecommunications, construction and services industries.

The Aerospace and Defense Manufacturing business unit of CNI and Cherokee Nation Distribution, LLC is a contract manufacturer and integrator of electromechanical assemblies. Aerospace and Defense Manufacturing has a workforce of approximately 300 skilled employees operating out of 70,000+ square feet (expandable to 120,000+ capacity) of manufacturing space primarily in Stilwell, Oklahoma. The core business is comprised of distribution, kitting and manufacturing of cable assemblies and wire harness assemblies, interconnect solutions, electronic racks, electric panels and enclosures, power distribution and "build to print" products. Drawing on its in-house capabilities and a

select group of prequalified subcontractors, the business unit has a rich history of supplying products to the commercial and defense aerospace industries.

The Telecommunications business unit of CNI, centrally located in Pryor, is an integrator of passive communication components for some of the largest businesses in the telecommunications industry. The business unit is a value-added reseller providing end-to-end distribution services and warehousing for some of the world's largest business in the telecommunications and electronics industry. End-to-end distribution and supply chain management capabilities include everything from inbound material flow to kitting, final assembly, finished goods, warehousing, inventory management, inspections and returns handling to fully integrated forward and reverse logistics repair services, including certification and reclamation. The CNI Telecommunications business unit has supplied the telecommunications and electronics markets for over 40 years with additional capabilities that include complete material management solutions; electronic data interface; RFID with barcoding; cross docking; CISCO products, design and installation; customized assembly and kitting services; rapid nationwide delivery; best-in-class technology; and comprehensive value-added services.

Today, a portfolio of 8(a), HUBZone, Small Disadvantaged Business (SDB) and Minority Business Enterprises (MBE) companies is utilized by CNI to leverage business opportunities and enhance financial opportunities. CNI operates five other entities under common management. These include:

Cherokee Nation Distribution, LLC (CND) — CND is a diversified company providing manufacturing, distribution services, office products and logistics services. While distribution of electronic connectors and Just-in-Time (JIT) management services has been the foundation of their distribution services business, CND has diversified their capabilities to include project kitting, EDI capabilities, interconnect solutions and electromechanical integration.

The Office Products business unit of CND works with one of the largest Business-to-Business suppliers to deliver a wide variety of products anywhere in North America. Office Products offers utilization of Corporate Express' advance distribution centers to provide free delivery across the country. Office Products is capable of providing office products, facility supplies, document and print management and promotional supplies.

The Military Services group of CND provides support to U.S. government entities providing materials and services. The range of support provided includes supply of direct materials and spare parts, provision and management of facilities, direct labor (on-site, off-site and mobile), subcontract repair and return, technical services, import and export services, mobile equipment modification and other services as ordered by the customer. Military Services has management offices in Tulsa, Oklahoma and Huntsville, Alabama. Military Services currently manages off-site warehouse facilities in Huntsville, Alabama; El Paso, Texas; and Texarkana, Texas.

Cherokee Nation Red Wing, LLC (CNRW) — CNRW was acquired in February 2009 and reorganized as a limited liability company. CNRW is a contract manufacturer of integrated electromechanical assemblies. CNRW operates out of 15,000+ square feet of expandable manufacturing space on seven acres in Pryor, Oklahoma. The core business is comprised of kitting, manufacturing and program management of cable assemblies and wire assemblies, panel and box assemblies, ground support equipment, avionics subassemblies and APU/Engine details and subassemblies.

Drawing on its in-house capabilities and a select group of prequalified subcontractors, CNRW supplies products to the commercial and defense aerospace industries. CNRW has management offices in Tulsa, Oklahoma and Huntsville, Alabama supporting activities at Redstone Arsenal.

Cherokee Nation Metal Works, LLC (CNMW) — CNMW was formed in 2011 and is a precision Computer Numerical Controlled (CNC) machining, metal forming and manufacture of metal-fabricated details and electromechanical components. CNWM operates out of 20,000+ square feet of expandable machining space on seven acres in Pryor, Oklahoma. Capabilities include CNC machining, sheet metal forming and manufacturing of assemblies for commercial and military aerospace, industrial and energy-related industries.

Cherokee Nation Office Solutions, LLC (CNOS) — CNOS was formed in 2008 and provides office products, facility supplies, document and print management and promotional supplies.

Cherokee Nation Aerospace & Defense, LLC (CNAD) — CNAD was formed in 2008 and manufactures air and land support products.

CND, CNRW, CNMW, CNOS and CNAD are for-profit limited liability companies owned by CNB. CND was created under the laws of the state of Oklahoma. CNRW, CNMW, CNOS and CNAD are tribal limited liability companies organized under the laws of the Nation.

Cherokee Services Group, LLC (CSG) — CSG was established in 2005 and is a leading provider of information technology and business support services. The company specializes in software and application services, network infrastructure services and business process services. CSG has received 8(a) certification from the U.S. Small Business Administration. Headquartered in Tulsa, Oklahoma, CSG has a regional office in Fort Collins, Colorado and 22 additional offices nationwide.

Cherokee Nation Technologies, LLC (CNT) — Since 2009, CNT has been serving more than 200 commercial and government clients with time-tested solutions that increase client effectiveness through the use of technology. CNT's expertise includes software and application services, network services and business process services. The company is headquartered in Tulsa, Oklahoma, with a regional office in Fort Collins, Colorado and client locations nationwide.

Cherokee Nation Government Solutions, LLC (CNGS) — In business since 2011, CNGS provides the quality technical support services and project support personnel to support and supplement the mission, expertise and skill sets of federal, state and local government. With over 400 employees, CNGS locates specific candidates for rapid response requests in areas including science, engineering, construction, information technology, research and development, facilities management, program management and mission support.

Cherokee Nation Technology Solutions, LLC (CNTS) — CNTS provides technical support services and project support personnel to its defense agency and civilian clients. CNTS specializes in locating hard to find candidates for rapid response requests throughout the country. It provides a tailored management approach for complex government programs and disciplines including information technology, science, engineering, construction, research and development, facilities management, program management and mission support.

Cherokee Nation Assurance, LLC (CNA) — Created in 2011, CNA is a technology solutions provider specializing in delivering information technology, management consulting program support and professional support services. CNA's full scope of computer and technology related services include enterprise architecture, application development, database administration, systems administration, networking, security compliance, configuration management, infrastructure services, video surveillance, and access control and professional IT services.

Cherokee Nation Defense Solutions, LLC (CNDS) — Created in 2008, CNDS provides state-of-theart critical site infrastructure protection, security surveillance services, access control techniques and complete security integration for both government and commercial clients. The company handles projects such as civil construction, complex security and command center design.

Cherokee Nation Security and Defense, LLC (CNSD) — Created in 2009, CNSD provides state-of-the-art critical site infrastructure protection, security surveillance services, access control technologies and security integration for both government and commercial clients. CNSD is headquartered in Tulsa, Oklahoma.

Cherokee Medical Services, LLC (CMS) and Cherokee Nation Health Services, LLC (CNHS LLC) — CMS and CNHS LLC, combined with the Staffing Services unit of CND, provide a wide range of services, including recruiting, credentialing and placement of clinical, administrative, technical and engineering personnel for private sector and government agencies, such as the Department of Defense and the Department of Energy. There are nearly 225 people from coast to coast in Army, Navy and Air Force facilities providing services in areas such as physicians, behavioral health, nursing, housekeeping, chiropractic, engineering, dentistry, technical research, radiation therapy and administrative functions.

Cherokee Nation Property Management, LLC (CNPM) — Formed in 2010, CNPM provides real estate acquisitions and development services for CNB. CNPM is headquartered in Catoosa, Oklahoma.

Cherokee Nation Construction Services, LLC (CNCS) — Formed in 2008, CNCS offers highly skilled, professional, technical and administrative support teams for government and commercial clients. CNCS helps manage construction projects through effective engineering, scheduling, safety and financial management controls. CNCS has offices in Tulsa, Oklahoma and Dover, Delaware.

Cherokee Nation Construction Resources, LLC (CNCR) — Formed in 2013, CNCR is comprised of a team of seasoned construction managers who administer design and construction processes from concept to completion. This company specializes in construction management that includes but is not limited to preconstruction services – input in design and planning, scheduling, budgeting, definition of project roles and responsibilities, and constructability reviews, as well as ensuring that TERO subcontractors are used and job opportunities are provided to Cherokee Citizens. CNCR is headquartered in Tulsa, Oklahoma.

Cherokee Nation Support, Service and Solutions, LLC (CN3S) — Formed in 2012, CN3S is a tribal limited liability company that embodies the support, services and solutions provided to its customers. CN3S delivers administrative and general management consulting services, process, physical distribution and logistics consulting services, temporary staffing, and other professional, scientific and technical services for government and commercial clients. CN3S is headquartered in Tulsa, Oklahoma.

Cherokee Nation Environmental Solutions, LLC (CNES) — Formed in 2013, CNES is an environmental focused company based in Tulsa, Oklahoma. CNES provides environmental services for both commercial and governmental clients including soil testing, site assessment, regulatory contracting and other miscellaneous waste management services.

Cherokee Nation Mission Solutions, LLC (CNMS) — Formed in 2013, CNMS provides medical services and solutions for Federal clients. The Company delivers management and support for a variety of programs and projects ranging from medical studies, analysis, research, wellness,

telemedicine and clinical operations. CNMS promptly provides cost effective staffing of clinical, administrative, technical, and scientific professionals.

Cherokee Nation Management & Consulting, LLC (CNM&C) — Formed in 2013, CNM&C is a versatile small business that provides advisory & assistance services in research, experimental development, technology implementation, and program management. CNMC has expertise in a widerange of technical disciplines including engineering, environmental, information and asset management, along with a variety of physical and life sciences.

Cherokee Nation Facilities Management, LLC (CNFM) — Formed in 2013, CNFM provides facilities management services to government and commercial clients.

Cherokee Nation Research Laboratories, LLC (CNRL) — CNRL, an Oklahoma limited liability company, was formed in 2014 to provide research and development, test and evaluation, and training and exercise management to government agencies and commercial clients.

Blue Ribbon Downs Training, LLC (BRDT) — Formed in 2015, BRDT provides management of a horse racing training facility in Sallisaw, Oklahoma.

CNB is the sole member of CSG, CNT, CNGS, CNTS, CNA, CNDS, CNSD, CMS, CNHS LLC, CNPM, CNCS, CNCR, CN3S, CNES, CNMS, CNM&C, CNFM, CNRL and BRDT which are included as blended component units of CNB and under common governance and management with CNB.

CNB, through its affiliates Cherokee Nation Management Corporation (CNMC), an Oklahoma Corporation, and CNB Economic Development Company, LLC (EDC), an Oklahoma limited liability company, participates in the New Markets Tax Credit (NMTC) Program established by Congress in 2000 to spur new or increased investments into operating businesses and real estate projects located in low-income communities. Under the NMTC Program, CNB was allocated the authority to issue \$60,000,000 of qualified equity investments (QEIs), which are funded through investments and loans from third parties. Third parties providing equity investments for the QEIs receive the right to claim, over a period of seven years, NMTC equivalent to a total of 39% of the total QEI (including loaned funds). As of September 30, 2015, all \$60,000,000 of the allocation had been sub-allocated to eligible projects.

CNB directly holds joint venture interests in Cherokee CRC, LLC and Aerospace S.E., Inc and accounts for the investments using the equity method. Details of the joint venture interests are described below:

Cherokee CRC, LLC (CCRC) — CCRC was formed in March 2005 in Tulsa, Oklahoma, by CNB (51% ownership) and an individual (49% ownership). The targeted business of CCRC, a Tribal-owned 8(a) firm is to engage in the business of providing services to customers in the businesses described as environmental consulting services, engineering services, remediation services, research and development in the physical, engineering and life sciences, testing laboratories, and for customers in homeland security under governmental contracts in which Section 8(a) status provides a competitive advantage. During the year ended September 30, 2015, CNB recognized earnings from CCRC totaling \$908,000 and received distributions of \$330,000.

Aerospace S.E., Inc. (APSE) — APSE was formed in 1987 in Huntsville, Alabama. On August 28, 2008, CNB acquired 75% of the stock of APSE, and APSE Holdings, LLC acquired 25%. APSE is a distributor of aerospace fasteners and a provider of supply chain services. APSE is headquartered in Huntsville and has offices in San Antonio, Texas and Wichita, Kansas. During the year ended September 30, 2015, CNB recognized earnings from APSE totaling \$897,000 and received no distributions.

Housing Authority of the Cherokee Nation of Oklahoma (HACN) — HACN was created under the provisions of the laws of the State of Oklahoma and provides affordable housing and other services to low income Native Americans within the boundaries of the Nation. The Commissioners of the Housing Authority are nominated by the Principal Chief and confirmed by the Tribal Council of the Cherokee Nation. Based on the foregoing criteria and in compliance with the provisions of GASB No. 61, HACN is included in the Nation's financial report as a discrete component unit. Separately issued financial statements for HACN may be obtained from HACN's corporate office.

Cherokee Affordable Housing, Inc. (CAH) — CAH is a non-profit 501(c)3 corporation organized under the laws of the State of Oklahoma created primarily to serve as the eligible 501(c)3 entity required to fill the position of general partner in the low income housing tax credit partnerships and related projects that have been developed by the HACN and a third party developer. The projects comprise 155 housing units and are managed by outside parties under management agreements as provided by the partnership agreements. CAH's financial activity is limited only to its role in the tax credit partnerships. The board of directors for CAH consists of the same board members of HACN. The president for CAH is the executive director of HACN. Based on the foregoing criteria and in compliance with the provisions of GASB No. 61, CAH is included as a blended component unit in the HACN's financial statements.

Cherokee Nation Comprehensive Care Agency (CNCCA) — CNCCA, a tribal governmental agency, was created to facilitate various Nation health care initiatives including the facilitation of joint ventures and other business related health activities. CNCCA is managed through a board of directors appointed by the Principal Chief and confirmed by the Tribal Council. Based on the foregoing criteria and in compliance with the provisions of GASB No. 61, CNCCA is included in the Nation's financial report as a discrete component unit. Separately issued financial statements for CNCCA may be obtained from CNCCA's office. CNCCA currently has one initiative, which is the Program of All-Inclusive Care for the Elderly (PACE).

Program of All-Inclusive Care for the Elderly (PACE) — PACE features a comprehensive medical and social service delivery system using an interdisciplinary team approach in an adult day care center that is supplemented by in-home and referral services in accordance with participants' needs. The program is administered by CNCCA dba Cherokee Elder Care (CEC) within the tribal jurisdictional area. The PACE program is financed primarily by Medicare and Medicaid.

Cherokee Nation Home Health Services, Inc. (CNHHS) — CNHHS, a tribal corporation, was organized for the purpose of engaging in home health care services. CNHHS is a discretely presented component unit of the Nation. Board members of CNHHS are appointed by the Nation's Principal Chief and approved by the Nation's Tribal Council. The CNHHS primarily earns revenues by providing home health, hospice and other services to residents of Adair, Cherokee, Delaware, Mayes, Muskogee, Sequoyah and Wagoner counties, Oklahoma, and the surrounding area.

Cherokee Nation Waste Management, LLC (CNWM) — CNWM is a tribal limited liability company organized in 2008 for the purpose of operating the Cherokee Nation Sanitary Landfill in Stilwell, Oklahoma, through an operating agreement with the Nation. CNWM completed construction of a new waste cell and opened for operations in November of 2009. The CNWM Board of Directors are appointed by the Principal Chief and confirmed by Tribal Council; therefore, for reporting purposes, CNWM is included as a discretely presented component unit of the Nation.

Cherokee Health Partners, LLC (CHP) — CNCCA and the Tahlequah Hospital Authority (THA) entered into a joint venture on September 28, 2004, to create CHP which was 51% owned by CNCCA. CHP

provides cardiac and other imaging services to residents of Tahlequah, Oklahoma and the surrounding area and is located in the Tahlequah City Hospital. On May 12, 2014, CNCCA transferred their ownership to the Nation. The Managers selected by the Class Member A, the Nation, are appointed by the Principal Chief and confirmed by the Tribal Council. Based on the foregoing criteria and in compliance with the provisions of GASB No. 61, CHP is included in the Nation's financial report as a discrete component unit. All information included in the Nation's financial statements for CHP is as of and for the fiscal period ended June 30, 2015. Separately issued financial statements for CHP may be obtained from CHP's office. CHP directly holds a joint venture interest in Tahlequah Diagnostic Imaging, LLC and Northeast Oklahoma Heart Center, LLC as described below:

Tahlequah Diagnostic Imaging, LLC (TDI) — TDI was established in December 2002, to provide MRI, CT, hyperbaric and other imaging equipment previously provided by the THA. CHP purchased a 20 percent ownership in TDI during their year ended June 30, 2011. CHP used the equity method to account for the joint venture investment in TDI. CHP has recognized its proportionate share of TDI's distribution of approximately \$115,000 for the joint venture at June 30, 2015.

Northeast Oklahoma Heart Center, LLC (NOHC) — During 2015, CHP purchased a 95% ownership in NOHC. NOHC is a limited liability company organized under the Oklahoma Limited Liability Act in July 2005. NOHC provides cardiovascular management services to the THA. As a result of the ownership interest acquired, the operations of NOHC have been included in the financial statements for the period of March 1, 2015 to June 30, 2015.

Cherokee Nation Foundation (CNF) — CNF, formerly doing business as Cherokee Nation Education Corporation was incorporated in 1998, as a nonprofit corporation under Title 18 of the Cherokee Nation Code Annotated and has been granted tax-exempt status under Section 501(c)3 of the Internal Revenue Code. CNF is organized exclusively for charitable and educational purposes to encourage and promote educational opportunities to enrolled adult and minor citizens of the Nation and any other federally recognized tribe, to promote and preserve the Cherokee language, culture and history of the Cherokee people, and to make distributions to corporations and individuals or on behalf of community groups. The board of directors and the Executive Director conducts a search for board members who have experience reflective of the mission of the organization. Once the board has approved a potential candidate to the board of directors, the nomination is submitted to the Principal Chief and then Tribal Council for approval. Based on the foregoing criteria and in compliance with the provisions of GASB No. 61, CNF is included in the Nation's financial report as a discrete component unit. All information included in the Nation's financial statements for CNF is as of and for the fiscal period ended December 31, 2014.

Cherokee National Historical Society, Inc (CNHS) — CNHS is an educational, cultural and charitable membership nonprofit organization originally incorporated under the laws of the State of Oklahoma in 1963 and is recognized as a 501(c)3 nonprofit organization by the Internal Revenue Service (IRS). The mission of CNHS is to preserve, promote and teach Cherokee history and culture. CNHS operates a museum displaying Native American artifacts and other historical and cultural exhibits, and a historically recreated Cherokee Village. The Tsa-La-Gi complex and the principal offices are located in Park Hill, Oklahoma. CNHS is governed by a Board of Trustees comprised of not less than twelve (12) or more than thirty (30) voting members. The Committee on Board Management is responsible for the comprehensive and objective research for potential Board members and will recommend for nomination those candidates when there are openings on the Board. Nominations are subject to approval of voting members of the Board of Trustees at any regular or special meeting of the governing board. Based on the foregoing criteria and in compliance with the provisions of GASB No. 61, CNHS is included in the Nation's financial report as a discrete component unit. All information included in the Nation's financial statements for CNHS is as of and for the fiscal period ended December 31, 2014.

Beginning in fiscal year 2006, the Nation, CNE and CNHS entered into an operations management Memorandum of Agreement (MOA). This MOA is renewable on an annual basis upon agreement by the CNHS Board and the Nation. This event is discussed more fully in Note 17.

The financial statements for the discretely presented proprietary component units are presented as part of the accompanying basic financial statements. Selected disclosures for the discretely presented component units have been included in these notes to the basic financial statements.

Blended Component Units

The Nation has one component unit whose operations are blended with the financial data of the primary government. There is no distinction between the data of the primary government and that of the component unit. The Nation's blended component unit is as follows:

Cherokee Nation Economic Development Trust Authority — The Economic Development Trust Authority (EDTA) is a Community Development Financial Institution, as certified by the U.S. Treasury Department. Cherokee Nation EDTA was created by Tribal Council Legislative Act 36-89 as a mechanism to promote economic development. Its mission is to provide opportunities for income generation through economic development, to provide loans for business creation/expansion, and to provide loans to qualified individuals whom have traditionally been denied through conventional lending sources. EDTA is a governmental organization created as a separate body whose Board of Directors is appointed by the Principal Chief and confirmed by the Tribal Council even though EDTA's governing board is not the same as the Tribal Council. The Nation has the ability to appoint, hire, reassign or dismiss the individuals responsible for management of the programs. EDTA almost exclusively benefits the Nation as its largest activity is the operation of an employee loan program for employees of the Nation and its component units. EDTA is presented as a proprietary fund in the accompanying financial statements.

Cherokee Nation law requires that all corporations, majority owned by the Nation, and incorporated under Cherokee Nation law pay a dividend based on net income. The dividend rate was 35% for fiscal year 2015. CNB's minimum dividend requirement is determined at the combined CNB reporting level which has been implemented as the higher of CNB's or any of CNB's Component Units' Net Income. Dividends paid to the Nation and other related party transactions are discussed further in Note 17.

Government-wide Financial Statements

The government-wide financial statements provide operational accountability information for the Nation as an economic unit. The government-wide financial statements report the government's ability to maintain service levels and continue to meet its obligations as they come due. The statements include all governmental activities and all business-type activities of the primary government and its component units. Fiduciary funds and fiduciary-type component units are omitted from the government-wide financial statements. The Nation currently has no fiduciary funds.

Fund Financial Statements

The accounts of the Nation are organized on the basis of funds, each of which is considered to be an independent fiscal and accounting entity. The operations of each fund are accounted for within separate sets of self-balancing accounts, which comprise its assets, liabilities, fund balance/net position, revenues, expenditures/expenses, and transfers. The General Fund is always a major governmental fund. Other individual governmental and enterprise major funds are determined as funds whose revenues, expenditures/expenses, assets and deferred outflows of resources or liabilities and deferred inflows of resources are at least ten percent of the corresponding totals for all funds of that category or type (total governmental or total enterprise funds) and at least five percent of the corresponding total for all governmental and enterprise funds combined or funds designated as major at the discretion of the Nation.

Funds not classified as a major fund are aggregated and presented in a single column in the fund financial statements. The Nation uses the following funds, grouped by fund type.

Governmental Funds

Governmental funds are those through which most governmental functions of the Nation are financed. The acquisition, use and balances of the Nation's expendable financial resources and the related liabilities (except those accounted for in proprietary funds) are accounted for through governmental funds.

General Fund

The General Fund represents the operating activities of the tribal government. All financial resources not accounted for in other funds are reported in the General Fund.

Special Revenue Funds

Special Revenue Funds are used to account for the proceeds of government grants or other specific revenue sources that are restricted or committed to expenditures for specified purposes other than debt service or capital projects of the Nation. The following are the Nation's major Special Revenue Funds:

Self Governance-DOI-Roads was established to account for funds received from the DOI to expand the Nation's transportation activities such as planning, designing, constructing, and maintaining transportation facilities. Roads constructed with DOI funds are not capitalized by the Nation as they are transferred to other governmental agencies upon completion. These expenditures are generally presented as community services expenditures in the accompanying financial statements.

Department of Transportation was established to account for funds received from the Federal Highway Administration (FHWA), for and on behalf of the United States Department of Transportation (DOT), for use in the planning, designing, constructing and maintaining of highways, roads, bridges or transit facility programs. Roads constructed with DOT funds are not capitalized by the Nation as they are transferred to other governmental agencies upon completion. These expenditures are generally presented as community services expenditures in the accompanying financial statements.

Self Governance-DHHS was established to account for funds received under the Nation's Self Governance compact with the United States Department of Health and Human Services (DHHS). These funds are used to administer a number of programs under Indian Health Services (IHS) relating to health and human services including the operation of the Cherokee Nation W.W. Hastings Hospital (Hospital) in Tahlequah, Oklahoma and nine clinics located in various communities throughout the Nation's jurisdictional boundaries. These expenditures are generally presented as health or community services expenditures in the accompanying financial statements.

Housing and Urban Development was established to account for grant funds received from the Department of Housing and Urban Development (HUD) to improve living conditions and renovate homes of Indian residents. During fiscal year 2015, the majority of the program expenditures were in the form of subrecipient payments to the HACN, a discretely presented proprietary component unit of the Nation. These expenditures are generally presented as community services expenditures in the accompanying financial statements.

Capital Projects Funds

Capital Projects Funds are used to report resources that are restricted, committed or assigned to expenditures for major capital acquisition and construction separately from ongoing operational activities. The Nation has one major capital projects fund, its Capital Projects Fund.

Debt Service Funds

Debt Service Funds are used to account for and report resources that are restricted, committed or assigned to expenditures for principal and interest. The Nation has no major debt service funds.

Permanent Funds

Permanent funds are used to report resources that are restricted to the extent that only earnings, and not principal, may be used for purposes supporting the Nation's programs. The Nation's nonmajor Permanent Funds contain three endowments, two of which allow the expenditure of income for tuition and educational purposes, with the principal being unavailable for disbursement and one of which allows the expenditure of income for youth development projects. The trust agreements state the distributions of income shall go to individuals one-quarter or more of Cherokee blood quantum. All fund balances from the endowments are either nonspendable or restricted.

The Sequoyah Endowment was established in fiscal year 1991 by the Louise K. Green-Matthews Grant in Environmental Science in the amount of \$134,000. It was established to foster and encourage Cherokee students of at least one-quarter blood quantum to engage in obtaining a graduate education in Environmental Science or Natural Sciences. The income from the trust is available to provide one to two grants annually. The amount of net appreciation on the investment of the Sequoyah Endowment is \$77,000 which is the available amount reflected in the fund balance.

The Glenn and Faye Gammon Education Trust was established in fiscal year 2001 by a willed contribution of \$291,000 to provide Cherokee higher education scholarships. In accordance with the will, income from the trust is used to provide tuition and related educational, travel and living expenses for Cherokee students with a blood quantum of one-quarter or more. All of the appreciated value of the investment in the Gammon Education Trust was expended.

The Skinner Family Living Trust was established in fiscal year 2015 by a willed contribution of \$110,000 to be used for youth development projects. Income from the trust is used to provide support for youth development projects. The Skinner Family Living Trust did not have an appreciated value of the investment at September 30, 2015.

Governmental fund financial statements include a balance sheet and a statement of revenues, expenditures and changes in fund balances for all major governmental funds and nonmajor funds aggregated. A reconciliation is presented to summarize the differences in fund balances of the governmental fund financial statements and the net position of the governmental activities in the government-wide financial statements. These differences are further explained in Note 2 to the basic financial statements.

Proprietary Funds

Proprietary funds are used to account for the Nation's ongoing operations and activities which are similar to those often found in the private sector where the intent is that costs of providing goods and services be recovered through user charges. The proprietary funds maintained by the Nation are enterprise funds and internal service funds.

The enterprise funds are proprietary funds that are used to report activities for which a fee is charged to external users. The Nation accounts for its Title VI Loan Fund, Tsa-La-Gi Apartments, Landfill Closure, and Economic Development Trust Authority (EDTA) activities in these funds. The Nation's only major enterprise fund is as follows:

The Title VI Loan Fund was established to account for borrowing and lending activities related to the United States Department of Housing and Urban Development Title VI loan agreement, the proceeds of

which are obtained from federal government guaranteed bank financing and subsequently loaned to the HACN, a component unit of the Nation.

Internal service funds are used to report activities which provide goods or services to other funds, departments, or agencies of the primary government and its component units, or to other governments, on a cost-reimbursement basis. The Nation includes services such as internal leases, fringe pool, and indirect cost pool in these funds. Substantially all of the internal service funds' net position and activities are combined with the governmental activities in the government-wide financial statements. The fringe pool had a net position deficit at September 30, 2015 of \$9,136,000. The Nation continues to evaluate the cost-reimbursement allocation for the fringe pool and continues to reduce the cost of certain fringe benefits. Note disclosures for governmental activities also include related amounts for the internal service funds.

See pages 37 - 45 for descriptions of discretely presented component units.

Enterprise and internal service fund financial statements include a Statement of Net Position, a statement of revenues, expenses and changes in fund net position, and a statement of cash flows. The enterprise fund financial information is presented under the business-type activities columns. A column representing internal service funds is also presented in these statements, with the majority of the internal service funds' net position and activities combined with the governmental activities in the government-wide financial statements.

Measurement Focus

The measurement focus determines the accounting and financial reporting treatment applied to a fund. The governmental and business-type activities within the government-wide Statement of Net Position and Statement of Activities are presented using the economic resources measurement focus. The economic resources measurement focus meets the accounting objectives of determining net income, net position, and cash flows.

The fund financial statements use either the current financial resources measurement focus or the economic resources measurement focus as appropriate. Governmental funds use the current financial resources measurement focus. This measurement focus is based upon the receipt and disbursement of current available financial resources rather than upon net income. The measurement focus of the proprietary fund types, the flow of economic resources, is based upon determination of net income, net position and cash flows.

Basis of Accounting

The accrual basis of accounting is used throughout the government-wide financial statements; conversely, the financial statements of the General Fund, Special Revenue Funds, Capital Project Funds, Debt Service Funds and Permanent Funds have been prepared in accordance with the modified accrual basis of accounting, whereby revenues are recognized when considered both measurable and available to finance expenditures of the current period. The Nation accrues intergovernmental, property rentals, dividends, and tax revenues based upon this concept. Expenditures are generally recognized when the related fund liabilities are incurred and become payable in the current period. Proceeds of debt are reported as other financing sources, and principal and interest on long-term debt are recorded as expenditures when paid.

The financial statements of the Enterprise Funds, Internal Service Funds, and the proprietary component units have been prepared in accordance with the accrual basis of accounting. Accordingly, revenues are recorded when earned, and expenses and related liabilities are recorded when incurred.

Accounting Policies

The Nation's significant accounting policies related to the following basic financial statement categories are summarized below:

Cash and Cash Equivalents

The Nation considers all highly liquid investments in debt securities with maturities of three months or less when purchased to be cash equivalents. A "pooled cash" concept is used in maintaining certain cash accounts in the accounting records. Under this method, cash is pooled and each fund participating in the pool has equity in the pooled amount. Pooled cash accounts consist principally of interest-bearing and non-interest-bearing demand deposit accounts.

Restricted Cash, Cash Equivalents and Investments

Amounts represent certain bank account and investment balances restricted for specific purposes as described in Note 3.

Investments

The Nation reports investments at fair value. Fair value is determined using quoted market prices.

Accounts Receivable

Amounts represent revenue recognized but not yet received in the current period. Accounts receivable are presented in the Statement of Net Position/balance sheet at net realizable value.

Inventories

Inventories of governmental funds are recorded as expenditures when purchased rather than when consumed except as noted below:

The Nation, through its participation with the Indian Health Service National Supply Service Center (NSSC), maintains an inventory of pharmaceutical drugs received from the DHHS. The value of the pharmaceuticals and supplies are reflected as an asset in the Nation's financial statements.

The Nation maintains an inventory of the food for disbursement by Cherokee Nation's Food Distribution program. Food acquisitions are initially recorded as inventory and as unearned revenue and are charged to expenditures as used, using the First In, First Out (FIFO) method. Food inventories are valued at the cost assigned to such food items by the granting agency.

CNB's inventories are stated at the lower of cost or market and consist primarily of raw materials and manufactured products, durable medical equipment, food and beverage items, gaming supplies, hotel supplies, smoke shop, convenience store and gift shop inventory. Costs of raw materials and manufactured products are determined using the specific identification method. Inventories are evaluated periodically, and reserves are established as needed to provide for reduced values attributed to slow moving and/or obsolete inventories. Costs of supplies are determined by an average cost method. Average costs are updated to the most recent purchase price each quarter. The average cost method used is not considered to be significantly different from the first-in, first-out method. Serialized durable medical equipment is recognized as cost of supplies over the contract life of the product.

As a result of the operation of the Title VI Loan program, the HACN had authorized to be built or acquired a number of homes in various locations in anticipation of the expected demand for the homes as well as homes for specific homebuyers in accordance with an agreement with them. As of September 30, 2015, these homes and related infrastructure are awaiting transfer of title to the HACN. Until the official transfer is made, the net book value of the homes, in the amount of \$1,490,000 is classified by the Nation as capital assets, depreciable, net in the government-wide statement of net position.

Other Current Assets

Amounts represent prepayments for supplies, pharmaceuticals and other expenditures.

Derivative Instruments

Derivative instruments are complex financial arrangements used to manage specific risks or to make investments and are measured at fair value in the government-wide Statement of Net Position. During the fiscal year 2010, the Nation entered into an interest rate swap agreement (derivative instrument) with a financial institution. See Note 10 for additional information concerning the interest rate swap agreement.

Equity Interests in Component Units

The Nation records its equity interests in component units that exist to enhance the government's ability to provide governmental services in accordance with GASB Statement Number 61. As of September 30, 2015, the Nation held an equity interest in CNB, CNHHS, CNWM and CHP in the amount of \$726,366,000 and reflected an increase over the prior year of \$31,749,000. Detailed financial statements for the entities can be found on pages 34 and 35.

Capital Assets

The Nation's accounting policies regarding capital assets such as land improvements, buildings, vehicles and equipment are that these assets, with an initial cost of \$5,000 or more, are to be capitalized and depreciated over their estimated useful lives. Purchased or constructed capital assets are valued at historical cost or estimated historical cost. Donated capital assets are recorded at fair value at the date of the donation. Title to certain property and buildings utilized by the Nation, such as Sequoyah High School, the Child Care Development Center, and other land is held by the federal government. Therefore, such assets are not reflected as capital assets in the accompanying financial statements. The Nation has chosen the straight-line depreciation method for its capital assets based on the estimated useful lives of the capital assets as follows:

Class of Asset Estimated Useful Life

Buildings and improvements 20-50 years Equipment 3-20 years Land Improvements 30 years

The Cherokee Nation has the ability to request that land owned by the Nation and its component units be placed into trust status with the United States of America in Trust for the Cherokee Nation (trust status). If land is accepted into trust status, the Nation and its component units have the ability to continue using the property. When land is placed into trust status, the title to the property is transferred to the Federal Government. Under GAAP, this land is removed from the books of the Nation or its component units since the Nation no longer has title to the land. At September 30, 2015, there were various parcels of land owned by the Nation and its component units that the Nation has requested to be placed into trust status. The cost basis of this land will be written off by the Nation when, and if, the property is accepted into trust status.

Intangible Assets

GASB Statement No. 51, Accounting and Financial Reporting for Intangible Assets, establishes accounting and financial reporting requirements for intangible assets, including recognition, initial measurement and amortization. CNE applied the provisions of GASB Statement No. 51 to the Hard Rock licensing agreement it entered into during fiscal year 2009 which resulted in the recognition of an intangible asset, which is reflected as a component of capital assets, depreciable net in the accompanying financial statements. See Note 18 for additional information concerning the Hard Rock licensing

agreement. Intangible assets are stated at amortized cost. Amortization is computed using the straight-line method over the contractual life of the asset.

Deferred Outflows/Inflows of Resources

In addition to assets, the statement of net position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources, represents a consumption of net position that applies to a future period(s) and so will not be recognized as an outflow of resources (expense/expenditure) until then. The Nation has one item that qualifies for reporting in this category which is the accumulated decrease in fair value of hedging derivative. The accumulated decrease in fair value of the hedging derivative results from the interest rate swap agreement having a negative fair value of \$867,000. More information can be found in Note 10.

In addition to liabilities, the statement of net position or balance sheet will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources, represents an acquisition of net position that applies to a future period(s) and so will not be recognized as an inflow of resources (revenue) until that time. The Nation currently has one item that qualifies for reporting in this category, as reported in the Balance Sheet – Governmental Funds, which is unavailable revenue attributable to notes receivable issued to eligible tribal members.

Fund Financial Statements

In the fund financial statements, capital assets used in governmental fund operations are accounted for as capital outlay expenditures of the governmental fund upon acquisition. Capital assets used in proprietary fund operations are accounted for in the same manner as in the government-wide statements.

Unearned Revenues

The Nation is the recipient of grants from several different federal and state agencies. In some instances, the grants are advance funded before eligibility requirements are met (excluding time requirements). The Nation records these grants as unearned revenue until the funds are expended in accordance with the grant terms.

Landfill Closure and Postclosure Care Costs

The Nation, based on the cumulative amount of used capacity, accrues the currently estimated liability for closure and postclosure care costs for the Nation's landfill, which is now operated by CNWM LLC, a discretely presented component unit of the Nation. Such estimated costs include expected equipment and facility costs, costs of the final cover and postclosure care. The liability recorded by the Nation at September 30, 2015 is based upon the assumption that the Landfill will be operated by CNWM to its full designed capacity.

Taxes

The Nation is exempt from federal and state income taxes; consequently, no provision for income taxes is included in the accompanying financial statements for any fund.

Tsa-La-Gi Apartments are registered as tribal lands held in trust. As such, it is exempt from the payment of property taxes.

CNE, a blended component unit of CNB, pays a gaming tax based on certain gross revenues pursuant to provisions of the National Indian Gaming Regulatory Act. Amounts owed under the gaming tax are paid to the National Indian Gaming Commission (NIGC) on a quarterly basis and have been reflected within operating expenses in the Statement of Revenues, Expenses, and Changes in Net Position. Total payments for fiscal year 2015 were approximately \$287,000.

Compensated Absences

Vacation leave for the primary government is granted to all permanent full-time and eligible part-time employees. The annual amount of vacation time accrued varies, depending upon years of service, from 13 to 26 days for permanent full-time employees and from 6.5 to 13 days for permanent part-time employees. The maximum amount of vacation that may be accumulated and carried over to the following year is 30 days. Accumulated vacation leave vests, and the Nation is obligated to make payment, even if the employee terminates. Compensated absence liabilities are computed using the regular pay rates in effect at the Statement of Net Position date plus an additional amount for compensation-related payments such as social security and medicare taxes compiled using rates in effect at that date.

On the governmental funds statements, compensated absences are only accrued if the obligation has matured, in other words, the obligation becomes due and payable because of employee resignation, employer buy back or employee retirement.

Upon request from the employee and approval by the supervisor and Human Resources, the Cherokee Nation annually buys back designated amounts of accrued annual leave from Regular/Full Time and Regular/Part Time employees, subject to restrictions based on funding agency guidelines as well as fund availability. In fiscal year 2015, the Cherokee Nation bought back \$1,614,000 of accrued annual leave.

Net Position Classifications

Government-wide Statements — Equity is classified as net position and displayed in three components:

Net investment in capital assets consists of capital assets, net of accumulated depreciation and reduced by the outstanding balances of any notes or other borrowings attributable to the acquisition, construction, or improvement of those assets.

Restricted net position consists of net position with constraints placed on the use either by external groups, such as grantors, creditors and external board of directors, or laws and regulations of other governments, or law through Tribal constitutional provisions or enabling legislation. The Nation classifies the equity interests in component units within this category as the operations of these entities are governed by separate, external boards of directors. It is the Nation's policy to use restricted net position prior to the use of unrestricted net position when both restricted and unrestricted net position are available for an expense which has been incurred.

Unrestricted net position consists of all other assets, deferred outflows of resources and liabilities that do not meet the definition of "restricted" or "net investment in capital assets."

Fund Financial Statements — Governmental fund equity is classified as fund balance. Fund balances for governmental funds are reported in classifications that comprise a hierarchy based primarily upon the extent to which the Nation is bound to honor constraints on the specific purposes for which amounts in those funds can be spent. The categories and their purposes are:

Nonspendable includes fund balance amounts that cannot be spent either because they are not in spendable form or because of legal or contractual constraints, including inventories, prepaid assets and the corpus of permanent funds.

Restricted includes fund balance amounts that are constrained for specific purposes which are externally imposed by providers, such as grantors, donors, creditors or amounts constrained due to constitutional provisions or enabling legislation.

Committed includes fund balance amounts that are constrained for specific purposes that are internally imposed by the government through formal legislative action of the Tribal Council and does not lapse at year end. A committed fund balance constraint can only be established, modified or rescinded by passage of a Legislative Act (Law) by the Tribal Council.

Assigned includes fund balance amounts that are constrained by the Nation's intent to be used for specific purposes, that are neither restricted nor committed. The assignment of fund balance is authorized by a directive from the Nation's Treasurer or approval of Tribal Council Resolution.

Unassigned includes fund balance amounts within the General Fund which have not been classified within the above mentioned categories. The General Fund is the only fund that reports a positive unassigned fund balance amount.

It is the Nation's policy to use restricted amounts first when both restricted and unrestricted fund balance is available unless prohibited by legal or contractual provisions. Additionally, the Nation uses committed, assigned, and lastly unassigned amounts of fund balance in that order when expenditures are made.

Revenue Recognition

The Nation considers revenue to be susceptible to accrual in the governmental funds as it becomes measurable and available, as defined under the modified accrual basis of accounting. The Nation generally defines the availability period for revenue recognition as received within the reporting period or within ninety (90) days after year end. The Nation's major revenue sources that meet this availability criterion are tax revenues and required dividends paid by component units.

Program Revenues

There are two classifications of programmatic revenues for the Nation, program specific grant and contributions revenue and charges for services. Grant revenues are revenues from federal, state, and private grants. These revenues are recognized when all applicable eligibility requirements are met and are reported as intergovernmental revenues. The primary source of charges for services is earned income in connection with the operation of the Nation's W.W. Hastings Hospital, clinics and other health-related services, which are funded by the Department of Health and Human Services (DHHS) Self Governance Compact. Under the provisions of the Self Governance Agreement with DHHS, the Nation is required to expend this program income for purposes similar to those funded by the basic DHHS Self Governance Compact. There are no specific requirements designating when or in what order program and other self governance funds should be spent. Program income earned from clinic and other health-related services in the form of third party billed revenue during the year ended September 30, 2015 was \$103,757,000.

Grants and contributions not restricted to specific programs

In the government-wide Statement of Activities, the Nation's Self Governance DOI compact is reported as General Revenues because under this compact the Nation has discretion in the application of these funds to various programs/functions administered under the general provisions of the compact.

Operating and Nonoperating Revenues and Expenses

In the Proprietary Funds and component units, operating revenues are those revenues produced as a result of providing services and producing and delivering goods, including all interest income on loan transactions and other events. Nonoperating revenues are funds primarily provided by investing activities, such as financial institution interest income, gains on disposal of assets and insurance recoveries on property loss. Operating expenses are those expenses related to the production of revenue. Nonoperating expenses are those expenses not directly related to the production of revenue, and include items such as interest expense and losses on disposal of assets.

Interest Income

Interest income is recorded as earned in the fund holding the interest bearing asset.

Interest Income - Self Governance Compacts

The Nation receives certain amounts of advance funding as a self governance compact tribe in three large self governance compacts with the DOI and DHHS. These funds are invested in interest earning assets until the funds are expended under the terms of the self governance compacts. The Nation need not refund the interest earnings under these compacts and is not directly accountable to the DOI or the DHHS for the expenditure of these interest earnings. The discretionary interest is recorded in the Self Governance funds but is allocated to other programmatic expenditures through the budgeting process.

Interest Income - Grants

The Nation receives certain amounts of advance funding in connection with four large grants: (1) NAHASDA, funded by HUD, (2) the Sequoyah High School Grant, which is funded by the DOI, (3) the Department of Transportation, funded through the FHWA for and on the behalf of the DOT and (4) PL-102-477 which is funded by the Department of Labor (DOL) and the DHHS through the DOI. The applicable legislation and regulations for each grant authorize the earning of interest on advance payments; the use of which is governed by the same.

Internal Activities

The Nation's policy for eliminating internal activities in the government-wide Statement of Activities is the look-back approach. This method prescribes that the internal service funds operate on a breakeven basis. The net profit or loss on an internal service fund is to be allocated to the government's programs/departments that benefited from the goods or services provided based on their proportionate benefit.

Indirect Costs

The government-wide Statement of Activities does not use a separate column to identify allocated indirect costs since the allocation is automatically calculated. Indirect costs are included in the program operating expenses reported for individual functions and activities in the fund statements.

The Nation's indirect cost plan utilizes a fixed rate with carryforward. To the extent that actual indirect cost expenses differ materially from indirect cost recoveries, the difference is recorded as a liability (overrecovered) or an asset (underrecovered) and reversed in the period the difference is used to adjust the indirect cost rate.

Budgets and Budgetary Accounting Policies

Title 62, §31-32 provides the legal level of budgetary control for the Cherokee Nation. The Executive and Finance Committee of the Council, upon direction of the Treasurer and with advisement from the Controller, shall formulate an annual appropriations bill. The bill shall contain the legal budgeted annual revenue and expenditures/expenses for the general fund and enterprise funds for the executive, legislative, and judicial branches of government. The functional level (e.g. health services) is used for reporting the legal level of budgetary control. The sources of revenue may be based upon estimates. The budgeted expenditures/expenses for these funds shall not exceed total estimated revenues and beginning fund balance and net position. The Executive and Finance Committee of the Council, upon direction of the Treasurer and with advisement from the Controller, shall be responsible for proposing amendments to the annual appropriations law based upon material changes in real or estimated revenues and expenditures/expenses that affect the total amounts budgeted. Management budgets are developed at the accounting unit level. Any amendments to the annual appropriations bill shall be presented to the full Tribal Council for consideration and passage. Any funds received by the Cherokee Nation, the use of which is determined by the granting or contracting agency (special revenue funds) shall be used only for

those purposes and under those conditions for which the funds are made available and such funds are not subject to legal appropriation by the Tribal Council.

The basic financial statements contain a budget and actual comparative statement for the General Fund, a legally budgeted fund. A budgetary statement for Enterprise Funds, which are also legally budgeted, is included in the budgetary information section of Other Supplementary Information.

Budgets for the Nation are prepared on the same basis of accounting as the financial reports; therefore, no reconciliation is necessary.

Management Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, deferred outflows of resources, liabilities, deferred inflows of resources and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues, expenditures, and expenses during the reported period. Actual results could differ from those estimates.

2. RECONCILIATION OF GOVERNMENT-WIDE AND FUND FINANCIAL STATEMENTS

Below is an explanation of certain differences between the governmental fund balance sheet and the government-wide Statement of Net Position:

The governmental funds balance sheet includes a reconciliation of total fund balances of the governmental funds to the total net position of the governmental activities in the Statement of Net Position. One element of that reconciliation explains that "capital assets, net of accumulated depreciation, used in governmental activities are not financial resources and therefore are not reported in the funds." The details of this \$192,954,000 capital assets used in governmental activities are as follows (dollars in thousands):

| Capital assets, net | \$ 204,355 |
|--|---------------|
| Less: Internal service fund capital assets | (11,401) |
| Capital assets used in governmental activities | \$ 192,954 |

Another element of the reconciliation is the amount of \$1,600,000 which states "Assets recorded in government-wide financial statements that are not available to pay for current period expenditures, therefore, are unavailable and not recorded in the funds." (dollars in thousands)

| Notes receivable, net - Self Help Housing | \$ | 1,600 |
|---|----|-------|
| Trotes receivable, net Sen Help Housing | Ψ | 1,000 |

Additionally, an element of that reconciliation explains "Liabilities that are not due and payable in the current period and, therefore, not reported in the funds." The details of this \$29,039,000 difference are as follows (dollars in thousands):

| Long-term debt | \$ | 28,693 |
|--|---------|--------|
| Accrued bond interest | | 198 |
| Retainage payable | <u></u> | 148 |
| Net adjustment to decrease fund balance - total governmental | | |
| funds to arrive at net position - governmental activities | \$ | 29,039 |

A reconciliation of the net change in fund balance – total governmental funds reported in the statement of revenues, expenditures, and changes in fund balance for the governmental funds to the change in net position of governmental activities reported in the Statement of Activities is presented in the accompanying basic financial statements.

One element of this reconciliation explains "Governmental funds report capital outlays as expenditures. However, in the Statement of Activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense. This is the amount by which depreciation exceeded capital outlays in the current period." The details of this \$2,081,000 difference are as follows (dollars in thousands):

| Capital expenditures in governmental funds capitalized on government-wide | | |
|--|----|----------|
| financial statements | \$ | 12,386 |
| Depreciation expense | _ | (14,467) |
| Net adjustment to decrease net changes in fund balances - total governmental | | |
| funds to arrive at changes in net position of governmental activities | \$ | (2,081) |

Some expenses are reported in the Statement of Activities when incurred and presented as expenditures in the governmental funds when paid. The details of this \$649,000 difference are as follows (dollars in thousands):

| Additional capital outlay expense and loss on disposal | \$ 2,188 |
|--|-------------|
| Other | (2,865) |
| Bond interest expense | 28 |
| Net adjustment to decrease changes in fund balance - total governmental funds to arrive at changes in net position of | |
| governmental activities | \$ (649) |

3. DEPOSITS AND INVESTMENTS

During 2015, the Nation enacted Legislative Act (LA) 14-15 known as the "Financial Security and Stability Act of 2015" amending LA13-85 relating to the deposit and investment of funds. This legislative act defined financial institutions and financial instruments. A financial institution shall be an entity or depository whose primary business and function focuses on dealing with financial services and transactions, such as investments, loans and deposits. A financial institution shall include Federal Deposit Insurance Corporation (FDIC) insured banks, National Credit Union Association (NCUA) insured credit

unions and other financial institutions whose activities are controlled or regulated by federal law and/or federal regulations or regulators, including but not limited to the U.S. Securities and Exchange Commission. A financial instrument shall be any negotiable asset or instrument with monetary value. Allowable financial instruments shall include, but not be limited to, Demand Deposits, Certificates of Deposit, Certificates of Deposit Account Registry (CDARS), Insured Cash Sweeps (ICS), Savings Accounts, repurchase/reverse repurchase agreements, U.S. Treasuries and U.S. government securities and those issued by its agencies and instrumentalities, and Institutional Money Market Funds whereby those funds are comprised of a majority of allowable financial instruments as described above.

Custodial credit risk is the risk that in the event of a bank failure, the Nation's deposits may not be returned. No funds under the control of the Nation shall be invested with any financial institution unless the financial institution is insured by the FDIC, NCUA and/or the financial institution's activities are controlled or regulated by federal law and/or federal regulations or regulators, including but not limited to the U.S. Securities and Exchange Commission. No funds in excess of current FDIC or NCUA insurance maximums shall be invested in a single financial institution unless said funds are collateralized either by and/or invested directly into obligations and/or bonds which contain an investment grade rating from a nationally recognized rating firms, such as Standard and Poor's, Moody's or Fitch, or local, state, U.S. Government securities, and those issued by its agencies and instrumentalities, and Nation securities. Collateralized funds shall be secured and pledged to the Nation via joint custody receipts for the full amount of said funds.

Deposits of the primary government are generally insured or covered by pledged collateral. At September 30, 2015, all deposits were insured or collateralized and held by various safe-keeping agents in the Nation's name. Component units' deposits of \$3,602,000 at September 30, 2015 were uninsured and uncollateralized.

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. The Nation manages interest rate risk by maintaining a balance of highly liquid investments and a "ladder" approach to long-term investments. Funds are invested in blocks, normally of \$1,000,000 or greater, with maturities ranging from one to fifteen years. Any investment with a maturity date of over five years requires consent of the Executive and Finance Committee of the Council, with the exception of investments held by the U.S. Department of Interior's Office of Trust Fund Management (OTFM). Those investments are made based on the general investment strategy and guidance provided by the Nation.

CNB's investment policy restricts investment maturities to a period of five years or less. CNB and its component units' interest rate risk was minimized by the highly liquid nature of its money market investment accounts at September 30, 2015.

Generally, credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization. The Nation's investments in U.S. agencies and commercial paper were rated either AAA or AA+ by Standard & Poor's, AAA by Fitch Ratings and Aaa by Moody's Investors Service. The Nation's and CNB's mutual fund bond investments were rated AAA by Standard & Poor's and Aaa by Moody's Investors Service.

Concentration of credit risk is the risk of loss attributed to the magnitude of the Nation's investment in a single issuer. The Nation's investment policy does not specifically address concentration of credit risk. Of the total primary government's investments, \$1,977,000, or 14%, is invested in Fannie Mae securities, \$4,507,000, or 33%, is invested in Federal Home Loan Mortgage Corporation and \$4,599,000 or 33%, is invested in Federal Home Loan Bank securities, \$2,588,000 or 19%, is invested in Federal Agricultural Mortgage Corporation and \$99,000 or 1% is invested in Federal Farm Credit Banks.

Investments, categorized as to interest and credit risk, at September 30, 2015 were as follows (dollars in thousands):

| | | Inve | stment Mat | turities (in Y | ears) | |
|------------------------------------|------------------|-----------|------------|----------------|------------------|------------------------------|
| Investment Type | Fair Value | Less Than | 1-5 | 6 - 10 | More Than 10 | Credit Rating Moody's/S&P |
| Primary Government: | | | | | | |
| Money market mutual fund | \$ 865 | \$ 865 | \$ - | \$ - | \$ - | (1) |
| Repurchase agreements | 1,489 | 1,489 | - | - | - | N/R |
| U.S. Government sponsored entities | 13,770 | | | | 13,770 | Aaa/AA+ |
| Total Primary Government | <u>\$ 16,124</u> | \$ 2,354 | \$ - | <u>\$ -</u> | <u>\$ 13,770</u> | |
| Component Units: | | | | | | |
| Money market mutual funds | \$ 41,415 | \$ 41,415 | \$ - | \$ - | \$ - | (1) |
| Mutual funds | 581 | - | 581 | | | (1) |
| U.S. Government sponsored entities | 511 | - | 511 | - | - | Aaa/AA+ |
| Repurchase agreement | 1,600 | 1,600 | | | | AAA |
| Total Component Units | \$ 44,107 | \$ 43,015 | \$ 1,092 | \$ - | \$ - | |

(1) While these Money Market Mutual funds and Mutual funds do not have formal ratings, they are Governmental or Institutional type funds that are invested only in securities that have the highest short term rating from at least two NRSRO's.

A reconciliation of the investments for the Primary Government presented above to the investments as presented in the Statement of Net Position follows (in thousands):

| Investments as presented above | \$ | 16,124 |
|--|----|---------|
| Plus Certificates of Deposit reported as investments | | 14,000 |
| Less Money market mutual fund and Repurchase agreements reported | | |
| as Cash & Cash Equivalents & Investments | 1 | (2,354) |
| Total investments | \$ | 27,770 |

A reconciliation of the investments for the Component Units presented on the previous page to the investments as presented in the Statement of Net Position follows (dollars in thousands):

| Investments as presented on previous page | \$ 44,107 |
|--|--------------|
| Plus Certificates of Deposit reported as investments | 9,022 |
| Less Money market mutual funds and mutual funds reported | |
| as Restricted Cash & Cash Equivalents & Investments | (42,540) |
| Total investments | \$ 10,589 |

Restricted Cash, Cash Equivalents and Investments

CNB cash related to federal grants

CNHS endowment for capital improvements

equivalents and investments

Total Component Unit restricted cash, cash

CNF endowment funds

CNWM escrow for guarantee of payment on construction contracts

Restricted cash, cash equivalents and investments and reserved cash at September 30, 2015 included the following (dollars in thousands):

Primary Government

| Tenant security deposits held in trust, replacement | |
|---|--------------|
| reserves and mortgage escrow deposits for Tsa-La-Gi | \$ 325 |
| Capital replacement, closure and postclosure care | |
| costs of the Landfill Closure fund | 2,850 |
| Balance in Motor Fuel Tax Education Trust | 38,538 |
| Scholarship funds and youth development projects | 612 |
| Balance of funds accumulated for Debt service payments | 864 |
| District Court escrow account | 11 |
| Total Primary Government restricted cash, cash | |
| equivalents and investments | \$ 43,200 |
| Component Units | |
| Escrow relating to the Title VI loan with a bank (see Note 8) | \$ 520 |
| HACN's lease-to-own homeownership program monthly equity payments | 4,509 |
| Pari-mutuel horse racing activities funds | 4,025 |

65

25

89

202

\$ 9,435

4. RECEIVABLES

Receivables for primary government at September 30, 2015 consisted of the following (dollars in thousands):

| | Primary Government | | | | | | | | | |
|---|---------------------|------------------|----|------------|-----|---------|----|--------|----|----------|
| | Accounts Receivable | | | | | | | | | |
| | _ | rants & ontracts | - | Accounts | In | terest | | | | Notes |
| | Re | ceivable | F | Receivable | Rec | eivable | | Total | Re | ceivable |
| Governmental Receivables: | | | | | | | | | | |
| General | | | | | | | | | | |
| Motor fuel taxes | \$ | - | \$ | 2,198 | \$ | 66 | \$ | 2,264 | \$ | - |
| Other taxes | | - | | 128 | | - | | 128 | | - |
| Other accounts receivable | | - | | 1,563 | | - | | 1,563 | | - |
| Special Revenue Funds | | 3,654 | | 11,926 | | 92 | | 15,672 | | 1,627 |
| Other - Internal Service Funds | | _ | | 878 | | _ | | 878 | | _ |
| Receivables of Governmental Activities | \$ | 3,654 | \$ | 16,693 | \$ | 158 | \$ | 20,505 | \$ | 1,627 |
| Business-type Activities: | | | | | | | | | | |
| Notes receivable, current | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 3,238 |
| Long-term notes receivable | | | | | | | | | | 8,787 |
| | | - | | - | | - | | - | | 12,025 |
| Less: Allowance for uncollectables | | | | | | | _ | | | (440) |
| Receivables of Business-type Activities | \$ | - | \$ | _ | \$ | _ | \$ | _ | \$ | 11,585 |

Accounts receivable for Special Revenue Funds include amounts receivable from Medicare, Medicaid and insurance companies for services provided to covered patients at the Nation's W.W. Hastings Hospital and clinics.

Receivables for component units at September 30, 2015 consisted of the following (dollars in thousands):

| | Component Units | | | | | | | | |
|------------------------------------|-----------------|-----------|-------|--------|--------|----------|-------------|-------|-----------|
| | CNB | HACN | CNCCA | CNHHS | CNWM | CHP | CNF | CNHS | Total |
| Receivables: | | | | | | | | | |
| Accounts and other | \$ 66,941 | \$ 303 | \$ 37 | \$ 445 | \$ 156 | \$ 1,138 | <u>\$ 1</u> | \$ 17 | \$ 69,038 |
| Interest | - | 431 | - | - | - | - | - | - | 431 |
| Notes | 1,245 | 16,533 | | | | | | | 17,778 |
| | 1,245 | 16,964 | - | - | - | - | - | - | 18,209 |
| Less: Allowance for uncollectables | (804) | | (5) | (68) | | (225) | | | (1,102) |
| Receivables, net | \$ 67,382 | \$ 17,267 | \$ 32 | \$ 377 | \$ 156 | \$ 913 | \$ 1 | \$ 17 | \$ 86,145 |

Mortgages Receivable - Title VI

HACN has mortgages receivable at September 30, 2015 totaling \$16,050,000 from individuals who are participating in the Title VI loan program. Each of these loans is secured by a mortgage on the house sold by HACN. The loans have an interest rate of 4% and are payable over 30 years. No allowance has been recorded as of September 30, 2015 as the Housing Authority believes the amounts to be collectable or if the houses are reacquired by HACN, the value of the home will equal or exceed the balance of the loan. At September 30, 2015, the current and noncurrent portions of these mortgages receivable were \$519,000 and \$15,531,000, respectively. The Nation has a related note receivable from HACN recorded in its Business-type Activities.

5. INTERFUND TRANSFERS AND BALANCES

Interfund transfers for the year ended September 30, 2015 consisted of the following (dollars in thousands):

| Category and Fund | | sfers from er Funds | Transfers to Other Funds | | | |
|--|----|--|--------------------------|---------|--|--|
| Governmental Activites: | | | | | | |
| Governmental Funds: | | | | | | |
| General | \$ | 15 | \$ | (5,225) | | |
| Self Governance DOI Roads | | - | | (15) | | |
| Self Governance DHHS | | - | | (1,600) | | |
| Housing & Urban Development | | 30 | | (75) | | |
| Capital Projects Fund | | 2,400 | | - | | |
| Nonmajor Governmental Funds | | 4,433 | | (1,723) | | |
| Total Governmental Funds | | 6,878 | | (8,638) | | |
| Internal Service Funds | | 99 | | | | |
| Total Governmental Activities | | 6,977 | | (8,638) | | |
| Business-type Activites: Proprietary Funds: | | | | | | |
| Nonmajor Enterprise Funds | | 1,761 | | (100) | | |
| Total Proprietary Funds | - | 1,761 | | (100) | | |
| • • | | <u>, </u> | | , | | |
| Total Business-type Activities | | 1,761 | | (100) | | |
| Total Primary Government | \$ | 8,738 | \$ | (8,738) | | |
| Reconciliation to government-wide Statement of Activities: | | | | | | |
| Governmental Activites: | | | | | | |
| Transfers In | \$ | 6,977 | | | | |
| Transfers Out | T | (8,638) | | | | |
| Net Transfer Governmental Activities | | (0,000) | \$ | (1,661) | | |
| Business-type Activites: | | | | | | |
| Transfers In | \$ | 1,761 | | | | |
| Transfers Out | | (100) | | | | |
| Net Transfer Business-type Activities | | ` | \$ | 1,661 | | |

Transfers are generally used to (1) move revenues from the fund that statute or budget requires to collect them to the fund that statute or budget requires to expend them or (2) move unrestricted revenues collected in the General Fund, or other funds, to finance various programs accounted for in other funds in accordance with budgetary authorizations.

Interfund balances at September 30, 2015 consisted of the following (dollars in thousands):

| | | Due from | | Due to |
|--|-----|------------|-----|----------|
| Category and Fund | Oth | ner Funds | Oth | er Funds |
| Governmental Activites: | | | | |
| Governmental Funds: | | | | |
| General | \$ | 6,933 | \$ | 17,667 |
| Self Governance DOI Roads | | - | | 197 |
| Department of Transportation | | - | | 472 |
| Self Governance DHHS | | _ | | 10,191 |
| Housing & Urban Development | | 2,845 | | - |
| Capital Projects Fund | | 9,634 | | - |
| Nonmajor Governmental Funds | | 4 | | 9,235 |
| Total Governmental Funds | | 19,416 | | 37,762 |
| Internal Service Funds | | 21,544 | | 2,768 |
| Total Governmental Activities | | 40,960 | | 40,530 |
| Business-type Activites: | | | | |
| Proprietary Funds: | | | | |
| Title VI Loan Fund | | - | | 470 |
| Nonmajor Enterprise Funds | | 47 | | 7 |
| Total Proprietary Funds | | 47 | | 477 |
| Total Business-type Activities | | 47 | | 477 |
| Total Primary Government | \$ | 41,007 | \$ | 41,007 |
| Reconciliation to government-wide Statement of Net Position: | | | | |
| Governmental Activites: | | | | |
| Due from Other Funds | \$ | 40,960 | | |
| Due to Other Funds | · | (40,530) | | |
| Net Internal Balances | | (2,2 2 2) | \$ | 430 |
| Business-type Activites: | | | | |
| Due from Other Funds | \$ | 47 | | |
| Due to Other Funds | | (477) | | |
| Net Internal Balances | | | \$ | (430) |

Interfund balances result from the time lag between the dates that interfund goods and services are provided or reimbursable expenditures occur, the dates the transactions are recorded in the accounting system, and the date payments between funds are made.

6. INVENTORIES

The Nation's inventories were comprised of the following at September 30, 2015 (dollars in thousands):

| | Gove <u>F</u> | Se | ernal rvice <u>inds</u> | Component <u>Units</u> | | |
|----------------------------------|------------------|----------|-------------------------------|---------------------------|----|---------|
| Finished goods and raw materials | \$ | - | \$ | _ | \$ | 26,279 |
| Food for distribution | | 1,079 | | - | | - |
| Pharmaceuticals and supplies | | 3,002 | | 146 | | 511 |
| | | 4,081 | | 146 | | 26,790 |
| Less inventory reserves | | <u>-</u> | | _ | | (6,486) |
| Total inventories | \$ | 4,081 | \$ | 146 | \$ | 20,304 |

The majority of the component unit inventory at September 30, 2015 relates to CNI, a component unit of CNB, engaged in the production, assembly, and repair of electronic component parts for the telecommunications and other industries.

7. CAPITAL ASSETS

A summary of capital assets activity by major class, for the year ended September 30, 2015 follows (dollars in thousands):

Governmental Activities

| | Balance, tember 30, | | | | Balance, tember 30, |
|---|------------------------|------------------|----|-----------|------------------------|
| | <u>2014</u> | Additions | Re | eductions | <u>2015</u> |
| Activity by Major Class | | | | | |
| Capital assets, not being depreciated: | | | | | |
| Land | \$ 18,471 | \$ 627 | \$ | - | \$ 19,098 |
| Construction in process | 6,189 | 2,047 | | (6,189) | 2,047 |
| Total capital assets, not being depreciated | 24,660 | 2,674 | _ | (6,189) | 21,145 |
| Capital assets being depreciated: | | | | | |
| Buildings and improvements | 142,052 | 45,508 | | (391) | 187,169 |
| Equipment | 74,489 | 9,001 | | (1,593) | 81,897 |
| Land improvements | 854 | | | | 854 |
| Total capital assets being depreciated | 217,395 | 54,509 | | (1,984) | 269,920 |
| Less accumulated depreciation for: | | | | | |
| Buildings and improvements | (27,997) | (5,104) | | 113 | (32,988) |
| Equipment | (45,647) | (9,323) | | 1,519 | (53,451) |
| Land improvements | (231) | (40) | | - | (271) |
| Total accumulated depreciation | (73,875) | (14,467) | | 1,632 | (86,710) |
| Total capital assets being depreciated, net | 143,520 | 40,042 | | (352) | 183,210 |
| Activity by major class capital | | | | | |
| assets, net | \$ 168,180 | \$ 42,716 | \$ | (6,541) | \$ 204,355 |

Depreciation expense was charged to functions as follows:

| Governmental | activities: |
|--------------|-------------|
|--------------|-------------|

| Tribal Government | \$ | 2,883 |
|--|-----------|--------|
| Health Services | | 9,659 |
| Education Services | | 459 |
| Human Services | | 404 |
| Community Services | | 1,062 |
| Total Governmental activities depreciation expense | <u>\$</u> | 14,467 |

| Business-type Activities | Balance, September 30 2014 | , Additions | Reductions | Balance, September 30, 2015 |
|--|----------------------------------|----------------|-------------|-----------------------------------|
| Capital assets, not being depreciated - | | | | |
| Land | \$ 81 | <u>\$ -</u> | <u>\$ -</u> | \$ 81 |
| Capital assets being depreciated: | | | | |
| Buildings and improvements | 1,888 | | | 1,888 |
| Total capital assets being depreciated | 1,888 | | | 1,888 |
| Less accumulated depreciation for: | | | | |
| Buildings and improvements | (1,534) | (49) | | (1,583) |
| Total accumulated depreciation | (1,534) | (49) | | (1,583) |
| Total capital assets being depreciated, net | 354 | (49) | | 305 |
| Business-type activities capital assets, net | \$ 435 | \$ (49) | \$ - | \$ 386 |

Depreciation expense of \$49,000 was recognized by Tsa-La-Gi Apartments for the year ended September 30, 2015.

Component Unit Activities

| Component Unit Activities | | | | |
|---|-----------------------------------|--------------------------|-------------------------------|-----------------------------------|
| | Balance, September 30, 2014 | Additions | Reductions | Balance, September 30, 2015 |
| CNB and HACN: | | | | |
| Capital assets, not being depreciated: | | | | |
| Land Construction in progress Artwork | \$ 55,095 27,935 2,411 | \$ 558 127,929 943 | \$ (733) (105,030) (23) | \$ 54,920 50,834 3,331 |
| Total capital assets not being depreciated | 85,441 | 129,430 | (105,786) | 109,085 |
| Capital assets being depreciated: Buildings, improvements and other | 606,243 | 78,296 | (19,333) | 665,206 |
| Machinery and equipment Total capital assets being depreciated | 238,649 844,892 | 40,251 118,547 | (35,886) (55,219) | <u>243,014</u> 908,220 |
| depreciated | 044,072 | 110,547 | (33,217) | 700,220 |
| Less accumulated depreciation for: Buildings and improvements Machinery and equipment | (167,634) (161,639) | (22,976) (24,220) | 14,869 34,676 | (175,741) (151,183) |
| Total accumulated depreciation | (329,273) | (47,196) | 49,545 | (326,924) |
| Total capital assets being depreciated, net | 515,619 | 71,351 | (5,674) | 581,296 |
| CNB and HACN activities capital assets–net | 601,060 | 200,781 | (111,460) | 690,381 |
| Other Component Unit activities – | | | | |
| CNHHS, CNCCA, CNWM, CHP, CNF and CNHS capital assets, net | 7,423 | 1,243 | (26) | 8,640 |
| Total of the Component Unit activities—capital assets, net | \$ 608,483 | \$ 202,024 | <u>\$ (111,486)</u> | \$ 699,021 |

8. LONG-TERM DEBT

Long-term debt activity for the year ended September 30, 2015 was as follows (dollars in thousands):

| Governmental Activities | Balance, | | | Balance, | | |
|---|---------------|------------------|------------|---------------|----------------|----------------|
| | September 30, | | | September 30, | Current | Long-Term |
| | <u>2014</u> | Additions | Reductions | <u>2015</u> | Portion | Portion |
| Notes Payable | | | | | | |
| Note payable to Bank of Oklahoma | | | | | | |
| (BOK) in fixed principal payments. See | | | | | | |
| (1) below. | 17,333 | - | (1,600) | 15,733 | 1,600 | 14,133 |
| Series 2006 Bonds payable with a pledge of revenues from Health Care System with semi-annual interest payments and annual principal payment. Coupon rate ranges from 4.10% to 4.6%. Payments began December 2007 and bonds mature beginning December 2011. See (2) below. | 14,915 | | (1,955) | 12,960 | 800 | 12,160 |
| Total long-term debt | \$ 32,248 | <u>\$ -</u> | \$ (3,555) | \$ 28,693 | \$ 2,400 | \$ 26,293 |

(1) This note, along with additional program income transfers from the SG DHHS Fund, provided the funding for the construction of a new clinic in Vinita. The revenues and expenditures relating to the construction of the new Vinita Clinic were accounted for in the Capital Projects Fund. This note is a 15-year note with final payment due in July 2025 with fixed monthly principal payments of \$133,000 and varying monthly interest payments, secured by cash or investments at Bank of Oklahoma. The variable rate is based on 75% of 30 day LIBOR plus 95 basis points if the note is secured by certificates of deposit held by the bank or 115 basis points if the note is secured by U.S. Treasuries. At September 30, 2015, the Nation owned a \$27,889,000 certificate of deposit, which includes \$3,889,000 of interest earned on the certificate of deposit. This certificate of deposit is reported in the Nation's General Fund as restricted cash, cash equivalents and investments and is used, in part, as collateral on the note, which had a balance of \$15,733,000 at September 30, 2015. The Nation entered into a swap agreement with Bank of Oklahoma to fix the interest rate on the \$24 million loan. The swap agreement fixes the rate at 3.16%. The agreement covers the entire 15-year term. There are potential gains and losses associated with the swap agreement should Cherokee Nation choose an early payoff on the loan. See Note 10 for additional details.

The construction of the Vinita Clinic, owned by the Nation, was completed in fiscal year 2012 and is being operated in accordance with a Joint Venture Construction Program Agreement (JVCP) between the Nation and the Indian Health Service (IHS), Department of Health and Human Services dated May 14, 2010. The Nation planned, designed, constructed, equipped, leases and operates the Vinita Clinic according to IHS specifications. The IHS provides funds to staff and equip the facility in accordance with the joint venture agreement and the self-governance compact. The JVCP agreement provided that the Nation was responsible for constructing the Vinita Clinic. Upon completion of the Vinita Clinic, the IHS entered into a "no-cost lease" with the Nation. The no-cost lease is not intended to convey any real property interest in the Vinita Clinic or the land it is located on but rather, the IHS is merely providing the funding for staffing and equipping the Vinita Clinic. Pursuant to the terms of the JVCP Agreement, the Self Governance Compact and the no-cost lease, the Nation will be the sole operator of the Vinita Clinic and all employees of the Vinita Clinic will be employees of the Nation.

The IHS will not directly provide services at the Vinita Clinic. IHS funding for the operation of the Vinita Clinic will be provided to the Nation through the Funding Agreements.

(2) The Nation issued their \$30,000,000 Series 2006 Health Care System Bonds on December 21, 2006. The bonds were issued to fund construction of new clinics in Muskogee and Nowata and an administrative annex for the Redbird Smith clinic in Sallisaw. The bonds carry a coupon rate of 4.1 - 4.6% and mature in three phases that began in 2011. The bonds are secured by a pledge of the health services third party revenue and are a general obligation of the Nation. A monthly debt service reserve of approximately \$116,000 is transferred to the bond trustee, Bank of Oklahoma Trust Services. The bonds were insured through ACA Capital and carried a Standard & Poor's "A" rating and a Fitch BBB- rating. The underwriter for the bond issuance was BOSC, Inc., a subsidiary of BOK Financial Corporation.

The balance of long-term debt for business-type activities at September 30, 2015 was \$6,432,000. The balance of long-term debt for Component Units at September 30, 2015 was \$23,480,000. Long-term debt in the business-type activities and component units at September 30, 2015 consisted of the following (dollars in thousands):

| Business-type Activities | I | Balance, | | | | | I | Balance, | | | | |
|---|-----|-------------|----|-----------------|----|------------------|-----|-------------|----|---------|----|---------|
| | Sep | tember 30, | | | | | Sep | tember 30, | (| Current | Lo | ng-Term |
| | | <u>2014</u> | Ac | <u>lditions</u> | R | <u>eductions</u> | | <u>2015</u> | | Portion | Ī | Portion |
| Title VI Loan Fund | | | | | | | | | | | | |
| Note payable to bank in fixed principal | | | | | | | | | | | | |
| payments. See (3) | \$ | 7,099 | \$ | - | \$ | (1,792) | \$ | 5,307 | \$ | 1,202 | \$ | 4,105 |
| Economic Development Trust Authori | ity | | | | | | | | | | | |
| Notes payable to the Department of | | | | | | | | | | | | |
| Agriculture in variable annual | | | | | | | | | | | | |
| installments including interest of 1% | | | | | | | | | | | | |
| annual, with final payment due August | | | | | | | | | | | | |
| 2034. | _ | 1,188 | _ | | _ | (63) | | 1,125 | | 63 | _ | 1,062 |
| Total long-term debt | \$ | 8,287 | \$ | | \$ | (1,855) | \$ | 6,432 | \$ | 1,265 | \$ | 5,167 |

(3) In July 2002, the Nation entered into a \$50,000,000 loan agreement, 95% guaranteed by United States Department of Housing and Urban Development. The loan proceeds were divided into two separate "pools" which carry different interest rates over the life of the loan. Pool A was paid off in July 2013. Pool B, with a balance at September 30, 2015 of \$5,307,000 carries a variable interest rate, reset monthly, and derived from the 30 day LIBOR + 70 basis points, which at September 30, 2015 was 0.893%. Pool B requires monthly principal payments of \$100,000 through February 1, 2022, plus interest. The loan proceeds were transferred to the HACN under a loan agreement between the Nation and the HACN to provide funding for construction or acquisition of single-family homes within the Nation's fourteen county jurisdictional area. The HACN provided construction and acquisition of housing for eligible participants using Title VI loan proceeds "drawn down" through the Nation. As part of its participation in the Title VI loan, the HACN was required to deposit securities in escrow with JP Morgan Chase, formerly Bank One, in an amount equal to five percent of the total loan balance, or approximately \$265,000. These securities are being pledged as collateral for the Title VI loan to cover the portion of the loan balance not guaranteed by HUD. The interest and dividends generated on these securities remains the property of the HACN. As collateral for the Title VI loan, the Nation has pledged all current and future grants for which the borrower becomes eligible under NAHASDA as well as program income directly generated from the use of the loan proceeds, program income derived from the sale or lease of real property acquired, rehabilitated or constructed with loan proceeds, and the securities deposited to the Pledge Account. Any program income

generated from the above is required to be deposited into a "Loan Repayment Account" to serve as an additional source of payment of principal and interest related to the Title VI loan. The Nation's note receivable from HACN at September 30, 2015 was \$5,307,000, of which, \$1,202,000 is included in notes receivable current and \$4,105,000 is reflected as long-term notes receivable in the government-wide Statement of Net Position as well as at the Proprietary Fund level.

| Component Units | Balance, | | | Balance, | | |
|---|---------------|-----------|------------|---------------|----------|-----------|
| | September 30, | | | September 30, | Current | Long-Term |
| | 2014 | Additions | Reductions | <u>2015</u> | Portion | Portion |
| Housing Authority of the Cherokee Nation (HACN) Note payable to Cherokee Nation in fixed monthly principal payments of \$100 with interest calculated on the outstanding balance each month. See (4) | \$ 7,099 | \$ - | \$ (1,792) | \$ 5,307 | \$ 1,202 | \$ 4,105 |
| Note payable to bank in fixed monthly payments of \$2 including principal and interest. Interest calculated at 6.75% annual with final final payment due February 2021. See (5) | 82 | - | (5) | 77 | 12 | 65 |
| Assumable Mortgage Program (*AMP*) - loans for use in the purchase of homes provided to program participants. Interest rates vary from 6.25% to 7% and are payable in monthly installments over thirty (30) years. See (6) | 4,555 | 9,519 | (138) | 13,936 | 250 | 13,686 |
| Cherokee Nation Comprehensive Care Agency (CNCCA) Note payable to CNB to finance building construction and secured by same at 6.5%, principal and interest payments of \$9 due monthly beginning May 2008 and ending April 2018, at which time any remaining principal is due and payable. | 1,269 | <u>-</u> | (24) | 1,245 | 25 | 1,220 |
| Notes payables to finance vehicles secured by the vehicles at various principal and interest of \$1 due monthly from July 2008 and ending February 2016. | 18 | - | (18) | - - | - | - |
| Cherokee Health Partners, LLC (CHP) 3.5% note payable, due in monthly installments of \$18 including interest, thorugh December 2019, secured by equipment. | - | 910 | - | 910 | 190 | 720 |
| Cherokee Nation Home Health Service (CNHHS) Bank note payable dated June 7, 2006 in the original amount of \$371 has monthly payments of \$3, including interest at 5.25% and matures June 7, 2017, secured by a building and land. See (7) | 271 | - | (17) | 254 | 18 | 236 |
| Bank note payable dated December 5, 2007 in the original amount of \$54 has monthly payments of \$1, including interest at 8% and matures November 8, 2017 secured by a building. | 2 | - | (2) | - | - | - |
| Capital lease for buildings and equipment at an interest rate of 2.05%. | 76 | 27 | (23) | 80 | 26 | 54 |
| Line of credit | 377 | - | (24) | 353 | 353 | - |
| Cherokee National Historical Society, Inc (CNHS) | | | | | | |
| Bank note payable dated August 12, 2013 in the original amount of \$130 and was due November 12, 2015. Interest is variable equal to BOK Financial Corp Index. | 93 | | (1) | 92 | - | 92 |
| Cherokee Nation Waste Management (CNWM) Capital lease for equipment used in the Cherokee Nation Sanitary Landfill operations issued April 14, 2014. | 1,431 | | (205) | 1,226 | 210 | 1,016 |
| Total long-term debt | \$ 15,273 | \$ 10,456 | \$ (2,249) | \$ 23,480 | \$ 2,286 | \$ 21,194 |

(4) HACN, during fiscal year 2015, did not receive any loan advances for the Title VI program. This resulted in a cumulative amount of funds drawn on the available loan funds of \$33,231,000. The loan was divided into two separate "pools" which carry different interest rates over the life of the loan. Pool A was paid off as of September 30, 2013. Pool B, whose balance at September 30, 2015 was \$5,307,000 carries a variable interest rate reset monthly, derived from the 30 day LIBOR + 70 basis points, which at September 30, 2015 was 0.92%. Pool B principal payments of \$100,000 began

March of 2005 and are scheduled through June 1, 2022, plus interest. During fiscal year 2015, HACN made total principal payments on Pool B of \$1,792,000.

As collateral for the loan, the Nation has pledged all current and future grants, for which the borrower becomes eligible under NAHASDA, as well as income directly generated from the use of loan proceeds, program income derived from the sale or lease of real property acquired, rehabilitated or constructed with loan proceeds, and the securities deposited to the pledge account. Any program income generated from the above is required to be deposited into a "Loan Repayment Account" to serve as an additional source for payment of principal and interest related to the Title VI loan.

- (5) During fiscal year 2006, HACN borrowed \$152,000 for its costs related to the Claremore QuadPlex project. The loan is repaid in monthly payments of \$1,300 including principal and interest and began on February 1, 2006. The loan carries an interest rate of 6.75%. The final payment will be made on February 1, 2021. At September 30, 2015 the loan balance was \$77,000.
- (6) During fiscal year 2007, HACN began its Assumable Mortgage Program. In fiscal year 2015, HACN took out \$9,519,000 in new loans for use in the purchase of 213 total homes provided to program participants. Interest rates on the loans vary from 4% to 7.125% and are payable in monthly installments over thirty years. At September 30, 2015, the loan balance was \$13,936,000.
- (7) CNHHS renewed a promissory note and security agreement with a bank in June 2006 totaling \$371,000 with monthly payments of \$3,000, including interest at 7%, and an original maturity date of June 7, 2009. During 2009, the note agreement was extended an additional 35 monthly payments of \$3,000, including interest at 7.0% and a balloon payment of all outstanding principal and interest due June 7, 2012. During 2012, the note agreement was extended an additional 59 monthly payments of \$3,000, including interest at 5.25% and a balloon payment of all outstanding principal and interest due June 7, 2017. The purpose of the note was to finance the construction of a new office building, completed in March 2006. The note payable is secured by a building, land and certain bank accounts. Amount outstanding at September 30, 2015 was \$254,000.

The Nation, with approval of the Tribal Council, has approved limited waivers of sovereign immunity in connection with various debt incurred by the Nation.

Maturities of long-term debt for the Governmental and Business-type Activities are as follows (dollars in thousands):

| | Principal | Interest | Total |
|---------------------------|-----------|----------|-----------|
| Governmental Activities: | | | |
| 2016 | 2,400 | 1,051 | 3,451 |
| 2017 | 1,600 | 983 | 2,583 |
| 2018 | 3,820 | 881 | 4,701 |
| 2019 | 3,920 | 726 | 4,646 |
| 2020 | 4,025 | 567 | 4,592 |
| 2021 through 2025 | 12,928 | 842 | 13,770 |
| Total | \$ 28,693 | \$ 5,050 | \$ 33,743 |
| Business-type Activities: | | | |
| 2016 | 1,265 | 81 | 1,346 |
| 2017 | 1,265 | 69 | 1,334 |
| 2018 | 1,266 | 57 | 1,323 |
| 2019 | 1,266 | 45 | 1,311 |
| 2020 | 565 | 33 | 598 |
| 2021 through 2025 | 335 | 36 | 371 |
| 2026 through 2030 | 347 | 20 | 367 |
| 2031 through 2035 | 123 | 3 | 126 |
| Total | \$ 6,432 | \$ 344 | \$ 6,776 |

9. COMPENSATED ABSENCES

Compensated absence liabilities are generally liquidated by the Fringe Pool Internal Service Fund, which allocates to and collects from other funds and/or departments within the Nation. Compensated absences are considered due within one year since historically the following year payment has exceeded the liability. The Nation provides paid sick and vacation leave to all regular full-time and part-time employees on a biweekly pay period. Leave may not be taken in advance of being earned and accrued. Sick leave is earned at the rate of four hours per pay period for regular full-time employees and two hours per pay period for regular part-time employees. Sick leave may be accrued to 1,040 hours. Unused sick leave will not be paid at the time of voluntary or involuntary termination of employment. Vacation leave is earned based on a pay count (number of checks) as follows:

| Pay Count | Annual Leave Earned | | | | |
|--------------------------|----------------------------|------------------------|--|--|--|
| | Regular Full-Time | Regular Part-Time | | | |
| 1 to 78 pay checks | 4 hours per pay period | 2 hours per pay period | | | |
| 79 to 260 pay checks | 6 hours per pay period | 3 hours per pay period | | | |
| 261 and above pay checks | 8 hours per pay period | 4 hours per pay period | | | |

Vacation leave may be accrued to a maximum of 240 hours. Once the 240 hours maximum balance is reached, the employee discontinues accruing until the number falls below 240 hours. Any employee who is separated from the job by layoff, resignation, termination or retirement shall have unused accrued annual leave paid in their last check. Changes in the reported liability follow (dollars in thousands):

| | Balance at | | | Balance at End |
|-------------|-------------------|--------------|------------|-----------------------|
| Fiscal Year | Beginning of Year | Leave Earned | Leave Used | of Year |
| 2013 | \$7,201 | \$9,440 | (\$10,088) | \$6,553 |
| 2014 | \$6,553 | \$10,995 | (\$10,734) | \$6,814 |
| 2015 | \$6,814 | \$11,710 | (\$11,158) | \$7,366 |

The claims above are expected to be paid from currently available financial resources and are included in the accompanying Proprietary Funds Statement of Net Position.

10. INTEREST RATE SWAP AGREEMENT

In connection with the issuance of a \$24,000,000 note payable (see (1) footnote 8 on page 67 - 68), the Nation also entered into an interest rate swap agreement with BOK. Details of the agreement are as follows:

Objective of the Interest Rate Swap

The Nation's asset/liability strategy is to have a mixture of fixed- and variable-rate debt to take advantage of market fluctuations. As a strategy to maintain acceptable levels of exposure to the risk of changes in future cash flows due to interest rate fluctuations and to lower its borrowing costs when compared against fixed-rate debt at the time of issuance, the Nation entered into an interest rate swap agreement for its tax-exempt long-term note payable with a financial institution. The intention of the swap is to effectively change the Nation's variable interest rate portion on this note to a synthetic fixed rate of 2.21%, which together with the fixed portion of the interest rate of .95% will result in a total fixed rate of 3.16%.

Terms

The agreement was entered into on July 30, 2010, is scheduled to end on July 31, 2025 and required no initial net cash receipt or payment by the Nation. The agreement provides for the Nation to receive interest from the counterparty at 75% of the London Interbank Offering Rate (LIBOR) and to pay interest to the counterparty at a fixed rate of 2.21% on a notional amount of \$15,733,000 at September 30, 2015. The notional amount of the swap and the principal amount of the associated debt were equal at inception of the swap, and the notional amount declines by a corresponding amount each time a principal payment becomes due on the associated debt. Under the agreement, the Nation pays or receives the net interest amount monthly, with the monthly settlements included in interest expense.

Fair Value

As of September 30, 2015, the agreement had a negative fair value of \$867,000 calculated using the parvalue method, i.e., the fixed rate on the swap was compared with the current fixed rates that could be achieved in the marketplace should the swap be unwound. The fixed-rate component was valued by discounting the fixed-rate cash flows using the current yield to maturity of a comparable note. The variable-rate component was assumed to be at par value because the interest rate resets to the market rate at every reset date. The fair value was then calculated by subtracting the estimated market value of the fixed component from the established market value of the variable component. The fair value of the swap

of \$867,000 is shown as a derivative investment – rate swap liability on the Statement of Net Position, with the offset recorded as a deferred outflow in the Nation's government-wide Statement of Net Position as the hedging relationship is highly effective.

Credit Risk

The swap's fair value represented the Nation's credit exposure to the counterparty as of September 30, 2015. Should the counterparty to this transaction fail to perform according to the terms of the swap agreement, the Nation has a maximum possible loss equivalent to the swap's fair value at that date. As of September 30, 2015, the Nation was not exposed to credit risk because the swap had a negative fair value. The swap counterparty was rated A by Fitch Ratings, BBB+ by Standard & Poor's and A2 by Moody's Investors Service as of September 30, 2015. The Nation does not currently have a policy of requiring the counterparty to post collateral in the event the Nation becomes exposed to credit risk. The Nation does not currently have a policy requiring a master netting agreement with the counterparty and does not currently have such an agreement in place.

Termination Risk

The Nation or the counterparty may terminate the swap if the other party fails to perform under the terms of the contract. If the swap is terminated, the variable-rate portion of the notes would no longer have a synthetic fixed rate of interest. Also, if the swap has a negative fair value at the time of termination, the Nation would be liable to the counterparty for a payment equal to the swap's then fair value.

Swap Payments and Associated Debt

Using rates as of September 30, 2015 debt service requirements of the variable-rate debt and net swap payments, assuming current interest rates remain the same, for their term are set forth in the table below. As rates vary, variable-rate interest payments and net swap payments will vary.

| | Variable-Ra | ate Note | | |
|-------------|--------------|-----------|-------------------------------|--------------|
| | Principal | Interest | Interest Rate Swap, Net | Total |
| 2016 | \$1,600,000 | \$167,000 | \$315,000 | \$2,082,000 |
| 2017 | 1,600,000 | 149,000 | 281,000 | 2,030,000 |
| 2018 | 1,600,000 | 131,000 | 247,000 | 1,978,000 |
| 2019 | 1,600,000 | 113,000 | 214,000 | 1,927,000 |
| 2020 | 1,600,000 | 96,000 | 180,000 | 1,876,000 |
| 2021 – 2025 | 7,733,000 | 211,000 | 398,000 | 8,342,000 |
| | \$15,733,000 | \$867,000 | \$1,635,000 | \$18,235,000 |

11. LINES OF CREDIT

The Nation has a \$5 million line of credit with Bank of America that has never been used. The current line of credit with Bank of America carries a floating rate equal to the LIBOR Daily Floating Rate plus 150 basis points. The cost associated with maintaining this Line of Credit agreement for fiscal year 2015 was \$13,000. The current agreement is set to expire on September 30, 2016, unless extended.

Pursuant to LA 28-04 which amended LA 05-02, The Fiscal Policy and Responsibility Act, authorized a line of credit to be utilized in satisfying the permanent Cash Reserve required by the Act, and to permanently provide for operating cash needs of the Nation.

On July 19, 2013, CNB entered into a \$100,000,000 revolving credit agreement. CNE and its blended component units guarantee the credit facility. In addition, the agreement is collateralized by CNE's cash flows and substantially all of CNE's assets. The credit agreement includes a \$20,000,000 letter of credit arrangement. The agreement bears interest at the London Interbank Offered Rate (LIBOR) plus 1.20%. The credit agreement has quarterly unused commitment fees of 0.4%. CNB had no outstanding borrowings at September 30, 2015. CNB had letters of credit outstanding totaling \$200,000 at September 30, 2015. CNB's availability was \$99,800,000 at September 30, 2015.

CNHHS obtained a line of credit on March 25, 2011. The initial draw was used to pay off all the outstanding lines of credit at that date. This line of credit bears interest payable monthly at a fixed rate of 4.50% and is secured by the full faith and credit of the Nation under a limited waiver of sovereign immunity. This line of credit is scheduled to mature on March 25, 2016. The balance of the line of credit for the year ended September 30, 2015 was \$353,000.

12. TRUST LIABILITIES

The HACN has several lease-to-own homebuyer programs wherein the tenant/homebuyer may eventually purchase the house in accordance with contractual agreements. These transactions are similar to a financing lease, however are not accounted for as such as the amount and ability to collect the minimum lease payments is not predictable. Until the time of transfer, these homes remain the property of the HACN. The costs of those units are depreciated over the expected term of payoff at the time of the original agreement, generally 25 years. When the home is paid off in accordance with the agreements and title is transferred to the homebuyer, a gain or loss is recognized by HACN. For the year ended September 30, 2015, a gain of \$216,000 was recorded in connection with such transfers.

The HACN Trust Liabilities reflected in the accompanying financial statements primarily includes a liability for funds that have been received from the tenants or homebuyers in the various lease-to-own programs. These funds are held in a trust type account to be applied to various uses, depending on the agreement with the tenant/homebuyer. The largest of the amounts included in this category are for accounts attributable to the New Mutual Help Housing Program wherein the tenant/homebuyers are credited with a portion of the funds that they have contributed as well as other amounts credited to them in accordance with HUD requirements and program policies. Under the provisions of mutual help occupancy agreements, tenant/homebuyers are required to make payments based on the family or household income. After deducting an administrative fee as set forth by HUD, the remaining balance is credited to the participant's equity payment account (MEPA). The balance of the MEPA accounts, which are being held by HACN on behalf of the New Mutual Help homebuyers, was \$4,017,000 as of September 30, 2015. This along with other credits to these tenant/homebuyers totaled \$4,457,000 at September 30, 2015. Although these funds will generally be retained by HACN upon the transfer of home ownership to the tenant/homeowner, they are presented as a liability until then because the funds are effectively owned by the tenant/homeowner. Upon transfer of the home to the tenant/homeowner the funds will be considered revenue and applied to the carrying value of the related home and a gain or loss will be recorded by HACN.

Additionally, at September 30, 2015, other amounts included in this category include escrow deposits held by the HACN associated with the Title VI program mortgages totaling \$14,000, and low income housing tenants' security deposits of \$38,000.

13. FUND BALANCE CLASSIFICATION

The details for the Nation's fund balances presented in accordance with GASB Statement No. 54, *Fund Balance Reporting and Governmental Fund Type Definitions* as of September 30, 2015 are as follows (dollars in thousands):

| | | | | N | /Iajor | | | | | | | |
|----------------------------|----|---------|----|-----------|----------|---------|-----|--------|------|----------|-----|-----------|
| | | | | Special R | evenue F | unds | | | | | | |
| | | | | Self | Hou | sing & | Ca | pital | No | nmajor | | Total |
| | (| Seneral | Go | vernance | τ | rban | Pro | ojects | Gove | rnmental | Gov | ernmental |
| | | Fund | | DHHS | Deve | lopment | F | und |] | Funds | | Funds |
| Fund balances: | | | | | | | | | | | | <u></u> |
| Nons pendable: | | | | | | | | | | | | |
| Inventory & other assets | \$ | - | \$ | 11,301 | \$ | 32 | \$ | - | \$ | 27 | \$ | 11,360 |
| Permanent fund principal | | - | | - | | - | | - | | 535 | | 535 |
| Restricted for: | | | | | | | | | | | | |
| Federal, State and | | | | | | | | | | | | |
| Private Grants | | - | | 12,782 | | 645 | | - | | 17,876 | | 31,303 |
| Education, Roads, Health, | | | | | | | | | | | | |
| Safety (MFT) | | 40,730 | | - | | - | | - | | - | | 40,730 |
| Education (MVT) | | 5,459 | | - | | - | | - | | - | | 5,459 |
| Roads (MVT) | | 5,879 | | - | | - | | - | | - | | 5,879 |
| Law Enforcement (MVT) | | 534 | | - | | - | | - | | - | | 534 |
| Committed for: | | | | | | | | | | | | |
| Contract Health Services | | 2,602 | | - | | - | | - | | - | | 2,602 |
| Land Acquisitions | | 5,763 | | - | | - | | - | | - | | 5,763 |
| Heart of the Nation | | 25 | | - | | - | | - | | - | | 25 |
| Job Training and Tuition | | 19 | | - | | - | | - | | - | | 19 |
| Student activities | | 210 | | - | | - | | - | | - | | 210 |
| Substance Abuse Treatment | | 290 | | - | | - | | - | | - | | 290 |
| TERO Job Training Programs | | 1,133 | | - | | - | | - | | - | | 1,133 |
| Assigned to: | | | | | | | | | | | | |
| Budgetary Resources for | | | | | | | | | | | | |
| Subsequent Year | | 15,274 | | - | | - | | - | | - | | 15,274 |
| Capital Projects | | - | | - | | - | | 9,634 | | - | | 9,634 |
| Unassigned:* | | 16,330 | | _ | | | | | | | | 16,330 |
| Total fund balances | \$ | 94,248 | \$ | 24,083 | \$ | 677 | \$ | 9,634 | \$ | 18,438 | \$ | 147,080 |

^{*} Legislative Act (LA) 05-02 established a cash reserve in the amount of 1.75% of the original operating budget of each fiscal year to use as a stabilization fund. LA 28-04 amended LA 05-02 and established a \$5,000,000 Line of Credit as part of the 1.75% reserve. The legislative acts do not commit specific uses of the reserve; therefore the balance is shown as unassigned. For the current fiscal year \$4,475,000 of the unassigned fund balance was set aside to meet the \$10,084,000 reserve. For Fiscal Year 2016, an additional \$397,000 was appropriated to meet that reserve of \$10,481,000.

14. LANDFILL CLOSURE/POSTCLOSURE CARE COSTS & OTHER LANDFILL MATTERS

The Nation owns a solid waste landfill in eastern Oklahoma. The Nation accounts for the landfill closure/postclosure in accordance with the provisions of GASB Statement No. 18, *Accounting for Municipal Solid Waste Landfill Closure and Postclosure Care Costs*, in the Landfill Closure Enterprise Fund.

Federal regulations will require the Nation to place a final cover on its landfill site when it stops accepting waste and to perform certain maintenance and monitoring functions at the site for thirty years after

closure. Although closure and postclosure care costs will only be paid near or after the date the landfill stops accepting waste, GASB Statement No. 18 requires proprietary funds, such as Landfill Closure, to report a portion of these costs as an operating expense in each period based on landfill capacity and utilization. The \$2,942,000 reported as Landfill Closure and Postclosure Care Liability at September 30, 2015 (included in other noncurrent liabilities), represents the cumulative costs recognized to date based on the existing use of 40% of the total estimated capacity of the landfill. Landfill Closure will recognize the remaining estimated cost of closure and postclosure care of approximately \$4,389,000 as the remaining estimated capacity is filled. These estimated closure amounts are based on what it would cost to perform all closure and postclosure care in 2015. Actual costs may be higher due to inflation, changes in technology, or changes in regulations. The Nation expects the landfill to have a remaining life of approximately 8.5 million cubic yards. Actual remaining years of operation is dependent upon several factors including the volume of waste accepted on an annual basis.

CNWM currently operates the landfill and is required to make an annual payment to the Nation in an amount sufficient to cover the change in the annually calculated closure/post closure liability associated with the landfill operation. The actual closure/post closure liability relating to the landfill operation will be retained by the Nation, together with the cash and investment balances maintained in the Cherokee Nation's Closure/Postclosure restricted cash and investment funds. The Nation did not receive payments from CNWM for fiscal year 2015.

The Nation makes annual contributions to a restricted bank account to finance closure and postclosure care. At September 30, 2015, restricted cash, cash equivalents and investments of approximately \$2,850,000 were held for these purposes. The Nation expects that future inflation costs will be paid from interest earnings on these annual contributions. However, if interest earnings are inadequate or additional postclosure care requirements are necessary (due to changes in technology or applicable laws or regulations, for example), such costs may need to be funded by charges to future landfill users or other revenue sources.

15. RISK MANAGEMENT AND SELF-INSURED HEALTH PLANS

The Nation manages its risk exposures through risk retention and the purchase of insurance. In the area of health benefits, the Nation utilizes a modified self-insured program with a third party administrator. Claims for benefits are paid by the Nation to a level of \$200,000 per year per employee. Amounts over \$200,000 per employee are subject to reimbursement by the insurance company.

The Nation is self-insured against employee health and short-term disability claims incurred under its employee group health disability plan. The maximum liability risk to the Nation is \$200,000 per employee per year for employee health. Any claims in excess of this limit are covered by insurance. Significant insurable exposures other than health claims are covered by commercial insurance. For insured exposures, there were no significant reductions in insurance coverage during the year ended September 30, 2015. Additionally, settlement amounts have not been in excess of insurance coverage in each of the past three years.

The Nation's reported employee health claims liability of \$3,232,000 at September 30, 2015, has been recorded in accordance with GASB Statement No. 10, Accounting and Financial Reporting for Risk Financing and Related Insurance Issues, which requires that a liability for claims be reported if information prior to the issuance of the financial statements indicates that it is probable that a liability has been incurred at the date of the financial statements and the amount of the loss can be reasonably estimated.

The claims liability has been estimated based upon historical claims experience. The Nation believes that this method of estimating the liability is sufficient to determine the amount of open claims and to provide for claims that have been incurred but not reported (IBNR). Changes in the reported liability follow (dollars in thousands):

| | | Claims and | | |
|-------------|-------------------|------------|------------|-----------------------|
| | Balance at | Changes in | Claim | Balance at End |
| Fiscal Year | Beginning of Year | Estimates | Payments | of Year |
| 2013 | \$3,876 | \$27,264 | (\$26,761) | \$4,379 |
| 2014 | \$4,379 | \$26,155 | (\$26,468) | \$4,066 |
| 2015 | \$4,066 | \$30,637 | (\$31,471) | \$3,232 |

The claims above are expected to be paid from currently available financial resources and are included in Governmental Activities – Internal Services Funds in the accompanying Proprietary Funds Statement of Net Position.

Workers' Compensation benefits are provided within the All Lines Aggregate program described below. There is \$100,000 retention with a maximum benefit of \$5,000,000 for each occurrence. Employers Liability has a \$5,000,000 per person/claim limit. A standalone Crime policy continues to be purchased to provide a \$1,000,000 per occurrence loss limit with a lower deductible of \$10,000.

The first \$100,000 of risk is retained on the All Lines Aggregate program with the exception of a \$100,000 deductible on Tribal Officials Errors and Omissions Coverage. The All Lines Aggregate (ALA) program responds to losses over the \$100,000 retention/deductible level. A stop loss equivalent to 1.8% of payroll is in place to limit the Nation's exposure. Program design includes Clash Coverage which further limits the Nation's exposure by applying only one \$100,000 retention per insured incident regardless of the number of coverage lines that may apply arising out of a single Event. Coverage provided by the ALA program includes the following liability coverage on a \$10,000,000 per occurrence basis: Comprehensive General Liability, Products/Completed operations including but not limited to Contractual Liability, Special Events Liability, Sexual Misconduct Liability, Cemetery Malpractice, Law Enforcement Professional Liability, Medical Malpractice including Hospital/Clinic Malpractice, Host and/or Liquor Liability, Innkeepers Liability, Automobile Liability including Non-Owned Automobile Liability, Auto Medical Payments, Uninsured and Underinsured Motorists, Automobile Physical Damage, Garage Keeper's Legal Liability and Valet Parking. The following coverage lines are provided on a Claims Made Basis with a limit of \$10,000,000 each occurrence and in the Aggregate: Tribal Officials Liability, Miscellaneous Professional Errors and Omissions Liability, Employee Benefit Liability, and Employment Practices Liability. Retroactive coverage is provided for all coverage lines within this class with an October 1, 2003 Retroactive Date. A \$15,000,000 Umbrella remains in effect over the ALA coverage lines. A standalone Fiduciary Liability policy is also provided with a \$1,000,000 limit; and, an E-Commerce Liability policy was added mid-policy year with a \$2,000,000 limit.

In order for CNB to comply with *Service Contract Act* and *Davis-Bacon Act* contracts, the employee and employer contributions and the claims from the self-insured medical and dental plan are required to be made to a trustee or third party pursuant to a bona fide fringe benefit fund plan or program. CNB has established a Trust account where the employee and employer's contributions and the estimated claims amount are sent to the trust every pay period for the employees that are subject to *Service Contract Act* and *Davis-Bacon Act* contracts.

CNB provides employee health coverage under three separate self-insured group health plans covering different groups of employees. The maximum liability per participant per plan year ranges from \$75,000 to \$300,000 depending on the plan. Any claims in excess of these limits are covered by stop-loss insurance. Self-insurance liabilities are estimated based on claims experience and are included in accounts payable and accrued liabilities in the accompanying statements of net position. Information concerning the changes in the CNB self-insurance medical liability follows (dollars in thousands):

| | | Claims and | | |
|-------------|-------------------|------------|------------|-----------------------|
| | Balance at | Changes in | Claim | Balance at End |
| Fiscal Year | Beginning of Year | Estimates | Payments | of Year |
| 2013 | \$3,458 | \$32,591 | (\$32,248) | \$3,801 |
| 2014 | \$3,801 | \$37,496 | (\$37,117) | \$4,180 |
| 2015 | \$4,180 | \$45,957 | (\$45,338) | \$4,799 |

16. EMPLOYEE RETIREMENT PLAN

The following brief descriptions of the Nation's retirement plans are provided for general information purposes only. Participants should refer to the applicable plan documents for more complete information. The Nation sponsors a defined contribution 401(k) plan, which utilizes Lincoln Financial Group Trust Company, Inc., as trustee. A defined contribution plan provides retirement benefits in return for services rendered, provides an individual account for each participant, and specifies how contributions to the individual's account are to be determined. Under a defined contribution plan, the benefits a participant will receive depend solely on the amount contributed to the participant's account, the returns earned on investments of those contributions, and forfeitures of other participants' benefits that may be allocated to such participant's account. All regular full-time and regular part-time employees who have attained at least 18 years of age are eligible to participate in the plan upon employment. The plan year is January 1 through December 31. Participants become fully vested after four years of participation in the plan. Employees may contribute from 1% to 50% of their gross salary, and after 6 months of service the Nation will match 100% for the first 5% and 50% of the next 4%. The plan is administered by the Executive Director of Human Resources, with input from the Nation's Pension Committee. The Pension Committee consists of the plan administrator and employees of the Nation. The plan administrator is responsible for amending the plans' provisions, including contribution requirements.

The Nation's primary government's total gross payroll for fiscal year 2015 was approximately \$165,579,000, which included approximately \$163,859,000 for employees covered by the plan. Contributions to the 401(k) plan for 2015 were approximately \$12,996,000. Contributions expressed in dollars and percent of covered payroll were: Nation \$5,531,000, 4.3% and participants \$7,465,000, 5.7%. The Nation's required contribution and percentage of contribution for fiscal year 2015 and the two preceding years follows:

(dollars in thousands)

| Fiscal Year | Required Contribution | Percentage Contribution |
|-------------|--------------------------|----------------------------|
| 2013 | \$4,840 | 100% |
| 2014 | \$5,297 | 100% |
| 2015 | \$5,531 | 100% |

The Cherokee Nation Elected and Appointed Official's 401(k) Plan and Trust is a qualified defined contribution plan established by the Nation for the benefit of the Nation's eligible elected and appointed officials. This plan is intended to constitute a qualified profit sharing plan within the meaning of Code Section 401(a), and all regulations issued under the Code (the "Regulations"), to the extent applicable to a governmental plan. This plan does not elect to be subject to provisions of the Code that are not applicable to a governmental plan nor, unless specifically provided, to any of the provisions of the Employee Retirement Income Security Act of 1974. Contributions to the CN Elected and Appointed Official's 401(k) plan for 2015 were \$335,000 of which \$101,000 was required and made by the Nation and \$234,000 was made by participants.

CNB employees are eligible to participate in various 401(k) savings plans as follows:

The Cherokee Nation Businesses, LLC 401(k) Retirement Savings Plan (the Plan or CNB Plan), formerly the Cherokee Nation Entertainment, LLC 401(k) Retirement Savings Plan allows full time employees of CNB and certain component units who are at least 21 years of age to participate in the Plan. Under the provisions of the Plan, participants may elect to contribute from 1% to 25% of their eligible compensation of which CNB and these component units will match 100% of the first 6%. During 2015, participating employees contributed \$10,500,000 to the Plan.

CMS and CNHS have a 401(k) plan covering substantially all full time employees of CMS and CNHS. CMS and CNHS do not make contributions to this plan.

Employees of CNGS and CNTS have a 401(k) plan that covers full time employees who are at least 21 years of age. Under the provisions of the plan, CNGS and CNTS will match 50% of the employee's contributions up to 4%. CNGS' and CNTS' contributions to the plan were approximately \$688,000 for 2015.

At September 30, 2015, liabilities under deferred compensation and long-term incentive compensation arrangements for executives of CNB and its component units totaled approximately \$2,300,000.

CNCCA has adopted a 401(k) retirement plan for its employees. Employees are eligible to participate beginning six months from the date of employment, with a minimum of 1,000 hours of service. Employees may contribute up to 50% of their compensation to the plan subject to maximum contributions established by the IRS. CNCCA makes matching contributions up to 3% of an eligible employee's annual compensation. Employer contributions to the plan fully vest after three years of participation. CNCCA's total contributions for the year ended September 30, 2015 were approximately \$28,000. The plan also has a profit sharing provision. The amount of the profit sharing contribution is at the discretion of the board of CNCCA. Profit sharing contributions are fully vested after three years of participation. CNCCA made no profit sharing contributions for the year ended September 30, 2015.

17. RELATED PARTY TRANSACTIONS

The Nation requires monthly dividend payments from component units, organized under the Nation's laws, based on a percentage of net income (35% as of September 30, 2015). Dividend payments to the Nation by component units totaled \$45,448,000 (which includes an accrual) at September 30, 2015.

Cherokee Nation Businesses, LLC (CNB)

The Nation levies certain taxes and fees which apply to some of the Nation's component units. During 2015, the Nation collected a tribal tax on food and beverage, tobacco, merchandise and other retail sales from CNE totaling \$3,500,000.

The Nation also provides certain security services to CNE through the Nation's Marshal Service. In 2015, the Nation collected \$891,000 from CNE for services provided by the Marshals.

CNE recorded fees of approximately \$2,600,000 in 2015 to the Cherokee Nation Gaming Commission (CNGC) which has regulatory oversight responsibility for gaming.

During 2013, the Board of Directors of CNB and related entities approved the expenditure of up to approximately \$100,000,000 on Nation medical facilities. An additional funding commitment of \$8,000,000 was added as of September 30, 2014. CNB expended \$26,300,000 on these projects in the current year, which are reported as other assets in the accompanying Statement of Net Position – Component Units until transferred to the Nation. During 2015, approximately \$28,988,000 of these projects was transferred to the Nation and is shown as capital grants and contributions on the Statement of Activities.

CNE has entered into certain lease agreements with the Nation. CNE leases land for a driving range at the Cherokee Trails Golf Course in Tahlequah, Oklahoma. CNE also leases restaurant and gift shop facilities in Tahlequah.

CNE operates the gift shop at the Cherokee Heritage Center (the Heritage Center). The operations of the gift shop are included in the accompanying financial statements and resulted in a net loss of \$61,000 in 2015. In addition to operating the gift shop, CNE provides marketing services for the Heritage Center. The cost of the marketing and other services totaled \$235,000 for 2015 and is included in the accompanying statements of revenues, expenses and changes in net position.

CNE provides funding for cultural development activities on behalf of the Nation. These activities involve restoring Cherokee landmarks as well as engaging in campaigns to inform the public of the Nation's history and making contributions to communities within the Nation. During 2015, CNE incurred \$2,800,000 in operating and employee costs in addition to a \$288,000 capital grant awarded to the Nation for cultural development activities.

CNB has an outstanding note receivable from CNCCA. The note is due in monthly installments of \$9,000 and pays interest at 6.5% annually and matures in April 2018. The outstanding balance on the loan at September 30, 2015 was \$1,245,000.

Housing Authority of the Cherokee Nation of Oklahoma (HACN)

The HACN has recorded \$16,274,000 in grant revenue in 2015 which is the result of pass through funding from the Nation in relation to the Nation's NAHASDA funding.

Cherokee National Historical Society, Inc (CNHS)

In November 2005, the Nation, CNE, and the CNHS entered into a MOA to further the parties shared mission to preserve the culture and history of the Cherokees by assigning duties to the party that can best perform those duties. CNHS remained responsible for all charitable fundraising, maintaining memberships, operating the museum and teaching the Cherokee Humanities Course. In 2015, CNE provided marketing services, including group sales, and operation of the museum store at a net cost to CNE of \$235,000.

The Nation performed all remaining operational and educational functions such as accounting, purchasing, contracts, human resources, information technology, and facilities maintenance. The MOA is renewable annually upon agreement of the entities involved. For fiscal year 2015, the Nation's general fund included operational expenses of \$705,000 for CNHS.

18. COMMITMENTS AND CONTINGENCIES

Citizenship Litigation

The Nation held a special election on March 3, 2007 regarding criteria for citizenship in the Cherokee Nation. The results of that election were that citizenship is now limited to those individuals who had an Indian ancestor on the Dawes Rolls. Three different lawsuits occurred as a result of that citizenship amendment. Those persons excluded by the special election alleged that they cannot be disenrolled as citizens under the Nation's 1866 Treaty with the United States, along with various federal laws. On January 14th, 2011, the Cherokee Nation District Court ruled in favor of those persons and directed the Cherokee Nation Registrar to process citizenship applications previously held in abeyance. The Nation appealed the CN District Court decision and requested a stay in the processing of applications pending the Cherokee Nation Supreme Court decision on the appeal. The CN District Court issued an order on February 18, 2011 continuing the stay pending the Cherokee Nation Supreme Court decision on the appeal. On August 22, 2011, the Cherokee Nation Supreme Court reversed the decision of the district court, holding that the constitutional amendment was valid, and vacating the stay. On September 20, 2011, a hearing occurred in the District of Columbia on a preliminary injunction, staying the effect of the Cherokee Nation Supreme Court order. An agreed order was entered, effectively reinstating the status quo to the point prior to the Supreme Court's August decision. The District of Columbia federal judge subsequently upheld the Nation's motion to dismiss. That matter was appealed to the Circuit Court of Appeals and on March 12, 2013 the Court of Appeals for the District of Columbia denied Cherokee Nation their request for rehearing en banc. This decision was not appealed by the Nation and therefore the case was remanded back to the DC District Court (Case No. 03-01313). The case is pending decision on the Nation's Motion for Summary Judgment. The pending action on the merits of the claims in the Northern District of Oklahoma has been transferred to the DC District Court (Case No. 03-01711). This case is stayed pursuant to resolution of the 03-01313 Motion for Summary Judgment. The net impact of this case is not certain but is not expected to have a material adverse economic impact on the Nation.

Federal Grants

In the normal course of operations, the Nation and certain of its component units receive significant federal funding from various federal agencies. The ability of the Nation to continue receiving this funding could be impacted by federal budgetary policies and practices. The grant programs are subject to audits by agents of the granting authority, the purpose of which is to insure compliance with conditions precedent with the granting of funds. Management does not believe any liability for reimbursement which may arise as the result of these audits will be material.

BIA and IHS Contract Support Cost Settlement

The Nation is a member of the class of contractors whose claims were addressed in a June 18, 2012 United States Supreme Court decision which ruled that the Bureau of Indian Affairs (BIA) should pay the full amount of contract support costs incurred by tribes performing contracts with the BIA. The courts have not allowed a class action against the Indian Health Services (IHS), but similar claims exist with the IHS for the payment of Contract Support Costs (CSC). The IHS has affirmed its commitment to resolving Tribal claims for unpaid CSC. Based on historical practice, these claims will settle upon the completion of individual discussions with tribes who have presented such claims to IHS.

Although a favorable Supreme Court decision has been received on the BIA class action suit, and the IHS has affirmed their commitment to resolving tribal claims for unpaid CSC, because of the significant uncertainties surrounding these claims, it is not possible to determine a reasonable estimate of the amount

of any ultimate recovery from BIA or IHS and therefore no recovery has been recorded by the Nation as of September 30, 2015.

Other Legal Contingencies

The Nation and its component units are party to various legal proceedings, which normally occur, in governmental operations. The legal proceedings, in the opinion of management, based on available information, are not likely to have a material adverse impact on the affected funds of the Nation.

CNB Matters

CNE is licensed to conduct Class II gaming operations as well as an expanded variety of gaming as allowed under the Compact. It is common in the industry to introduce new games and gaming technology that must be evaluated to determine whether such games meet the requirements of Class II gaming or the requirements of the Compact. This determination can be challenged by several parties, including, but not limited to, the gaming commissions that license the operations of the gaming facilities as well as various federal regulatory agencies. CNE offers electronic games which management believes are permitted under Class II gaming restrictions or the Compact; however, the permissibility and/or the classification of these games can and may be challenged by licensing and governing authorities that exercise jurisdiction over these activities.

CNE has entered into long-term agreements with various local governments which call for the provision of services (police, fire, water, power, etc.) to CNE facilities. These agreements often have terms ranging from 5 to 15 years. The annual aggregate payments under these agreements are not considered material to the operations of CNE.

CNE has entered into a motor fuel marketing agreement with a vendor to purchase motor fuel products for sale at the Roland Travel Plaza in Roland, Oklahoma, which opened in May 2007. The agreement is effective the first day of the month following completion and expires in 2017. Total purchases under this agreement were \$5,100,000 in 2015.

In 2004, CNE acquired WRD from an unrelated party. As part of the purchase price, CNE agreed to pay an additional \$1,250,000 when, and if, the property is placed into Trust Status with the BIA and could be required to make additional payments based on the cash flows generated by the operation of the facility. These additional payments will be capitalized when, and if, made and depreciated, as applicable, over the remaining economic life of the property. No additional payments as described above have been required since the acquisition.

In November 2008, CNE entered into a licensing agreement with Hard Rock Hotel Holding, LLC and HRHH IP, LLC. Under the terms of the agreement, CNE branded its Catoosa property under the Hard Rock Hotel and Casino name effective August 2009. CNE is required to make annual license payments based on a percentage of Catoosa property revenues, as defined in the agreement. CNE recognizes the portion of the minimum fee paid each month that exceeds the calculated amount as an intangible asset. The intangible asset is being amortized over the 12-year life of the license agreement. The minimum amount of fees paid is expensed and included in operating expense in the statement of revenues, expenses and changes in net position. In addition to paying a license fee under the Hard Rock license agreement, CNE is also required to make annual lease payments for memorabilia displayed throughout the Catoosa property. As a requirement to the agreement, CNE is also required to meet certain operational and capital standards. As of September 30, 2015, CNE believes it is in compliance with the agreement.

EDC has entered into an indemnification agreement in connection with its NMTC activity that subjects it to various recapture events as defined. The exposure under two of these events is limited to a multiple of

fees paid to the company. There is no maximum amount for the third type of event, though it is limited to the Recapture Amount defined in the indemnity agreement.

At September 30, 2015, CNE had a construction project underway for the building of a hotel and expansion of the casino in Roland. The remaining estimated cost for the project at September 30, 2015, was approximately \$16,400,000. These remaining costs are expected to be incurred during 2016.

HACN Matters

The HACN has provided a "Tax Credit Recapture Guarantee" to the Limited Partners of Jay Senior Housing, Stilwell Senior Housing, Northview Estates and the Wisdom Keepers Limited Partnerships (third party syndicators of the tax credits) should the IRS disallow the use of any of the tax credits being marketed to third party investors by the Limited Partners. The aggregate tax credits provided through these partnerships was approximately \$13,600,000. The HACN has also provided an "Operating Deficit Guarantee" which would require the Housing Authority to provide capital for operations should the need arise. To date, the HACN has not been required to provide any "Deficit Guarantee" funding, and management of the HACN does not believe funding for Deficit Guarantee or Tax Credit Recapture will be required in the future.

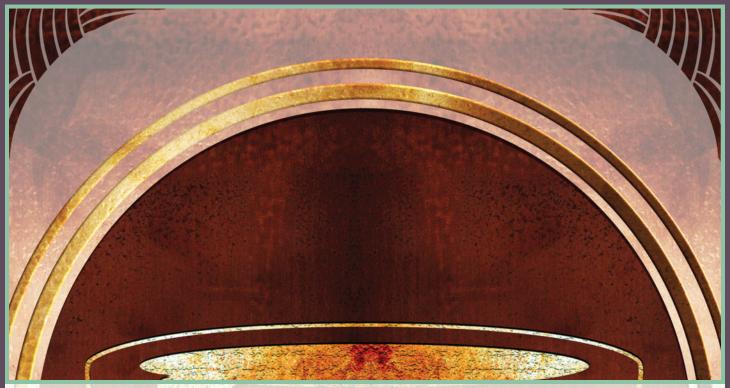
Loan Guarantees

The Nation approved a loan guarantee for CNHHS up to \$786,000.

19. SUBSEQUENT EVENTS

Subsequent to September 30, 2015, the Nation received notification of settlement in the BIA Contract Support Cost Settlement class action suit. However, the amount awarded to the Nation is still unknown. Therefore, an amount has not been recorded as a recovery in the Nation's financial statements as of September 30, 2015.

On February 24, 2016, the Nation signed an agreement with Indian Health Service (IHS). The Nation will construct and equip a 450,000 square-foot health center addition to the hospital Complex. In return, IHS will provide additional monetary support for operations of the hospital at an estimated \$80 million or more per year. The funding is expected to last a minimum of 20 years, or potentially for the life of the hospital.









Governmental Fund Types – Governmental funds are those through which most governmental functions of the Nation are financed. The acquisition, use and balances of the Nation's expendable financial resources and the related liabilities (except those accounted for in proprietary funds) are accounted for through governmental funds. Governmental fund types use the current financial resources measurement focus. This measurement focus is based upon the receipt and disbursement of current available financial resources rather than upon net income.

Special Revenue Funds – Special revenue funds are used to account for the proceeds of government grants or other specific revenue sources that are restricted by law or administrative action to finance particular functions or activities of the Nation. These funds include:

- **Self Governance DOI Other** Established to account for funds received under the Nation's self governance compact with the United States Government. These funds are used to administer a number of programs under the Department of Interior relating to education, health and welfare, and tribal government within the Nation's tribal jurisdictional service area.
- **Sequoyah Education** Established to account for grant funds received from the Department of the Interior to help fund the education programs of Sequoyah High School.
- **Talking Leaves Job Corps** Established to account for funds received from the Department of Labor for counseling, training and job placement of disadvantaged youth.
- **Diabetes** Established to account for Department of Health and Human Services Diabetes Grant funds used to purchase diabetic medicines and supplies, promote awareness and provide assistance to diabetic patients.
- **Food Distribution** Established to account for Department of Agriculture food products provided to the Nation and grant funds used to pay administrative and program costs of a program which provides food to eligible Indian families.
- Women, Infants and Children Established to account for grant funds received from the Department of Agriculture to supply supplemental food and nutrition education to women and children at nutritional risk.
- **Head Start** Established to account for grant funds from the Department of Health and Human Services to provide comprehensive health, educational, nutritional, social, and other services primarily to economically disadvantaged preschool Indian children.
- **PL102–477** Established to account for funds received through the Department of the Interior from the Department of Labor for counseling, training and job placement of disadvantaged Native Americans, as well as from the Department of Health and Human Services to provide child care services for low-income families with a parent that is working or attending a training or educational program.
- Other Grants Established to account for various sources of grant funds used to fund specific program activities.
- Tribal Judgment Funds Established to account for monies received by the Nation from the settlement of disputes with the United States Government. The judgment funds are expended in accordance with plans for use and distribution adopted by the Nation and approved as applicable, by the DOI. The judgment funds are held and invested by the DOI Office of Trust Fund Management (OTFM) on behalf and for the benefit of the Nation.
- **Tribal Trusts** Established to account for income received from external users of tribal lands, such as oil and gas royalties. The DOI OTFM administers these funds which may be expended upon request and approval by the DOI.

Debt Service Fund – Established in 2006 to account for the accumulation of resources for, and the payment of, general long-term debt principal and interest related to health construction projects.

Permanent Funds – Permanent funds are used to report resources that are legally restricted to the extent that only earnings, and not principal, may be used for purposes supporting the Nation's programs.

- Sequoyah Endowment Established to account for funds endowed from the Louise K. Green-Matthews Grant in Environmental Science. The income from the grant is to be used to encourage Cherokee students of at least one-quarter blood quantum to engage in furthering their education in the Environmental Science field.
- Gammon Education Trust Established to account for funds endowed by Glenn L. and Faye V. Gammon Trust. The income from this education trust may be used to provide tuition and related educational assistance while they attend any accredited college or university located in the continental United States. The Cherokee students must be at least one-quarter blood quantum.
- **Skinner Family Living Trust** Established to account for funds from a willed contribution to be used for youth development projects.

CHEROKEE NATION COMBINING BALANCE SHEET - NONMAJOR GOVERNMENTAL FUNDS SEPTEMBER 30, 2015 (Dollars in Thousands)

| | | | | | Spec | Special Revenue Funds | Funds | | | | | | Debt Service | | Permanent Funds | t Funds | | | |
|---|--------------------|-----------|--------|----------|-----------------------|-----------------------|------------|------------|----------|-----------|----------|-----------|-----------------|-----------|-----------------|-----------------------------|--------|-----------------------------------|-----------------------|
| | Self Governance | Sequoyah | • | i | Food | | | ! | Other | + | Tribal | | Debt Service | Sequoyah | - ш | Skinner Family Living | | Total Nonmajor Governmental | al najor mental |
| ASSETS | DOI-Other | Education | Corps | Diabetes | Diabetes Distribution | & Children | Head Start | PL 102-4// | Grants | Funds | rusts | lotal | Fund | Endowment | T Irust | Lust | ota | Funds | Sp |
| Cash and cash equivalents | \$ 6,683 | \$10,820 | \$ 25 | \$ 4,992 | ss | 9 | s | \$10,991 | \$ 1,366 | \$ 1,214 | \$ 275 | \$ 36,366 | s | s | Б | ↔ | · & | 69 | 36,366 |
| Investments | | | • | | | | | | | | | 13,770 | | • | • | • | • | • | 13,770 |
| Receivables, net | 2 | • | 293 | • | 204 | 147 | 289 | 10 | 2,936 | 15 | 77 | 3,973 | • | ' | • | • | • | | 3,973 |
| Due from other funds | • | • | • | • | | 4 | | | • | • | | 4 | ' | • | • | • | • | | 4 |
| Due from component units | • | • | • | • | | | | | 10 | | | 10 | • | • | • | • | • | | 10 |
| Inventories | • | • | • | • | 1,079 | | | | | | | 1,079 | • | • | • | • | | | 1,079 |
| Notes receivable | • | • | • | • | | | | | 27 | | | 27 | • | • | • | • | • | | 27 |
| Other current assets | 1 | • | • | • | | 469 | | | | | | 480 | • | • | • | • | • | | 480 |
| Restricted cash, cash equivalents and investments | • | • | • | • | | | | | | | | | 864 | | 291 | 110 | 612 | | 1,476 |
| Total assets | 969'9 \$ | \$ 10,820 | \$ 318 | \$ 4,992 | \$1,283 | \$ 620 | \$ 289 | \$11,001 | \$ 4,339 | \$ 11,814 | \$3,537 | \$ 55,709 | \$ 864 | \$ 211 | \$ 291 | \$ 110 | \$612 | \$ | 57,185 |
| LIABILITIES AND FUND BALANCES | | | | | | | | | | | | | | | | | | | |
| Liabilities: | | | | | | | | | | | | | | | | | | | |
| Accrued liabilities | · & | , & | , & | · & | · & | 8 | · & | · & | \$ | · & | - 9 | \$ 10 | 69 | s | · & | ج | ج | ક | 10 |
| Due to other funds | 1,803 | 3,663 | 318 | 83 | 204 | • | 289 | 1,006 | 20 | 1,784 | 71 | 9,191 | 44 | ' | • | • | • | | 9,235 |
| Other liabilities | • | • | • | • | | 120 | | | | | | 120 | | | • | • | | | 120 |
| Unearned revenue | 4,893 | 7,156 | • | 4,909 | 1,079 | 495 | | 9,139 | 1,711 | | | 29,382 | • | | • | • | | ., | 29,382 |
| Total liabilities | 969'9 | 10,819 | 318 | 4,992 | 1,283 | 620 | 289 | 10,145 | 1,736 | 1,784 | 21 | 38,703 | 44 | | | | | | 38,747 |
| Fund balances: | | | | | | | | | 3 | | | 1 | | Č | Š | 4 | i. | | Č |
| Nonspendable | | • | • | | | | | | /7 | | | /7 | • | _ | 187 | 2 | 232 | | 700 |
| Restricted | • | 1 | • | • | • | • | | 856 | 2,576 | 10,030 | 3,516 | 16,979 | 820 | | | • | 11 | , | 17,876 |
| Total fund balances | | - | ' | | | • | • | 856 | 2,603 | 10,030 | 3,516 | 17,006 | 820 | 211 | 291 | 110 | 612 | | 18,438 |
| Total liabilities and fund balances | \$ 6,696 | \$ 10,820 | \$ 318 | \$ 4,992 | \$1,283 | \$ 620 | \$ 289 | \$11,001 | \$ 4,339 | \$ 11,814 | \$ 3,537 | \$ 55,709 | \$ 864 | \$ 211 | \$ 291 | \$ 110 | \$612 | \$ | 57,185 |

CHEROKEE NATION COMBINING STATEMENT OF REVENUES, EXPENDITURES AND CHANGES IN FUND BALANCES - NONMAJOR GOVERNMENTAL FUNDS FOR THE YEAR ENDED SEPTEMBER 30, 2015 (Dolians in Thousands)

| | | | | | | Special Revenue Funds | ne Funds | | | | | | Debt Service | | Permanent Funds | t Funds | | | |
|---|---------------------------------|-----------------------|-----------------------------------|----------|----------------------|----------------------------------|------------|------------|-----------------|-----------------------------|------------------|---------------------------|-------------------------|-----------------------|------------------------------|--------------------------------------|-------|--|-----------------------------|
| | Self Governance DOI-Other | Sequoyah Education | Talking Leaves Job Corps | Diabetes | Food Distribution | Women, Infants, & Children | Head Start | PL 102-477 | Other Grants | Tribal Judgment Funds | Tribal Trusts | Total | Debt Service Fund | Sequoyah Endowment | Gammon Education Trust | Skinner Family Living Trust | Total | Total Nonmajor Governmental Funds | al lajor nental ds |
| Revenues: Intergovernmental Interest Other Tails parts revenues | \$ 12,740 | \$ 8,077 | \$ 6,519 | \$ 5,362 | \$ 10,771 | \$ 5,975 | \$ 7,403 | \$ 12,320 | \$ 25,071 | 301 | - 89 101 | \$ 94,238 390 6,549 | ⇔ | € | ↔ | \$ - \$ | 1 10 | € | 94,238 390 6,659 |
| Total revenues | 13,338 | 8,092 | 6,519 | 5,362 | 10,869 | 5,975 | 9,938 | 13,151 | 29,099 | 301 | 190 | 102,834 | | | | 110 | 110 | | 102,944 |
| Expenditures: Current operating: Tribal government | 5,734 | • | • | ' | | ' | • | • | 315 | (376) | (122) | 5,551 | | • | | | | | 5,551 |
| Health services Education services | 3,993 | 9,204 | 6,519 | 5,354 | | 5,975 | 9,872 | 1,165 | 10,017 3,936 | | | 21,346 34,689 | | | | | | | 21,346 34,689 |
| Human services Community services | 3,059 | | | | 11,533 | | | 12,006 | 10,056 2,618 | | | 36,654 | | | | | | | 36,654 3,171 |
| Debt service: Principal | | | | • | | , | | | | , | | | 1,955 | • | | , | | | 1,955 |
| Interest Capital outlay | . 14 | | | . ∞ | - 82 | | ' 99 | - 13 | 488 | | | - 694 | 636 | | | | | | 636 694 |
| Total expenditures | 13,380 | 9,204 | 6,519 | 5,362 | 11,611 | 5,975 | 9,938 | 13,184 | 27,430 | (376) | (122) | 102,105 | 2,591 | | | • | | 1 | 104,696 |
| Excess (deficiency) of revenues over expenditures | (42) | (1,112) | | | (742) | • | ' | (33) | 1,669 | 229 | 312 | 729 | (2,591) | | ' | 110 | 110 | | (1,752) |
| Other financing sources (uses): Insurance recoveries Transfers in | - 62 | 1,109 | | | 742 | | | 33 | - 806 | | | 35 2,833 | 1,600 | 1 1 | | | | | 35 |
| ransfers out Total other financing sources (uses) | (37) | 1,111 | | | 742 | | | 33 | (783) | | | 1,145 | 1,600 | | | | | | 2,745 |
| Net change in fund balances | • | (1) | | i | • | • | | • | 886 | 229 | 312 | 1,874 | (166) | , | | 110 | 110 | | 866 |
| Fund balance, October 1, 2014 | | 2 | ' | • | | ' | ' | 856 | 1,717 | 9,353 | 3,204 | 15,132 | 1,811 | 211 | 291 | · | 502 | | 17,445 |
| Fund balance, September 30, 2015 | · • | \$ | · • | · & | · \$ | · • | · & | \$ 856 | \$ 2,603 | \$ 10,030 | \$ 3,516 | \$ 17,006 | \$ 820 | \$ 211 | \$ 291 | \$ 110 \$ | 612 | S | 18,438 |





Nonmajor Enterprise Funds



Enterprise Funds – Enterprise funds are used to account for the Nation's ongoing organizations and activities which are similar to those often found in the private sector where the intent is that costs of providing goods and services be recovered through user charges. The measurement focus of the Enterprise Funds, the flow of economic resources is based upon the determination of net income, net position and capital maintenance. The nonmajor enterprise funds of the Nation include:

- **Tsa-La-Gi Apartments** Utilized to account for the operations of the Nation's federally subsidized low-income housing apartment complex, whose operating focus is to provide housing for qualified applicants and to recover costs of operations.
- Landfill Closure Utilized to account for the solid waste landfill closure/postclosure for the landfill located in Stilwell, Oklahoma.
- **EDTA** Established by Tribal Council Legislative Act 36-89 as a mechanism to promote economic development. Its mission is to provide opportunities for income generation through economic development, to provide loans for business creation/expansion, and to provide loans to qualified individuals whom have traditionally been denied by conventional lending sources.

COMBINING STATEMENT OF NET POSITION - NONMAJOR ENTERPRISE FUNDS SEPTEMBER 30, 2015

(Dollars in Thousands)

| | Tsa-La-(Apartme | | Landfill Closure | <u>E</u> | EDTA | Total |
|---|---------------------|--------------------|---------------------|----------|---------------------------|----------------------------------|
| ASSETS | | | | | | |
| Current assets: Cash and cash equivalents Due from other funds Due from component units Notes receivable, current | \$ | 384 - - | \$ - - 92 | \$ | 2,111 47 - 1,596 | \$ 2,495 47 92 1,596 |
| Other current assets | | 2 | | | <u>-</u> | 2 |
| Total current assets Noncurrent assets: Restricted cash and cash equivalents | | 386 | 92 | | 3,754 | 4,232 3,175 |
| Long-term notes receivable Capital assets, net | | - 386_ | - | | 4,682 | 4,682 386 |
| Total noncurrent assets | | 711 | 2,850 | | 4,682 | 8,243 |
| Total assets | 1,0 |)97 | 2,942 | | 8,436 | 12,475 |
| LIABILITIES | | | | | | |
| Current liabilities: Accrued liabilities Current portion of long-term debt Due to other funds Other current liabilities | | 21 - 7 21 | - - - | | - 63 - 1 | 21 63 7 22 |
| Total current liabilities Noncurrent liabilities: Long-term debt Other liabilities | | 49 - - | - 2,942 | | 1,062 | 113 1,062 2,942 |
| Total noncurrent liabilities | | _ | 2,942 | - | 1,062 | 4,004 |
| Total liabilities | | 49 | 2,942 | | 1,126 | 4,117 |
| NET POSITION Net investment in capital assets Restricted for: Capital replacements | | 386 287 | - | | - | 386 287 |
| Unrestricted | | 375_ | | | 7,310 | 7,685 |
| Total net position | \$ 1,0 |)48 | \$ - | \$ | 7,310 | \$ 8,358 |

COMBINING STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET POSITION - NONMAJOR ENTERPRISE FUNDS FOR THE YEAR ENDED SEPTEMBER 30, 2015 (Dollars in Thousands)

| | -La-Gi rtments | Land Closu | | EDTA | Total |
|--------------------------------------|-------------------|---------------|----------|-------------|-------------|
| Operating revenues: | | | | | |
| Property rentals | \$ 530 | \$ | - | \$ - | \$ 530 |
| Charges for services and goods | - | | - | 2 | 2 |
| Interest income, loans | - | | - | 250 | 250 |
| Other | 3 | | | 61 | 64 |
| Total operating revenues | 533 | | | 313 | 846 |
| Operating expenses: | | | | | |
| Salaries and wages | 66 | | - | - | 66 |
| Other services and charges | 344 | | - | 143 | 487 |
| Materials and supplies | 28 | | - | - | 28 |
| Depreciation | 49 | | | | 49 |
| Total operating expenses | 487 | | <u>-</u> | 143 | 630 |
| Operating income | 46 | | | 170 | 216 |
| Nonoperating revenues (expenses): | | | | | |
| Interest income | 1 | | - | 1 | 2 |
| Interest expense | | | | (12) | (12) |
| Net nonoperating revenues (expenses) | 1_ | | | (11) | (10) |
| Income before transfers | 47 | | - | 159 | 206 |
| Transfers in | - | | _ | 1,761 | 1,761 |
| Transfers out | - | | - | (100) | (100) |
| Change in net position | 47 | | - | 1,820 | 1,867 |
| Total net position - beginning | 1,001 | | | 5,490 | 6,491 |
| Total net position - ending | \$ 1,048 | \$ | | \$ 7,310 | \$ 8,358 |

COMBINING STATEMENT OF CASH FLOWS - NONMAJOR ENTERPRISE FUNDS FOR THE YEAR ENDED SEPTEMBER 30, 2015

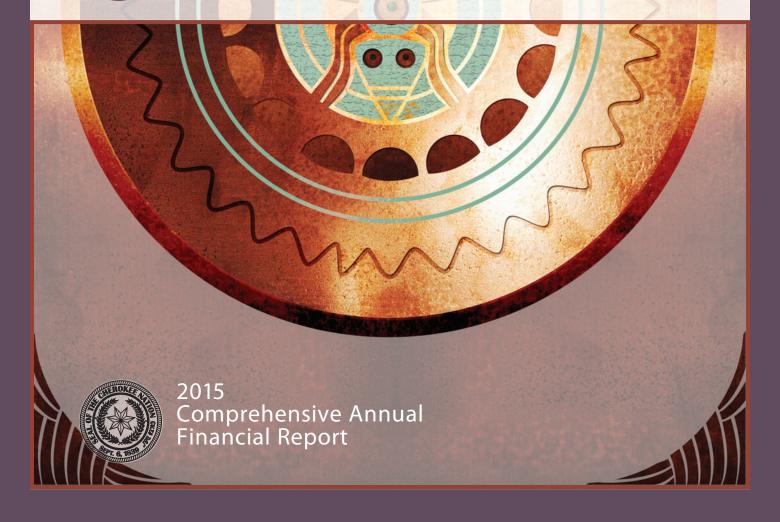
(Dollars in Thousands)

| | | -La-Gi rtments | | Landfill Closure | | EDTA | | Total |
|--|----|-------------------|----|---------------------|----|-------|----|-------|
| Cash flows from operating activities: | | | | | | | | |
| Receipts from customers | \$ | 530 | \$ | - | \$ | 2 | \$ | 532 |
| Payments to suppliers | • | (371) | Ť | - | Ť | (142) | , | (513) |
| Payments to employees | | (66) | | - | | - | | (66) |
| Internal activity - payments from other funds | | (40) | | - | | - | | (40) |
| Internal activity - payments to other funds | | - | | - | | 55 | | 55 |
| Internal activity - payments from component units | | - | | 73 | | - | | 73 |
| Interest received on loans | | - | | - | | 250 | | 250 |
| Other receipts | | 3 | | | | 61 | | 64 |
| Net cash provided by operating activities | | 56 | | 73 | | 226 | | 355 |
| Cash flows from noncapital financing activities: | | | | | | | | |
| Transfer from other funds | | - | | - | | 1,761 | | 1,761 |
| Transfer to other funds | | - | | - | | (100) | | (100) |
| Principal paid on notes payable | | - | | - | | (63) | | (63) |
| Interest paid on notes payable | | - | | - | | (12) | | (12) |
| Net cash provided by noncapital | | | | | | | | |
| financing activities | | | | | | 1,586 | | 1,586 |
| Cash flows from investing activities: | | | | | | | | |
| Interest received | | 1 | | - | | 1 | | 2 |
| Increase in notes receivable, net | | - | | | | (772) | | (772) |
| Net cash provided by (used for) investing activities | | 1_ | | | | (771) | | (770) |
| Net increase (decrease) in cash and cash equivalents | | 57 | | 73 | | 1,041 | | 1,171 |
| Cash and cash equivalents, October 1, 2014 | | 652 | | 2,777 | | 1,070 | | 4,499 |
| Cash and cash equivalents, September 30, 2015 | \$ | 709 | \$ | 2,850 | \$ | 2,111 | \$ | 5,670 |
| Cash and cash equivalents consist of: | | | | | | | | |
| Unrestricted cash and cash equivalents | \$ | 384 | \$ | _ | \$ | 2,111 | \$ | 2,495 |
| Restricted cash and cash equivalents | Ψ | 325 | Ψ | 2,850 | Ψ | _, | * | 3,175 |
| Total Cash and Cash Equivalents, September 30, 2015 | \$ | 709 | \$ | 2,850 | \$ | 2,111 | \$ | 5,670 |
| Reconciliation of operating income to net cash provided by operating activities: | | | | | | | | |
| Operating income | \$ | 46 | \$ | - | \$ | 170 | \$ | 216 |
| Adjustments to reconcile operating income to net cash | | | | | | | | |
| provided by operating activities: | | | | | | | | |
| Depreciation expense | | 49 | | - | | - | | 49 |
| Change in assets and liabilities: | | | | | | | | |
| Receivables, net | | - | | 43 | | 55 | | 98 |
| Accounts and other payables | | (39) | | 30 | | 1 | | (8) |
| Net cash provided by operating activities | \$ | 56 | \$ | 73 | \$ | 226 | \$ | 355 |





Internal Service Funds



Internal Service funds are used to account for the financing of goods and services provided by one fund to other funds within the Nation on a cost reimbursement basis.

- **Internal Leases** is used to account for the cost to maintain certain buildings for use by other funds of the Nation.
- **Fringe Pool** is used to account for the cost of fringe benefits, including the Nation's self-insured health care benefits and workers' compensation benefits, used by other funds of the Nation.
- Indirect Cost Pool is used to account for the cost of providing certain services for a common or joint purpose benefiting more than one cost objective and not readily assignable to the cost objectives specifically benefitted, such as accounting, human resources and acquisition management, to other funds of the Nation.

COMBINING STATEMENT OF NET POSITION - INTERNAL SERVICE FUNDS SEPTEMBER $30,\,2015$

(Dollars in Thousands)

| | Internal Leases | Fringe Pool | Indirect Cost Pool | Total |
|---|--------------------------|--|--|--|
| ASSETS | | | | |
| Current assets: Cash and cash equivalents Accounts receivable, net Due from other funds Due from component units Inventories Other current assets | \$ - - - - - | \$ 4,386 754 11,586 99 - 40 | \$ 166 124 9,958 72 146 486 | \$ 4,552 878 21,544 171 146 526 |
| Total current assets | | 16,865 | 10,952 | 27,817 |
| Noncurrent assets: Capital assets, net | 9,281 | <u> </u> | 2,120 | 11,401 |
| Total noncurrent assets | 9,281 | - | 2,120 | 11,401 |
| Total assets | 9,281 | 16,865 | 13,072 | 39,218 |
| LIABILITIES | | | | |
| Current liabilities: Accrued liabilities Due to other funds Compensated absences Other current liabilities | 2,768 - - | 15,403 - 7,366 3,232 | 821 - - 8,595 | 16,224 2,768 7,366 11,827 |
| Total current liabilities Total liabilities | 2,768 2,768 | 26,001 26,001 | 9,416 9,416 | 38,185 38,185 |
| NET POSITION | | | | |
| Net investment in capital assets Unrestricted (deficit) | 9,281 (2,768) | (9,136) | 2,120 1,536 | 11,401 (10,368) |
| Total net position | \$ 6,513 | \$ (9,136) | \$ 3,656 | \$ 1,033 |

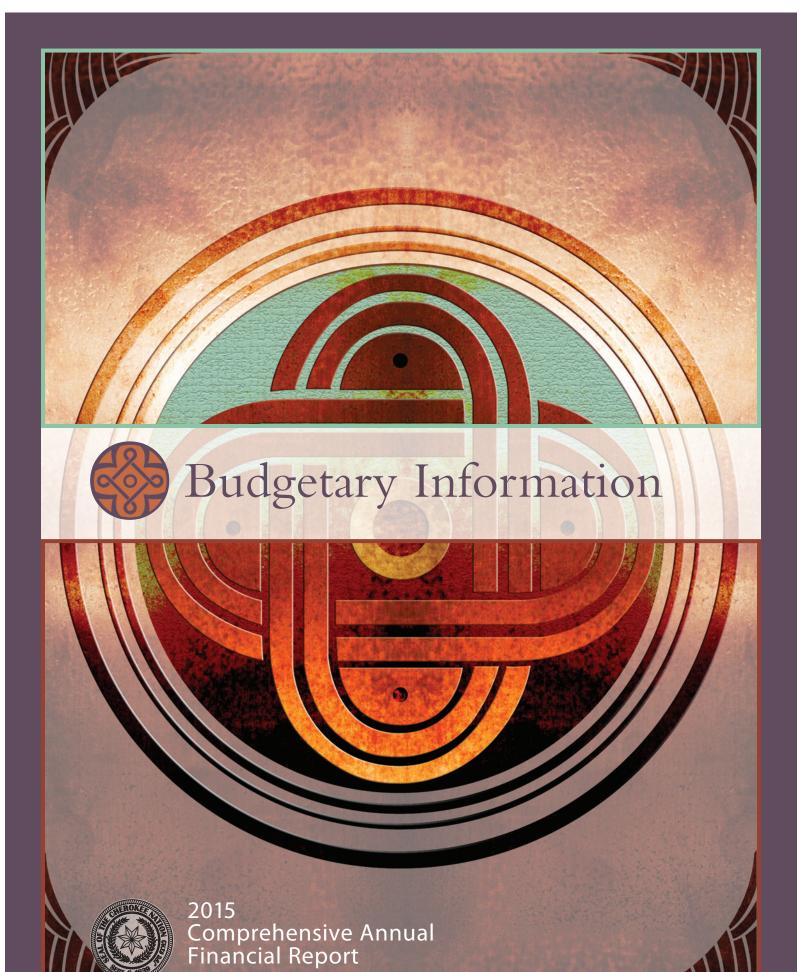
COMBINING STATEMENT OF REVENUES, EXPENSES AND CHANGES IN FUND NET POSITION - INTERNAL SERVICE FUNDS FOR THE YEAR ENDED SEPTEMBER 30, 2015

(Dollars in Thousands)

| | Inter Leas | | | ringe Pool | ndirect est Pool | Total |
|---------------------------------------|---------------|-------------|----|---------------|---------------------|----------------|
| Operating revenues: | | | | | | |
| Property rentals | \$ | 7 | \$ | - | \$ - | \$ 7 |
| Charges for services and goods Other | | 4,557 51 | | 75,468 | 41,520 250 | 121,545 301 |
| | | | | _ | | |
| Total operating revenues | | 4,615 | | 75,468 | 41,770 | 121,853 |
| Operating expenses: | | | | | | |
| Salaries and wages | | 2,256 | | 76,942 | 23,598 | 102,796 |
| Other services and charges | | 1,520 | | 21 | 16,497 | 18,038 |
| Materials and supplies | | 397 | | - | 946 | 1,343 |
| Depreciation | | 567 | | | 535 | 1,102 |
| Total operating expenses | | 4,740 | | 76,963 | 41,576 | 123,279 |
| Operating income (loss) | | (125) | | (1,495) | 194 | (1,426) |
| Nonoperating revenues (expenses): | | | | | | |
| Gain/(loss) on sale of capital assets | | (85) | - | - | - | (85) |
| Net nonoperating revenues (expenses) | | (85) | | | | (85) |
| Income (loss) before transfers | | (210) | | (1,495) | 194 | (1,511) |
| Transfers in | | | | | 99 | 99 |
| Change in net position | | (210) | | (1,495) | 293 | (1,412) |
| Total net position - beginning | | 6,723 | | (7,641) | 3,363 | 2,445 |
| Total net position - ending | \$ | 6,513 | \$ | (9,136) | \$ 3,656 | \$ 1,033 |

COMBINING STATEMENT OF CASH FLOWS - INTERNAL SERVICE FUNDS FOR THE YEAR ENDED SEPTEMBER 30, 2015 (Dollars in Thousands)

| Cash flows from operating activities: \$ 4,564 \$ 76,019 \$ 1,022,70 \$ 122,70 Payments to suppliers (1,917) (17,609) (19,526) Payments to supployees (2,256) (76,390) (23,598) (102,244) Internal activity - payments from other funds (327) 4,485 (102 (102) Internal activity - payments from other funds 2021 9 9 9 Internal activity - payments from component units 2 271 2 271 Other receipts 51 2.385 637 5,137 Total flows from noncapital financing activities 8 2 9 99 99 Cash flows from capital and related financing activities 8 2 2 99 99 99 Cash flows from capital and related financing activities 115 2 (574) (689) Net cash provided by noncapital financing activities (115) 2 (574) (689) Net cash provided by noncapital and related financing activities 4 4,385 | | Internal Leases | Fringe Pool | Indirect Cost Pool | Total |
|---|---|--------------------|----------------|---------------------------------------|------------|
| Receipts from customers - other funds | Cash flows from operating activities: | | | | |
| Payments to employees | | \$ 4,564 | \$ 76,019 | \$ 41,687 | \$ 122,270 |
| Internal activity - payments to other funds | | | - | | |
| Internal activity - payments from other funds (327) | | (2,256) | (76,390) | · · · · · · · · · · · · · · · · · · · | · |
| Internal activity - payments to component units | | - (0.07) | - | (102) | |
| Internal activity - payments from component units | | (327) | 4,485 | - | |
| Other receipts Net cash provided by operating activities 51 (4,385) 250 (537) 301 Cash flows from noncapital financing activities 30 (5,137) 30 (5,137) 30 (5,137) Cash flows from capital financing activities 30 (5,137) 30 (5,137) 30 (6,89) 30 (6,89) Net cash provided by noncapital financing activities: 30 (5,74) 30 (6,89) | | | - 271 | 9 | |
| Net cash provided by operating activities 115 4,385 637 5,137 Cash flows from noncapital financing activities - - 99 99 Net cash provided by noncapital financing activities: - 99 99 Cash flows from capital and related financing activities: (115) - (574) (689) Net cash used for capital and related financing activities (115) - (574) (689) Net increase (decrease) in cash and cash equivalents - 4,385 162 4,547 Cash and cash equivalents, October 1, 2014 - 1 4 5 Cash and cash equivalents, September 30, 2015 \$ 4,386 166 \$ 4,552 Cash and cash equivalents consist of: Unrestricted cash and cash equivalents \$ \$ 4,386 \$ 166 \$ 4,552 Reconciliation of operating income to net cash provided by operating income to net cash provided by operating income to net cash provided by operating activities: \$ \$ 4,386 \$ 166 \$ 4,552 Reconciliation of operating income to net cash provided by operating activities: \$ \$ 4,386 \$ 194 \$ (| | 51 | - | 250 | |
| Transfer from other funds - - 99 99 Net cash provided by noncapital financing activities: - - 99 99 Cash flows from capital and related financing activities: (115) - (574) (689) Net cash used for capital assets (115) - (574) (689) Net increase (decrease) in cash and cash equivalents - 4,385 162 4,547 Cash and cash equivalents, October 1, 2014 - 1 4 5 Cash and cash equivalents, September 30, 2015 \$- \$4,386 \$166 \$4,552 Cash and cash equivalents consist of: Unrestricted cash and cash equivalents, September 30, 2015 \$- \$4,386 \$166 \$4,552 Total Cash and Cash Equivalents, September 30, 2015 \$- \$4,386 \$166 \$4,552 Reconciliation of operating income to net cash provided by operating activities: \$- \$4,386 \$166 \$4,552 Operating income \$(125) \$(1,495) \$194 \$(1,426) Adjustments to reconcile operating income to net cash provided by operating activities: | | | 4,385 | | |
| Transfer from other funds - - 99 99 Net cash provided by noncapital financing activities: - - 99 99 Cash flows from capital and related financing activities: (115) - (574) (689) Net cash used for capital assets (115) - (574) (689) Net increase (decrease) in cash and cash equivalents - 4,385 162 4,547 Cash and cash equivalents, October 1, 2014 - 1 4 5 Cash and cash equivalents, September 30, 2015 \$- \$4,386 \$166 \$4,552 Cash and cash equivalents consist of: Unrestricted cash and cash equivalents, September 30, 2015 \$- \$4,386 \$166 \$4,552 Total Cash and Cash Equivalents, September 30, 2015 \$- \$4,386 \$166 \$4,552 Reconciliation of operating income to net cash provided by operating income to net cash provided by operating income to net cash provided by operating activities: \$16 \$1,426 Operating income \$125 \$(1,495) \$194 \$(1,426) Change in assets and liabilities: \$67 | Cash flows from noncapital financing activities | | | | |
| Cash flows from capital and related financing activities: (115) - (574) (689) Purchases of capital assets (115) - (574) (689) Net cash used for capital and related financing activities (115) - (574) (689) Net increase (decrease) in cash and cash equivalents - 4,385 162 4,547 Cash and cash equivalents, October 1, 2014 - 1 4 5 Cash and cash equivalents, September 30, 2015 \$- \$4,386 \$166 \$4,552 Cash and cash equivalents consist of: Unrestricted cash and cash equivalents \$- \$4,386 \$166 \$4,552 Total Cash and Equivalents, September 30, 2015 \$- \$4,386 \$166 \$4,552 Total Cash and Cash Equivalents, September 30, 2015 \$- \$4,386 \$166 \$4,552 Reconciliation of operating income to net cash provided by operating activities: - \$1,495 \$194 \$1,426 Adjustments to reconcile operating income to net cash provided by operating activities: - 557 535 1,102 Change in assets an | · · · · · · · · · · · · · · · · · · · | | | 99 | 99 |
| Purchases of capital assets (115) - (574) (689) Net cash used for capital and related financing activities (115) - (574) (689) Net increase (decrease) in cash and cash equivalents - 4,385 162 4,547 Cash and cash equivalents, October 1, 2014 - 1 4 5 Cash and cash equivalents, September 30, 2015 \$- \$4,386 \$166 \$4,552 Cash and cash equivalents consist of: Unrestricted cash and cash equivalents \$- \$4,386 \$166 \$4,552 Total Cash and Cash Equivalents, September 30, 2015 \$- \$4,386 \$166 \$4,552 Reconciliation of operating income to net cash provided by operating activities: - \$4,386 \$166 \$4,552 Reconciliation of operating income to net cash provided by operating activities: - \$4,386 \$166 \$4,552 Depreciation expense \$67 \$5,55 \$1,102 Change in assets and liabilities: - \$4,358 74 \$4,432 Inventories - 4,358 74 \$4, | Net cash provided by noncapital financing activities | | | 99 | 99 |
| Net cash used for capital and related financing activities (115) - (574) (689) Net increase (decrease) in cash and cash equivalents - 4,385 162 4,547 Cash and cash equivalents, October 1, 2014 - 1 4 5 Cash and cash equivalents, September 30, 2015 \$- \$4,386 \$166 \$4,552 Cash and cash equivalents consist of: Unrestricted cash and cash equivalents \$- \$4,386 \$166 \$4,552 Total Cash and Cash Equivalents, September 30, 2015 \$- \$4,386 \$166 \$4,552 Reconciliation of operating income to net cash provided by operating activities: - \$4,386 \$166 \$4,552 Reconciliation of operating income to net cash provided by operating activities: - \$1,495 \$194 \$(1,426) Adjustments to reconcile operating income to net cash provided by operating activities: - 567 - 535 1,102 Change in assets and liabilities: - 567 - 535 1,102 Receivables, net - 4,358 74 4,432 | | | | | |
| financing activities (115) - (574) (689) Net increase (decrease) in cash and cash equivalents - 4,385 162 4,547 Cash and cash equivalents, October 1, 2014 - 1 4 5 Cash and cash equivalents, September 30, 2015 \$ - \$ 4,386 \$ 166 \$ 4,552 Cash and cash equivalents consist of: Unrestricted cash and cash equivalents \$ - \$ 4,386 \$ 166 \$ 4,552 Total Cash and Cash Equivalents, September 30, 2015 \$ - \$ 4,386 \$ 166 \$ 4,552 Reconciliation of operating income to net cash provided by operating activities: \$ - \$ 4,386 \$ 166 \$ 4,552 Poperating income \$ (125) \$ (1,495) \$ 194 \$ (1,456) Adjustments to reconcile operating income to net cash provided by operating activities: \$ 567 - 535 1,102 Change in assets and liabilities: \$ 67 - 535 1,102 Change in assets and liabilities: - 4,358 74 4,432 Inventories - - 4,358 | • | (115) | | (574) | (689) |
| Cash and cash equivalents, October 1, 2014 - 1 4 5 Cash and cash equivalents, September 30, 2015 \$ - \$ 4,386 \$ 166 \$ 4,552 Cash and cash equivalents consist of: Unrestricted cash and cash equivalents | | (115) | | (574) | (689) |
| Cash and cash equivalents, September 30, 2015 \$ - \$ 4,386 \$ 166 \$ 4,552 Cash and cash equivalents consist of: | Net increase (decrease) in cash and cash equivalents | - | 4,385 | 162 | 4,547 |
| Cash and cash equivalents consist of: Unrestricted cash and cash equivalents \$ - \$ 4,386 \$ 166 \$ 4,552 Total Cash and Cash Equivalents, September 30, 2015 \$ - \$ 4,386 \$ 166 \$ 4,552 Reconciliation of operating income to net cash provided by operating activities: Operating income \$ (125) \$ (1,495) \$ 194 \$ (1,426) Adjustments to reconcile operating income to net cash provided by operating activities: \$ 567 - 535 1,102 Change in assets and liabilities: \$ 4,358 74 4,432 Inventories - 4,358 74 4,432 Inventories - - 16 16 Other current assets - - (106) (106) Accounts and other payables (327) 1,522 (76) 1,119 | Cash and cash equivalents, October 1, 2014 | | 1 | 4 | 5 |
| Unrestricted cash and cash equivalents \$ - \$ 4,386 \$ 166 \$ 4,552 Reconciliation of operating income to net cash provided by operating activities: Operating income \$ (125) \$ (1,495) \$ 194 \$ (1,426) Adjustments to reconcile operating income to net cash provided by operating activities: \$ 567 - 535 1,102 Change in assets and liabilities: \$ - 4,358 74 4,432 Inventories - - 4,358 74 4,432 Other current assets - - - 16 16 Accounts and other payables (327) 1,522 (76) 1,119 | Cash and cash equivalents, September 30, 2015 | \$ - | \$ 4,386 | \$ 166 | \$ 4,552 |
| Total Cash and Cash Equivalents, September 30, 2015 \$ - | Cash and cash equivalents consist of: | | | | |
| Reconciliation of operating income to net cash provided by operating activities: Operating income \$ (125) \$ (1,495) \$ 194 \$ (1,426) Adjustments to reconcile operating income to net cash provided by operating activities: 567 - 535 1,102 Change in assets and liabilities: Receivables, net - 4,358 74 4,432 Inventories - - - 16 16 Other current assets - - (106) (106) Accounts and other payables (327) 1,522 (76) 1,119 | Unrestricted cash and cash equivalents | | | | |
| by operating activities: Operating income \$ (125) \$ (1,495) \$ 194 \$ (1,426) Adjustments to reconcile operating income to net cash provided by operating activities: \$ 567 - 535 1,102 Change in assets and liabilities: \$ - 4,358 74 4,432 Inventories - - - 16 16 Other current assets - - - (106) (106) Accounts and other payables (327) 1,522 (76) 1,119 | Total Cash and Cash Equivalents, September 30, 2015 | \$ - | \$ 4,386 | \$ 166 | \$ 4,552 |
| Adjustments to reconcile operating income to net cash provided by operating activities: 567 - 535 1,102 Change in assets and liabilities: - 4,358 74 4,432 Inventories - - 16 16 Other current assets - - - (106) (106) Accounts and other payables (327) 1,522 (76) 1,119 | · • | | | | |
| Depreciation expense 567 - 535 1,102 Change in assets and liabilities: Receivables, net Receivables, net - 4,358 74 4,432 Inventories - - 16 16 Other current assets - - (106) (106) Accounts and other payables (327) 1,522 (76) 1,119 | Adjustments to reconcile operating income to net cash | \$ (125) | \$ (1,495) | \$ 194 | \$ (1,426) |
| Receivables, net - 4,358 74 4,432 Inventories - - - 16 16 Other current assets - - - (106) (106) Accounts and other payables (327) 1,522 (76) 1,119 | Depreciation expense | 567 | - | 535 | 1,102 |
| Inventories - - 16 16 Other current assets - - - (106) (106) Accounts and other payables (327) 1,522 (76) 1,119 | | - | 4 358 | 74 | 4 432 |
| Other current assets - - - (106) (106) Accounts and other payables (327) 1,522 (76) 1,119 | · | _ | - | | |
| Accounts and other payables (327) 1,522 (76) 1,119 | | - | - | | |
| | Accounts and other payables | (327) | 1,522 | | |
| | | | | | |



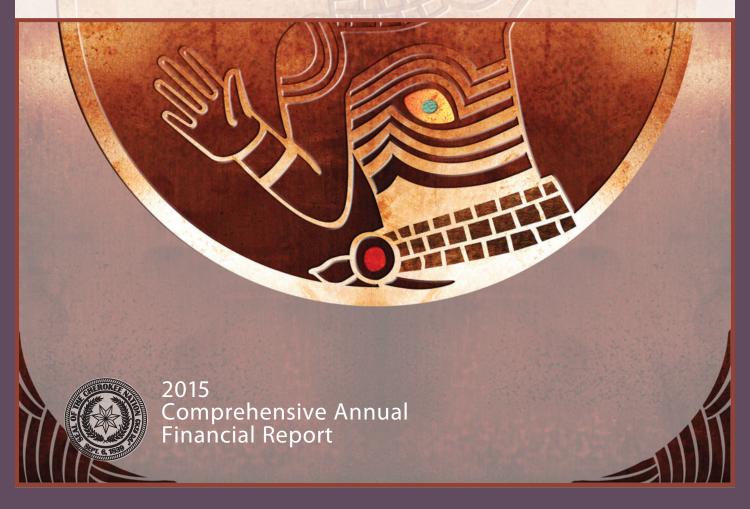
SCHEDULE OF REVENUES, EXPENSES AND CHANGES IN FUND NET POSITION -BUDGET AND ACTUAL (GAAP BASIS) - ENTERPRISE FUNDS FOR THE YEAR ENDED SEPTEMBER 30, 2015 (Dollars in Thousands)

| | В | udgeted Am | ounts | | Variance with |
|--|---------------|--------------|----------------|------------------|---------------------------|
| | Or | iginal | Final | Actual | Final Budget over/(under) |
| Operating revenues: | | | | | |
| Property rentals | \$ | 508 | \$ 508 | \$ 530 | \$ 22 |
| Charges for services and goods | | - | - | 2 | 2 |
| Interest income, loans | | 661 | 661 | 307 | (354) |
| Other | | 59 | 59 | 64 | 5 |
| Total operating revenues | | 1,228 | 1,228 | 903 | (325) |
| Operating expenses: | | | | | |
| Salaries and wages | | - | 69 | 66 | (3) |
| Other services and charges | | 2,205 | 3,901 | 487 | (3,414) |
| Materials and supplies | | - | 20 | 28 | 8 |
| Depreciation | | | 48 | 49 | 1 |
| Total operating expenses | | 2,205 | 4,038 | 630 | (3,408) |
| Operating income (loss) | | (977) | (2,810) | 273 | 3,083 |
| Nonoperating revenues(expenses): | | | | | |
| Interest income | | 2 | 2 | 2 | - |
| Interest expense | - | (15) | (15) | (69) | (54) |
| Net nonoperating revenue (expenses) | | (13) | (13) | (67) | (54) |
| Income (loss) before transfers | | (990) | (2,823) | 206 | 3,029 |
| Other financing sources (uses): | | | | | |
| Transfers in | | 850 | 2,761 | 1,761 | (1,000) |
| Transfers out | | | (100) | (100) | |
| Change in net position | | (140) | (162) | 1,867 | 2,029 |
| Total net position - beginning | | 6,495 | 6,495 | 6,495 | - |
| Total net position - ending | \$ | 6,355 | \$ 6,333 | 8,362 | \$ 2,029 |
| Adjustment to reflect the consolidation of Internal Service Fund Net position of Enterprise Funds | ls activities | related to E | nterprise Fund | (65) \$ 8,297 | |





Statistical



The Statistical Section provides financial statement users with additional detailed information as a context for understanding the information in the financial statements, notes to financial statements, and required supplementary information as it relates to the government's overall financial health.

- **Financial Trends** Schedules which contain trend information to assist users in understanding how the government's financial position has changed over time.
- **Revenue Capacity** Schedules which contain information relating to the government's most significant tax revenue sources.
- **Debt Capacity** Schedules which present information to help the reader assess the government's current levels of outstanding debt and the ability to issue additional debt in the future.
- **Demographic and Economic Indicators** Demographic and economic indicators to enable users to understand the environment in which the government operates. Reports have been compiled similarly to prior years' reporting to maintain consistency.
- Operating Information Schedules which contain service and program data to help users understand how the information contained in the government's financial report relates to the governmental activities performed.

Sources: Unless otherwise noted, the information in these schedules is derived from the Comprehensive Annual Financial Reports for the relevant year. The Nation implemented GASB 54 in 2011; the schedule presenting the new fund balance classifications include information beginning in that year. The Nation implemented GASB 61, 63 and 65 in 2013; the effects of the implementation of these standards have been included in the following schedules and prior years have not been adjusted.

CHEROKEE NATION

SCHEDULE OF NET POSITION BY COMPONENT LAST TEN FISCAL YEARS (Dollars in Thousands)

| 2015 | \$ 175,662 822,166 42,231 | 1,040,059 | | 386 | 287 | 7,624 | 8,297 | | 176,048 | 822,453 | 49,855 | \$1,048,356 |
|-------------------------|--|--|--------------------------|----------------------------------|------------|--------------|---|--------------------|----------------------------------|------------|--------------|---------------------------------------|
| 2014 | \$ 135,395 797,337 54,656 | 987,388 | | 435 | 339 | 5,655 | 6,429 | | 135,830 | 797,676 | 60,311 | \$993,817 |
| 2013 | \$ 123,091 746,032 32,510 | 901,633 | | 483 | 279 | 5,263 | 6,025 | | 123,574 | 746,311 | 37,773 | \$907,658 |
| 2012 | \$102,104 100,282 61,251 | 263,637 | | 533 | 362 | 4,800 | 5,695 | | 102,637 | 100,644 | 66,051 | \$269,332 |
| 2011 | \$ 94,667 95,234 49,656 | 239,557 | | 514 | 304 | 4,052 | 4,870 | | 95,181 | 95,538 | 53,708 | \$244,427 |
| 2010 | \$ 78,468 89,899 50,110 | 218,477 | | 457 | 324 | 3,128 | 3,909 | | 78,925 | 90,223 | 53,238 | \$222,386 |
| 2009 | \$ 74,152 61,015 68,411 | 203,578 | | 253 | 398 | 2,478 | 3,129 | | 74,405 | 61,413 | 70,889 | \$ 206,707 |
| 2008 | \$ 62,021 36,739 87,255 | 186,015 | | 204 | 310 | 2,029 | 2,543 | | 62,225 | 37,049 | 89,284 | \$ 188,558 |
| 2007 | \$ 53,781 26,278 83,373 | 163,432 | | 162 | 1 | 1,072 | 1,234 | | 53,943 | 26,278 | 84,445 | \$ 164,666 |
| 2006 | \$ 47,627 23,250 69,039 | 139,916 | | 4,653 | • | 420 | 5,073 | | 52,280 | 23,250 | 69,459 | \$144,989 |
| Governmental Activities | Net investment in capital assets Restricted Unrestricted | Total governmental activities net position | Business-type activities | Net investment in capital assets | Restricted | Unrestricted | Total business-type activities net position | Primary government | Net investment in capital assets | Restricted | Unrestricted | Total primary government net position |

2006 through 2012 net position is not comparable to 2013 and subsequent years due to the adoption of GASB 61.

| accrual basis of accounting) | | | | | | | | | | |
|---|---|--------------|---------------|----------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|-------------------------------|---------------------------|
| Expenses | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
| Sovernmental activities: | | | | | | | | | | |
| Tribal Government | \$ 16,433 | \$ 21,624 | \$ 24,639 | \$ 29,323 | \$ 29,841 | \$ 29,678 | \$ 29,428 | \$ 28,885 | \$ 26,464 | \$ 27,53 |
| | | | | | | | | | | |
| Health Services | 87,061 | 92,163 | 103,177 | 179,806 | 206,013 | 224,634 | 244,547 | 256,465 | 266,606 | 300,1 |
| Education Services | 36,588 | 39,096 | 40,365 | 46,200 | 54,085 | 52,348 | 54,061 | 57,076 | 59,753 | 65,0 |
| Human Services | 27,307 | 28,962 | 37,003 | 36,231 | 37,932 | 38,588 | 38,575 | 40,432 | 40,917 | 42,9 |
| Community Services | 42,867 | 49,131 | 51,693 | 72,334 | 75,600 | 63,814 | 68,391 | 72,344 | 82,796 | 88,5 |
| Other Tribal Services | 12,712 | 15,650 | 15,033 | 4.505 | 4 000 | 4 700 | 4.500 | - 4 44 4 | 4.074 | |
| Interest on long-term debt | 1,975 | 3,044 | 1,503 | 1,525 | 1,309 | 1,722 | 1,569 | 1,414 | 1,274 | 1,1 |
| otal governmental activities expenses | 224,943 | 249,670 | 273,413 | 365,419 | 404,780 | 410,784 | 436,571 | 456,616 | 477,810 | 525,4 |
| Business-type activities: Title VI Loan Fund | - | _ | 1,458 | 826 | 469 | 302 | 190 | 124 | 70 | |
| Tsa-La-Gi Apartments | 390 | 388 | 394 | 393 | 387 | 459 | 473 | 492 | 488 | 4 |
| Landfill Closure | 1,794 | 2,853 | 2,292 | - | 128 | 154 | 16 | .02 | - | |
| EDTA | 182 | 139 | 373 | 73 | 47 | 67 | 46 | 124 | 232 | 1 |
| Other Enterprises | 7 | 18 | 5/5 | 75 | | - | | 124 | 232 | ' |
| otal business-type activities expenses | 2,373 | 3,398 | 4,517 | 1,292 | 1,031 | 982 | 725 | 740 | 790 | 7 |
| otal primary government expenses | \$ 227,316 | \$ 253,068 | \$ 277,930 | \$ 366,711 | \$ 405,811 | \$ 411,766 | \$ 437,296 | \$ 457,356 | \$ 478,600 | \$ 526,1 |
| rogram Revenues | | <u> </u> | | - + | <u> </u> | | | - | | 4 0-01. |
| = | | | | | | | | | | |
| Sovernmental activities: | | | | | | | | | | |
| Charges for services: | | | • | | | | | | | |
| Tribal Government | \$ 4 | \$ 4 | \$ - | \$ 640 | \$ 4,237 | \$ 4,116 | \$ 4,458 | \$ 4,535 | \$ 4,778 | \$ 4,6 |
| Health Services | - | - | | 52,274 | 58,351 | 69,723 | 72,911 | 81,588 | 93,393 | 103,7 |
| Community Services | | | 1,120 | 4,054 | 994 | 799 | 714 | 12 | 8 | |
| Other Tribal Services | 2,572 | 2,938 | 3,300 | - | - | - | - | - | - | |
| Operating grants and contributions | 108,177 | 128,822 | 127,323 | 258,558 | 289,034 | 283,563 | 283,446 | 277,312 | 283,024 | 296,0 |
| Capital grants and contributions | 411 | 142 | 86 | 1,994 | 989 | 1,369 | 366 | 5,036 | 2,054 | 36,9 |
| otal governmental activities program revenues | 111,164 | 131,906 | 131,829 | 317,520 | 353,605 | 359,570 | 361,895 | 368,483 | 383,257 | 441,4 |
| susiness-type activities: | | | | | | | | | · | |
| Charges for services: | | | | | | | | | | |
| Title VI Loan Fund | _ | _ | 1,303 | 816 | 474 | 303 | 191 | 124 | 70 | |
| Tsa-La-Gi Apartments | 492 | 498 | 525 | 519 | 514 | 508 | 521 | 511 | 528 | 5 |
| Landfill Closure | 1,216 | 2,044 | 1,126 | 010 | 128 | 154 | 021 | - | 020 | |
| EDTA | 23 | 13 | 195 | 168 | 184 | 170 | 194 | 240 | 256 | 3 |
| Other Enterprises | 6 | 7 | 100 | 100 | 104 | | 104 | 240 | 200 | |
| Operating grants and contributions | 119 | | | _ | _ | _ | _ | _ | | |
| otal business-type activities program revenues | 1,856 | 2,562 | 3,149 | 1,503 | 1,300 | 1,135 | 906 | 875 | 854 | 9 |
| otal primary government program revenues | \$ 113,020 | \$ 134,468 | \$ 134,978 | \$ 319,023 | \$ 354,905 | \$ 360,705 | \$ 362,801 | \$ 369,358 | \$ 384,111 | \$ 442,3 |
| | * ************************************* | | | | - | + 333, 33 | 4 302,001 | 7 000,000 | | *,. |
| let (Expense)/Revenue | 6 (440 770) | 0 (447 704) | A (4.44.50.4) | A (47 000) | 0 (54.475) | 0 (51.011) | 0 (74.070) | 0 (00 100) | 0 (04.550) | |
| Sovernmental activities | \$ (113,779) | \$ (117,764) | \$ (141,584) | \$ (47,899) | \$ (51,175) | \$ (51,214) | \$ (74,676) | \$ (88,133) | \$ (94,553) | \$ (84,0 |
| Business-type activities | (517) | (836) | (1,368) | 211_ | 269 | 153 | 181 | 135 | 64 | 2 |
| otal primary government net expense | \$ (114,296) | \$ (118,600) | \$ (142,952) | \$ (47,688) | \$ (50,906) | \$ (51,061) | \$ (74,495) | \$ (87,998) | \$ (94,489) | \$ (83,8 |
| General Revenues and Other Changes in Net | Position | | | | | | | | | |
| Sovernmental activities: | | | | | | | | | | |
| Motor fuel tax | 7,406 | 7,228 | 7,088 | 7,514 | 7,256 | 7,543 | 7,435 | 7,615 | 7,733 | 8,0 |
| Motor vehicle tax | 7,188 | 7,658 | 8,161 | 7,400 | 7,707 | 8,441 | 8,960 | 9,641 | 11,654 | 13,6 |
| Tobacco tax | 7,063 | 6,956 | 6,254 | 5,312 | 4,194 | 3,990 | 3,943 | 3,631 | 13,466 | 14,2 |
| Sales tax | 1,144 | 1,215 | 1,208 | 1,610 | 2,314 | 2,905 | 3,111 | 3,363 | 3,506 | 3,6 |
| Grants and contributions not restricted | | | | | | | | | | |
| to specific programs | 78,849 | 76,989 | 100,355 | 10,398 | 11,143 | 13,394 | 11,676 | 12,844 | 12,503 | 12,7 |
| Unrestricted investment earnings | 5,941 | 7,631 | 5,439 | 2,293 | 2,056 | 1,393 | 1,141 | 864 | 634 | 5 |
| Dividends from component units | 25,444 | 33,669 | 35,001 | 26,444 | 26,429 | 30,074 | 56,806 | 44,109 | 47,392 | 45,4 |
| Litigation settlement | - | - | - | - | - | - | - | - | - | 1,8 |
| Miscellaneous revenue | 1,199 | 1,375 | 2,222 | 4,848 | 5,483 | 5,360 | 6,327 | 3,921 | 5,695 | 6,5 |
| Equity interest in joint venture | - | - | - | - | - | - | - | - | - | |
| Increase in equity in component units | - | - | - | - | - | - | - | 49,740 | 52,251 | 31,7 |
| Special Items | - | - | - | - | - | - | - | - | 25,813 | |
| Transfers | 43 | (1,441) | (1,561) | (357) | (508) | (806) | (643) | (194) | (339) | (1,6 |
| otal governmental activities | 134,277 | 141,280 | 164,167 | 65,462 | 66,074 | 72,294 | 98,756 | 135,534 | 180,308 | 136,7 |
| usiness-type activities: | | | | | | | | | | |
| Unrestricted investment earnings | 334 | 393 | 72 | 18 | 3 | 2 | 1 | 1 | 1 | |
| Miscellaneous revenue | 69 | 81 | - | .5 | 5 | - | | | | |
| Gain/(loss) on disposals | 72 | - | 1,044 | | - | - | | | - | |
| Special item | , 2 | (4,918) | 1,0-1-1 | | - | - | | | 25,813 | |
| Transfers | (43) | 1,441 | 1,561 | 357 | 508 | 806 | 643 | 194 | 339 | 1,6 |
| | 432 | | 2,677 | 375 | 511 | 808 | 644 | 195 | 26,153 | 1,6 |
| | | (3,003) | | | | | | | | |
| * * | | \$ 138,277 | \$ 166,844 | \$ 65,837 | \$ 66,585 | \$ 73,102 | \$ 99,400 | \$ 135,729 | \$ 206,461 | \$ 138,3 |
| = : | \$ 134,709 | Ψ 100,211 | * | | | | | | | |
| otal primary government | \$ 134,709 | Ψ 100,277 | <u> </u> | | | | | | | |
| otal primary government hange in Net Position | | | | | \$ 14 800 | \$ 21.080 | \$ 24.080 | \$ 47.404 | \$ 85.75F | \$ 52.6 |
| otal primary government Change in Net Position Covernmental activities | \$ 20,498 | \$ 23,516 | \$ 22,583 | \$ 17,563 | \$ 14,899 | \$ 21,080 | \$ 24,080 | \$ 47,401 330 | \$ 85,755 404 | \$ 52,6 |
| otal business-type activities otal primary government change in Net Position covernmental activities Business-type activities otal primary government | | | | | \$ 14,899 780 \$ 15,679 | \$ 21,080 961 \$ 22,041 | \$ 24,080 825 \$ 24,905 | \$ 47,401 330 \$ 47,731 | \$ 85,755 404 \$ 86,159 | \$ 52,6 1,8 \$ 54,5 |

2006 through 2012 change in net position is not comparable to 2013 and subsequent years due to the adoption of GASB 61.

CHEROKEE NATION

GOVERNMENTAL ACTIVITIES - TAX REVENUES BY SOURCE
LAST TEN FISCAL YEARS

(Dollars in Thousands)

| Year | Motor Fuel <u>Tax</u> | Motor Vehicle Tax | Tobacco Tax | Sales <u>Tax</u> | Total |
|------|-----------------------------|-------------------------|----------------|---------------------|-----------|
| 2015 | \$8,008 | \$13,638 | \$14,217 | \$3,654 | \$ 39,517 |
| 2014 | 7,733 | 11,654 | 13,466 | 3,506 | 36,359 |
| 2013 | 7,615 | 9,641 | 3,631 | 3,363 | 24,250 |
| 2012 | 7,435 | 8,960 | 3,943 | 3,111 | 23,449 |
| 2011 | 7,543 | 8,441 | 3,990 | 2,905 | 22,879 |
| 2010 | 7,256 | 7,707 | 4,194 | 2,314 | 21,471 |
| 2009 | 7,514 | 7,400 | 5,312 | 1,610 | 21,836 |
| 2008 | 7,088 | 8,161 | 6,254 | 1,208 | 22,711 |
| 2007 | 7,228 | 7,658 | 6,956 | 1,215 | 23,057 |
| 2006 | 7,406 | 7,188 | 7,063 | 1,144 | 22,801 |

CHEROKEE NATION
FUND BALANCES, GOVERNMENTAL FUNDS
LAST TEN FISCAL YEARS (Dollars in Thousands)

| | 2007 | 2003 | 2010 | 2011 | 2012 | 2013 | 4102 | 2 |
|-----------|----------|-----------|--------------|----------|---|---|---|--|
| | | | | | | | | |
| \$ 42,220 | \$50,241 | \$ 46,895 | \$ 46,973 | ر ج | ا ج | , 8 | · \$ | ا ج |
| 38,861 | 34,652 | 21,674 | 14,636 | | | | | |
| | • | • | | 39,447 | 41,777 | 45,286 | 47,233 | 52,602 |
| | | | | 6,353 | 11,548 | 6,012 | 8,581 | 10,042 |
| | • | • | | 11,327 | 10,731 | 3,645 | 17,252 | 15,274 |
| • | 1 | 1 | | 6,234 | 21,874 | 10,298 | 22,056 | 16,330 |
| \$81,081 | \$84,893 | \$68,569 | \$ 61,609 | \$63,361 | \$85,930 | \$65,241 | \$95,122 | \$94,248 |
| | | | | | | | | |
| | | | | | | | | |
| \$41,018 | \$32,896 | \$59,642 | * 102,399 * | · \$ | · \$ | · \$ | - ج | · \$ |
| | | | | | | | | |
| | | | | | | | | |
| | ı | ı | | | | ı | | |
| | | • | | 11,793 | 11,734 | 11,704 | 11,763 | 11,895 |
| | | • | | 75,852 | 46,771 | 47,629 | 43,724 | 31,303 |
| • | | | 1 | 9,796 | 16,449 | 19,152 | 11,917 | 9,634 |
| \$41,018 | \$32,896 | \$59,642 | \$102,399 | \$97,441 | \$74,954 | \$78,485 | \$67,404 | \$52,832 |
| 8 8 8 8 | 1,081 | 018 | 081 \$84,893 | 081 | 081 \$84,893 \$68,569 \$ 61,609 \$ 018 \$32,896 \$59,642 \$102,399 * \$ 1 | 6,353 11,327 6,234 6,234 6,234 6,234 6,353 1,793 11,793 75,852 | 6,353 11,548 6,353 11,548 6,234 21,874 6,234 21,874 6,234 21,874 6,234 21,874 | 6,353 11,548 6,012 6,353 11,548 6,012 6,234 21,874 10,298 081 \$\$84,893 \$\$68,569 \$\$61,609 \$\$63,361 \$\$85,930 \$\$65,241 \$\$ 018 \$\$32,896 \$\$59,642 \$\$102,399 * \$ - \$ - \$ * - \$ * 11,793 11,734 11,704 75,852 46,771 47,629 9,796 16,449 19,152 018 \$\$32,896 \$\$59,642 \$\$102,399 \$\$97,441 \$\$74,954 \$\$78,485 \$\$ |

* The increase in fund balance for FY 2010 was related to receipt of ARRA funded projects.

2006 through 2010 fund balances are not comparable to 2011 and subsequent years due to the adoption of GASB 54.

CHANGES IN FUND BALANCES, GOVERNMENTAL FUNDS LAST TEN FISCAL YEARS (Dollars in Thousands) (modified accrual basis of accounting)

| Revenues Intergovernmental Property rentals | 2006 \$166,252 513 | 2007 \$178,508 575 | \$203,570 1,750 | \$255,401 \$255,401 | \$289,094 4,432 | \$285,686 4,136 | 2012 \$285,150 4,255 | 2013 \$284,143 691 | \$290,204 \$590,204 | \$300,277 801 |
|--|--|--|---|---|---|---|---|---|---|---|
| Property rentals Motor fuel tax revenues Tax, license and fees Interest | 513 7,406 17,458 9,651 | 575 7,228 18,196 13,229 67 | 7,750 7,088 18,292 7,189 | 4,225 7,514 17,382 3,013 | 4,432 7,256 17,840 2,784 | 4,136 7,543 18,840 2,129 | 4,255 7,435 19,799 1,738 | 7,615 20,490 1,552 | 956 7,733 32,456 1,336 | 801 8,008 35,367 1,262 |
| Indirect cost settlement Litigation settlement Dividends from component units Third party revenues Income from HACN Other | 25,444 | 33,669 16,031 - | 35,001 17,441 - | 26,444 53,868 5,851 7,546 | 26,429 60,571 1,425 8,791 | 30,074 72,077 1,500 9,686 | 56,806 74,743 1,945 8,929 | 44,109 82,250 8,488 | - 47,392 94,175 - 9,513 | 1,839 45,448 105,414 - |
| Total revenues nditures | 251,231 | 281,598 | 297,527 | 381,344 | 418,723 | 431,776 | 460,927 | 449,434 | 483,786 | 511,095 |
| Tribal Government Health Services Education Services Human Services Community Services Other tribal services | 15,029 84,528 35,788 26,839 42,420 11,789 | 21,377 94,478 39,618 29,238 49,318 | 24,679 103,009 40,561 37,290 57,821 14,640 | 28,270 177,697 45,972 36,214 66,138 | 28,105 201,773 53,455 37,625 74,971 | 28,518 220,201 51,893 38,315 67,109 | 27,259 236,307 52,866 37,829 67,289 | 26,634 246,947 55,982 39,761 71,351 | 25,093 259,612 59,587 40,738 81,932 | 26,532 289,789 64,426 42,514 84,513 |
| Debt service Principal Interest Capital outlay Total expenditures | 3,117 1,819 18,162 239,491 | 10,912 2,911 26,190 289,747 | 2,002 908 15,436 296,346 | 5,003 1,498 9,958 370,750 | 2,148 1,251 7,489 406,817 | 3,710 1,699 22,853 434,298 | 3,630 1,567 33,620 460,367 | 3,525 1,435 20,797 466,432 | 3,475 1,301 17,996 489,734 | 3,555 1,168 12,386 524,883 |
| Excess (deficiency) of revenues over expenditures | 11,740 | (8,149) | 1,181 | 10,594 | 11,906 | (2,522) | 260 | (16,998) | (5,948) | (13,788) |
| Other Financing Sources (Uses) Issuance of long-term debt Fees associated with debt issuance Insurance recoveries Transfers in Transfers out | 4,260 128 27 17,425 (17,920) | 34,660 - 8 20,637 (21,963) | 1,448 - 244 15,549 (22,732) | 273 9,957 (10,402) | 24,000 - 399 21,191 (21,699) | 122 8,587 (9,393) | - 165 18,434 (19,077) | 37 19,521 (19,718) | 278 10,772 (11,162) | - 102 6,878 (8,638) |
| Total other financing sources (uses) Special Item: Proceeds from settlement Net change in fund balances | 3,920 | 33,342 | (5,491) | (172) | 23,891 | (684) | (478) | (160) | (112) 24,860 \$ 18,800 | (1,658) |
| Debt service as a percentage of noncapital expenditures | 2.23% | 5.24% | 1.04% | 1.80% | 0.85% | 1.31% | 1.22% | 1.11% | 1.01% | 0.92% |

CHEROKEE NATION

GOVERNMENTAL ACTIVITIES - MOTOR VEHICLE TAX REGISTRATIONS
LAST TEN FISCAL YEARS

| Year | Motor Vehicle Registrations | Boat/ Motor Registrations | Total All Registrations |
|------|-----------------------------------|---------------------------------|-------------------------------|
| 2015 | 35,946 | 1,299 | 37,245 |
| 2014 | 29,507 | 1,188 | 30,695 |
| 2013 | 23,318 | 941 | 24,259 |
| 2012 | 22,192 | 912 | 23,104 |
| 2011 | 21,203 | 771 | 21,974 |
| 2010 | 19,322 | 651 | 19,973 |
| 2009 | 18,300 | 593 | 18,893 |
| 2008 | 21,201 | 621 | 21,822 |
| 2007 | 20,548 | 723 | 21,271 |
| 2006 | 19,436 | 570 | 20,006 |

Source: Cherokee Nation Tax Commission

CHEROKEE NATION

GENERAL GOVERNMENTAL REVENUES BY SOURCE (GAAP BASIS)
LAST TEN FISCAL YEARS (Dollars in Thousands)

| | | | Total | \$ 580,705 | 538,946 | 505,086 | 462,201 | 433,807 | 421,490 | 384,860 | 300,778 | 277,663 | 247,729 |
|-------------|--------------|----------------------|---------------------|--------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| | Gain/(loss) | o | Disposals | · \$ | • | • | • | • | • | • | • | • | 72 |
| Increase in | equity in O | omponent | Units | 31,749 | 52,251 | 49,740 | • | • | • | • | • | • | ٠ |
| ul | _ | ŏ | Miscellaneous | 6,552 \$ | 5,695 | 3,921 | 6,327 | 5,360 | 5,483 | 4,848 | 2,222 | 1,456 | 1,268 |
| | | Litigation | Settlement Misc | 1,839 \$ | 1 | • | | • | | | • | 1 | |
| Dividends | from | | Units Set | 45,448 \$ | 47,392 | 44,109 | 56,806 | 30,074 | 26,429 | 26,444 | 35,001 | 33,669 | 25,444 |
| Div | | Investment Component | Earnings | 533 \$ | 635 | 864 | 1,142 | 1,395 | 2,059 | 2,311 | 5,511 | 8,024 | 6,275 |
| | Unrestricted | Grants & In | Contributions | 12,740 \$ | 12,503 | 12,844 | 11,676 | 13,394 | 11,143 | 10,398 | 100,355 | 76,989 | 78,849 |
| | ر | Tax | <u>Revenues</u> Col | \$ 17,871 \$ | 16,972 | 6,994 | 7,054 | 6,895 | 6,508 | 6,922 | 7,462 | 8,171 | 8,207 |
| | Motor | Vehicle | <u>Lax</u> | \$ 13,638 | 11,654 | 9,641 | 8,960 | 8,441 | 7,707 | 7,400 | 8,161 | 7,658 | 7,188 |
| | Motor | Fuel | | \$ 8,008 | 7,733 | 7,615 | 7,435 | 7,543 | 7,256 | 7,514 | 7,088 | 7,228 | 7,406 |
| | Capital | Grants & | Contributions | 36,954 | 2,054 | 5,036 | 366 | 1,369 | 686 | 1,994 | 98 | 142 | 411 |
| | | Grants & | | 296,053 \$ | 283,024 | 277,312 | 283,446 | 283,563 | 289,034 | 258,558 | 127,323 | 128,822 | 108,296 |
| | | | Services Co | \$109,320 \$ | 99,033 | 87,010 | 78,989 | 75,773 | 64,882 | 58,471 | 7,569 | 5,504 | 4,313 |
| | | Fiscal | Year | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 |

2006 through 2012 revenue sources are not comparable to 2013 and subsequent years due to the adoption of GASB 61.

The Nation does not assess property taxes or receive property taxes assessed on its behalf by any other governmental unit. Consequently, many of the statistical schedules usually found in a comprehensive annual financial report are not applicable to the Nation.

CHEROKEE NATION

GENERAL GOVERNMENTAL EXPENSES BY FUNCTION (GAAP BASIS) LAST TEN FISCAL YEARS (Dollars in Thousands)

488 492 473 459 387 394 394 388 **Apartments** Tsa-La-Gi 8 **Term Debt** 1,140 1,274 1,414 1,569 1,722 1,309 1,525 1,503 on Long Interest S Services 15,033 Other Tribal S 88,575 72,344 68,391 51,693 Community 63,814 75,600 82,796 72,334 Services တ Services **Education Human** 40,432 38,575 38,588 37,932 36,231 37,003 \$42,996 40,917 59,753 57,076 52,348 54,085 46,200 40,365 Services \$ 65,059 54,061 206,013 179,806 266,606 256,465 \$ 300,161 244,547 224,634 103,177 Services Health Government 27,535 29,428 29,678 26,464 28,885 29,323 24,639 29,841 Tribal ઝ Fiscal 2013 2012 2010 2009 2008 2014 2011 Year

457,356 437,296 411,766

\$ 526,166 478,600

↔

တ

\$ 155

S

57 70 124 190 302

232 124 46 67

Total

Enterprises

Title VI

EDTA

Closure Landfill

Other

405,811

469 826 1,458

47

16 154 128

366,711

277,930 253,068 227,316

373 139 182

2,292 2,853 1,794

3,044

15,650 12,712

49,131 42,867

28,962

39,096

92,163

21,624

2007

27,307

36,588

87,061

16,433

18

CHEROKEE NATION
OUTSTANDING DEBT BY TYPE
LAST TEN FISCAL YEARS (Dollars in Thousands)

| | Per | each one* | 319 | 378 | 433 | 514 | 495 | 999 | 420 | 513 | 572 | 383 |
|--------------------------|------------------------|------------|--------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | ш. | eac | ⇔ | S | S | S | S | S | S | S | S | ↔ |
| | Percentage of Personal | Income* | 0.89% | 1.08% | 1.28% | 1.59% | 1.50% | 1.86% | 1.38% | 1.75% | 2.04% | 1.43% |
| | Total Primary | Government | \$ 35,125 | 40,535 | 45,699 | 52,989 | 59,144 | 66,274 | 49,201 | 59,248 | 63,174 | 40,505 |
| Activities | Capital | Leases | ' ₩ | • | • | • | • | • | • | • | 209 | 295 |
| Business-type Activities | Term | Loans | \$ 6,432 | 8,287 | 9,976 | 13,349 | 15,301 | 18,169 | 22,290 | 26,403 | 3,211 | 3,352 |
| /ities | Capital | Leases | ↔ | • | • | 130 | 435 | 729 | 1,295 | 1,821 | 225 | 009 |
| Governmental Activities | Term | Loans | \$ 15,733 | 17,333 | 18,933 | 20,925 | 23,098 | 25,406 | 2,051 | 2,564 | 29,529 | 36,258 |
| Gov | | Bonds | \$ 12,960 | 14,915 | 16,790 | 18,585 | 20,310 | 21,970 | 23,565 | 28,460 | 30,000 | 1 |
| | Fiscal | Year | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 |

Details regarding the Nation's outstanding debt can be found in the notes to basic financial statements Note:

^{*} See Demographic and Economic Statistics for personal income, population, and per each one data.

CHEROKEE NATION

PLEDGED-REVENUE COVERAGE LAST NINE FISCAL YEARS (Dollars in Thousands)

| | | | Coverage | 9.29 | 13.45 | 14.10 | 13.13 | 17.53 | 16.84 | 6.40 | 4.97 | 8.92 |
|----------------------|-----------|---------------|-----------|------------|---------|---------|---------|---------|---------|---------|--------|--------|
| | | rvice* | Interest | \$ 636 | 718 | 762 | 871 | 940 | 1,007 | 1,480 | 1,279 | 582 |
| ds | | Debt Service* | Principal | \$ 1,955 | 1,875 | 1,795 | 1,725 | 1,660 | 1,595 | 4,706 | 1,540 | • |
| Health Revenue Bonds | Ending | Fund | Balance | \$ 24,083 | 34,877 | 36,545 | 34,076 | 45,581 | 43,820 | 39,572 | 14,014 | 5,189 |
| Health | | Less: | Expenses | \$ 272,492 | 254,878 | 224,899 | 227,831 | 209,859 | 196,519 | 158,176 | 81,220 | 77,258 |
| | | | Revenues | \$ 261,698 | 253,210 | 227,368 | 216,326 | 211,620 | 200,767 | 183,734 | 90,045 | 74,750 |
| | Beginning | Fund | Balance | \$ 34,877 | 36,545 | 34,076 | 45,581 | 43,820 | 39,572 | 14,014 | 5,189 | 7,697 |
| | | | I | | | | | | | | | * |
| | | Fiscal | Year | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 |

Debt service coverage is based upon fund balance generated from Health Care System Operations. Note:

Bonds were not issued in prior fiscal years, therefore, coverage can only be reported on years after bond issuance. *

DEMOGRAPHIC AND ECONOMIC STATISTICS LAST TEN FISCAL YEARS

| Year | Population** | I | Personal ncome*** s in Thousands) | Р | Each One ersonal come**** | Unemployment Rate**** |
|--------|--------------|----|---|----|---------------------------------|--------------------------|
| 2015 * | 1,188,464 | \$ | 3,947,473 | \$ | 35,795 | 4.4 |
| 2014 * | 1,180,608 | | 3,746,498 | | 34,926 | 4.2 |
| 2013 * | 1,172,064 | | 3,569,576 | | 33,789 | 5.4 |
| 2012 * | 1,168,624 | | 3,340,215 | | 32,406 | 5.2 |
| 2011 * | 1,167,294 | | 3,947,252 | | 33,015 | 5.9 |
| 2010 * | 1,155,961 | | 3,755,250 | | 31,745 | 6.9 |
| 2009 * | 1,144,628 | | 3,572,586 | | 30,524 | 6.9 |
| 2008 * | 1,134,098 | | 3,392,628 | | 29,350 | 3.8 |
| 2007 | 1,122,869 | | 3,097,833 | | 28,034 | 4.3 |
| 2006 | 1,108,570 | | 2,829,313 | | 26,782 | 4.3 |

Source: Oklahoma State Data Center - Oklahoma Department of Commerce US Department of Labor: Bureau of Labor Statistics Data

Notes:

^{*} Estimate projected based on previous trends by Cherokee Nation Financial Resources Department

^{**} Population data for Counties within the Cherokee Nation Jurisidictional Boundaries

^{***} Personal income information from the Bureau of Economic Analysis

^{****} Per each one personal income information from Oklahoma State Data Center - OK Dept of Commerce

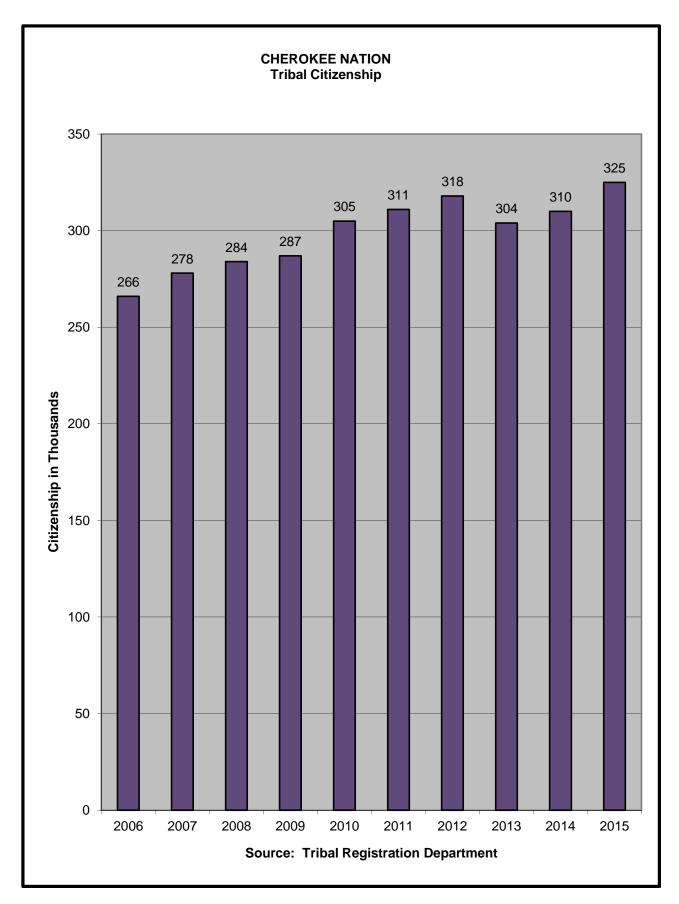
^{*****} Unemployment Rate September period rate from the Bureau of Labor Statistics Data

PRINCIPAL EMPLOYERS CURRENT YEAR AND NINE YEARS AGO

| | | 2006 | | | 2015 | |
|--|-----------|------|------------|-----------|------|------------|
| | | | Percentage | | | Percentage |
| Employer | Employees | Rank | of Total | Employees | Rank | of Total |
| | | | Employment | | | Employment |
| American Airlines & AA | 9,100 | 1 | 41.03% | 5,250 | 2 | 22.58% |
| Cherokee Nation * | 1,790 | 3 | 8.07% | 9,500 | 1 | 40.86% |
| Claremore City Schools | 670 | 10 | 3.02% | 750 | 7 | 3.23% |
| Conoco Phillips | 2,400 | 2 | 10.82% | 1,750 | 3 | 7.53% |
| Georgia Pacific Consumer Products | 1,650 | 4 | 7.44% | 750 | 8 | 3.23% |
| Grand River Dam Authority | - | - | 0.00% | 750 | 9 | 3.23% |
| Labinal Inc | 502 | 10 | 2.26% | - | - | 0.00% |
| NORDAM Group Inc | 1,250 | 7 | 5.64% | - | - | 0.00% |
| Northeastern Oklahoma State University | 1,650 | 5 | 7.44% | 1,250 | 4 | 5.38% |
| Owasso Indepent School Dist #1-11 | 945 | 8 | 4.26% | 1,250 | 5 | 5.38% |
| Tahlequah School District | 620 | 9 | 2.80% | 750 | 10 | 3.23% |
| Whirlpool Corporation | 1,600 | 6 | 7.21% | 1,250 | 6 | 5.38% |
| | 22,177 | | 100% | 23,250 | | 100% |

Source: Oklahoma Department of Commerce

^{*}Including component units



In Fiscal Year 2013, the Nation purchased the Social Security Death Index listing. The decline in Tribal Citizenship growth is attributable to the removal of citizens identified as deceased via the Index.

CHEROKEE NATION

TRIBAL CITIZENSHIP BY DISTRICT LAST TEN FISCAL YEARS

| District* | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|-------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Cherokee | 16,116 | 16,759 | 17,242 | 17,603 | 18,688 | 19,120 | | 20,443 | 20,368 | 21,912 |
| Craig | 6,868 | 6,998 | 7,086 | 7,137 | 7,427 | 7,431 | | 7,823 | 7,697 | 8,058 |
| Delaware | 12,879 | 13,117 | 10,098 | 10,317 | 10,946 | 11,311 | | 12,657 | 12,783 | 13,330 |
| Keeler | 13,158 | 13,527 | 13,834 | 13,991 | 14,666 | 14,698 | | 15,300 | 15,055 | 15,931 |
| Mayes | 10,605 | 10,922 | 11,113 | 11,231 | 11,843 | 12,069 | | 11,987 | 11,367 | 11,754 |
| Sequoyah | 12,591 | 12,868 | 13,088 | 13,247 | 13,769 | 13,893 | | 14,204 | 13,945 | 14,583 |
| Three Rivers | 15,021 | 15,336 | 15,564 | 15,710 | 16,478 | 16,594 | | 8,642 | 9,027 | 8,718 |
| Trail of Tears | 11,376 | 11,666 | 12,054 | 12,286 | 12,877 | 13,110 | | 12,987 | 13,075 | 13,726 |
| Will Rogers | 10,666 | 11,009 | 8,105 | 8,396 | 9,270 | 9,755 | | 15,266 | 15,607 | 16,704 |
| Other | 157,181 | 166,089 | 176,229 | 178,051 | 189,011 | 193,271 | | 184,895 | 191,474 | 199,946 |
| Total Citizenship | 266,461 | 278,291 | 284,413 | 287,969 | 304,975 | 311,252 | 317,827 | 304,204 | 310,398 | 324,662 |

Source: Tribal Registration Department

^{*} The Nation currently has a 15 district map of the Nation's jurisdictional areas. For comparative purposes, the distribution of the Nation's citizenship is shown in the original nine district breakout. Reports have been compiled similarly to prior years' reporting to maintain consistency.

TRIBAL LAND BASE (ACRES) BY COUNTY AS OF SEPTEMBER 30, 2015

| | Tribal | Government | Restricted | Total |
|--|--------|------------|------------|---------|
| County | Land | Land | Individual | Acres |
| Cherokee Nation: | | | | |
| Oklahoma: | | | | |
| Adair | 14,802 | 19 | 10,271 | 25,091 |
| Cherokee | 2,178 | 97 | 9,439 | 11,715 |
| Craig | 327 | - | 1,843 | 2,170 |
| Delaware | 25,023 | 10 | 6,503 | 31,536 |
| McIntosh | - | - | 596 | 596 |
| Mayes | 373 | 10 | 5,364 | 5,747 |
| Muskogee | 500 | - | 2,342 | 2,842 |
| Nowata | 38 | - | 610 | 648 |
| Ottawa | - | - | 79 | 79 |
| Rogers | 536 | 10 | 801 | 1,347 |
| Sequoyah | 2,902 | 40 | 5,623 | 8,565 |
| Tulsa | 47 | - | 204 | 251 |
| Wagoner | - | - | 225 | 225 |
| Washington | 240 | - | 1,719 | 1,959 |
| Arkansas Riverbed | 14,715 | - | - | 14,715 |
| Counties Outside Territorial Boundaries: | | | | |
| Oklahoma: | | | | |
| Kay | 4,230 | - | - | 4,230 |
| Atoka | 10 | - | - | 10 |
| Choctaw | 40 | - | - | 40 |
| Pittsburg | 10 | - | - | 10 |
| Stephens | 80 | - | - | 80 |
| Texas: | | | | |
| Red River | 630 | - | - | 630 |
| Dallas | 5 | - | - | 5 |
| Paris | 66 | | | 66 |
| Total | 66,752 | 186 | 45,619 | 112,557 |

Source: Cherokee Nation Real Estate Services

PRIMARY GOVERNMENT EMPLOYEES BY FUNCTION LAST TEN FISCAL YEARS

Regular full-time employees only

| Function: | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|-----------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| Tribal Government | 230 | 238 | 259 | 528 | 466 | 481 | 472 | 489 | 509 | 576 |
| Health Services | 639 | 640 | 726 | 924 | 1,039 | 1,112 | 1,198 | 1,270 | 1,315 | 1,392 |
| Education Services | 391 | 387 | 408 | 427 | 474 | 460 | 444 | 442 | 444 | 433 |
| Human Services | 249 | 276 | 291 | 304 | 313 | 322 | 328 | 328 | 335 | 339 |
| Community Services | 182 | 163 | 329 | 362 | 441 | 432 | 428 | 296 | 304 | 297 |
| Other Tribal Services | 226 | 243 | 241 | - | - | - | - | - | - | - |
| Total | 1,917 | 1,947 | 2,254 | 2,545 | 2,733 | 2,807 | 2,870 | 2,825 | 2,907 | 3,037 |

Source: Financial Resources Department

CHEROKEE NATION
OPERATING INDICATORS BY FUNCTION
LAST TEN FISCAL YEARS

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|---|-----------------|---------|---------|-------------|--------------|-----------|-----------|-----------|-----------|-----------|
| Function/Program | | | | | | | | | | |
| Health Services | | | | | | | | | | |
| Primary provider visits* | 121,650 | 119,358 | 124,824 | 268,238 | 301,824 | 330,050 | 330,934 | 345,719 | 358,759 | 381,953 |
| Dental patient visits | 21,436 | 23,050 | 21,543 | 37,786 | 43,914 | 30,806 | 55,402 | 61,274 | 68,637 | 74,604 |
| Behavioral health patient visits | 9,969 | 10,322 | 11,284 | 16,222 | 8,969 | 7,812 | 13,462 | 11,428 | 13,683 | 11,254 |
| Optometry patient visits | 14,259 | 14,548 | 15,808 | 23,031 | 17,781 | 25,250 | 25,561 | 25,467 | 41,420 | 30,695 |
| Pharmacy patient visits | 70,937 | 74,976 | 79,487 | 119,075 | 247,299 | 307,394 | 379,191 | 435,855 | 484,595 | 480,390 |
| Other visits** | 80,133 | 76,259 | 71,820 | 124,490 | 122,922 | 137,255 | 157,386 | 195,283 | 123,144 | 108,127 |
| Pharmacy prescription filled | 474,299 | 500,675 | 501,601 | 672,905 | 1,086,505 | 1,461,526 | 1,678,692 | 1,828,359 | 1,927,395 | 1,961,582 |
| Number of new charts | 7,074 | 6,659 | 7,615 | 11,605 | 10,103 | 9,796 | 10,555 | 10,988 | 11,622 | 10,523 |
| Total number of charts | 159,128 | 168,467 | 179,416 | 342,148 *** | 356,142 | 370,794 | 388,763 | 406,898 | 424,470 | 439,574 |
| *Primary provider visits include physician, physicia ** Other visits include: PHN, WIC, education, dieti *** 2009 included CN WW Hastings Hospital acqu | ary, laboratory | | ner | | | | | | | |
| Education Services | | | | | | | | | | |
| Higher Education applications received | 2,569 | 2,193 | 2,304 | 2,512 | 2,980 | 3,158 | 3,828 | 3,287 | 3,846 | 4,272 |
| Higher Education applications funded | 2,164 | 2,095 | 2,108 | 2,141 | 2,768 | 3,033 | 2,447 | 3,065 | 3,430 | 3,805 |
| Head Start students | 317 | 838 | 355 | 328 | 384 | 344 | 324 | 305 | 145 | 182 |
| Immersion Class students | 25 | 42 | 30 | 49 | 47 | 56 | 100 | 105 | 117 | 104 |
| Sequoyah High School students | 400 | 381 | 383 | 394 | 395 | 342 | 284 | 379 | 375 | 366 |
| | | | | | | | | | | |
| Human Services | | | | | | | | | | |
| Child Care children served through subsidy | 3,708 | 3,649 | 3,854 | 4,537 | 3,333 | 3,724 | 3,230 | 3,040 | 3,150 | 2,430 |
| Child Care contracted providers | 915 | 801 | 729 | 636 | 725 | 614 | 622 | 546 | 404 | 529 |
| Child Care technical assistance calls and visits | 1,358 | 2,178 | 3,053 | 5,614 | 3,961 | 2,886 | 1,967 | 1,965 | 1,799 | 1,001 |
| Child Care monitoring visits to caregivers | 1,236 | 1,124 | 1,124 | 957 | 1,031 | 1,020 | 1,038 | 1,001 | 1,000 | 982 |
| Food Distribution - individuals served | 111,139 | 105,768 | 114,305 | 130,253 | 121,788 | 104,926 | 110,394 | 109,579 | 127,757 | 133,190 |
| Food Distribution - households served | 44,863 | 43,237 | 46,049 | 51,716 | 49,640 | 52,087 | 47,582 | 47,428 | 55,414 | 59,339 |
| Tribal Work Experience program participants | 192 | 13 | | | . | - | | | | |
| Elder Service Advocacy individuals served | 1,353 | 1,431 | 1,064 | 642 | 640 | 572 | 252 | 279 | 329 | 703 |
| Community Services | | | | | | | | | | |
| Roads/bridges project miles completed | 101.72 | 66.12 | 128.7 | 58.22 | 133.15 | 50.95 | 72.82 | 51.49 | 68.84 | 71.77 |
| Families served through rental assistance | 3,695 | 2,927 | 2,578 | 1,546 | 1,549 | 1,366 | 1,929 | 2,189 | 1.880 | 2.673 |
| Families subsidized in Title VI units | 345 | - | 305 | 295 | 274 | 274 | 268 | 238 | 240 | 234 |
| Rehabilitation of privately owned homes | 119 | 305 | 565 | 209 | 315 | 346 | 379 | 609 | 629 | 610 |
| Acquired or constructed individual homes | | 000 | 000 | 200 | 0.0 | 0.0 | 0.0 | 000 | 020 | 0.0 |
| for low-income families | 31 | 1 | 13 | 12 | 14 | 9 | 40 | 38 | 29 | 158 |
| Businesses funded through Commerce programs | 6 | 7 | 12 | 21 | 28 | 53 | 20 | 28 | 18 | 24 |
| Participants enrollments in IDA/YIDA | 28 | 42 | 24 | 30 | 104 | 131 | 130 | 146 | 210 | 453 |
| | | | | | | | | | | |

Source: Departments/programs as listed

CHEROKEE NATION

CAPITAL ASSET UTILIZATION BY FUNCTION PRIMARY GOVERNMENT LAST TEN FISCAL YEARS (Net of Depreciation, Dollars in Thousands)

| | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|-------------------------------|----------|----------|----------|----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Governmental activities: | | | | | | | | | | |
| Tribal Government | \$ 2,969 | \$ 2,424 | \$ 3,013 | \$41,269 | \$ 40,956 | \$ 42,732 | \$ 43,950 | \$ 49,706 | \$ 52,295 | \$ 52,873 |
| Health Services | 12,883 | 33,898 | 41,238 | 45,261 | 46,134 | 60,260 | 84,086 | 88,522 | 95,747 | 131,097 |
| Education Services | 8,246 | 8,885 | 9,479 | 9,622 | 9,968 | 10,323 | 10,124 | 10,067 | 9,698 | 9,302 |
| Human Services | 242 | 396 | 571 | 902 | 1,173 | 1,111 | 1,502 | 6,205 | 6,152 | 5,891 |
| Community Services | 1,384 | 2,189 | 3,264 | 2,715 | 3,336 | 5,137 | 6,947 | 4,555 | 4,288 | 5,192 |
| Other Tribal Services | 30,719 | 32,502 | 37,251 | - | - | - | - | - | - | - |
| Governmental activities, net | \$56,443 | \$80,294 | \$94,816 | \$99,769 | \$101,567 | \$119,563 | \$146,609 | \$159,055 | \$168,180 | \$204,355 |
| Business-type activities: | | | | | | | | | | |
| Enterprise Funds | \$ 6,761 | \$ 900 | \$ 599 | \$ 548 | \$ 645 | \$ 588 | \$ 533 | \$ 483 | \$ 435 | \$ 386 |
| Business-type activities, net | \$ 6,761 | \$ 900 | \$ 599 | \$ 548 | \$ 645 | \$ 588 | \$ 533 | \$ 483 | \$ 435 | \$ 386 |

CHEROKEE STUDENTS BY DISTRICT LAST TEN FISCAL YEARS

| District* | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 |
|-------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Cherokee | 4,097 | 4,079 | 4,357 | 4,421 | 4,622 | 4,681 | 4,882 | 5,025 | 4,733 | 4,248 |
| Craig | 1,342 | 1,296 | 1,334 | 1,361 | 1,378 | 1,341 | 1,325 | 1,341 | 1,314 | 1,312 |
| Delaware | 2,311 | 2,315 | 2,302 | 2,310 | 2,336 | 2,372 | 2,524 | 2,689 | 2,558 | 2,483 |
| Keeler | 1,862 | 1,785 | 1,801 | 1,916 | 1,871 | 1,856 | 2,271 | 2,993 | 5,468 | 5,677 |
| Mayes | 2,020 | 2,062 | 2,152 | 2,126 | 2,199 | 2,321 | 2,387 | 2,411 | 2,456 | 2,489 |
| Sequoyah | 2,067 | 2,031 | 2,124 | 2,101 | 2,109 | 2,158 | 2,540 | 2,534 | 2,518 | 2,475 |
| Three Rivers | 2,468 | 2,569 | 2,680 | 2,713 | 2,851 | 2,936 | 2,850 | 2,948 | 4,007 | 3,797 |
| Trail of Tears | 2,151 | 2,261 | 2,260 | 2,403 | 2,504 | 2,466 | 2,337 | 2,576 | 2,614 | 2,492 |
| Will Rogers | 2,368 | 2,324 | 2,246 | 2,303 | 2,598 | 2,574 | 2,760 | 2,812 | 2,814 | 2,835 |
| Total Cherokee Students | 20,686 | 20,722 | 21,256 | 21,654 | 22,468 | 22,705 | 23,876 | 25,329 | 28,482 | 27,808 |

Counties included in districts:

Cherokee (Cherokee)

Craig (Craig/Nowata)

Delaware (Delaware/Ottawa)

Keeler (Tulsa/Washington)

Mayes (Mayes)

Sequoyah (Sequoyah)
Three Rivers (Muskogee/Wagoner/McIntosh)

Trail of Tears (Adair)

Will Rogers (Rogers)

Source: MVT apportionment

^{*} The Nation currently has a 15 district map of the Nation's jurisdictional areas. For comparative purposes, the distribution of the Nation's citizenship is shown in the original nine district breakout. Reports have been compiled similarly to prior years' reporting to maintain consistency.