GW X8 DBP CHEROKEE NATION®



From One Fire to a DPW-VA O-G.S.A.RT Proud Future

Popular Annual Financial Report for the fiscal year ended September 30, 2012

Dear Cherokee Nation Citizen:

We are pleased to present the Cherokee Nation's very first Popular Annual Financial Report. This report was prepared with you in mind and is part of the Cherokee Nation's continuing effort to keep you better informed. Many of you have asked for financial information and highlights of the Cherokee Nation in a format that is easily readable and understandable. In this report, you will find brief descriptive information about the Cherokee Nation and its service departments and programs.

The information in this report summarizes the Nation's financial position based on the detailed financial statements found within our Fiscal Year 2012 Comprehensive Annual Financial Report (CAFR). The financial statements were prepared in conformance with Generally Accepted Accounting Principles (GAAP) and audited by an independent accounting firm. Cherokee Nation received an unqualified, or clean, audit opinion. For additional information and detail, please visit **www.cherokee.org** to view the current year's CAFR.

The balances presented in this report are for the general government and are presented in an unaudited, non-GAAP format. Financial information on the Nation's subsidiary component units from the CAFR has been excluded, but contact and general information can be found on page 15.

We would like to thank the Nation's professional staff in Financial Resources and Communications for their time and talent in preparing this report.

Thank you for taking the time to read this report.





Bing the Rake

Bill John Baker Principal Chief



A. Jee Crittenden

S. Joe Crittenden Deputy Principal Chief



Hulley A. Hom Lacey A. Horn

Treasurer

ABOUT THIS REPORT



Cherokee Warrior Memorial located at the W.W. Keeler tribal complex in Tahlequah, Oklahoma.

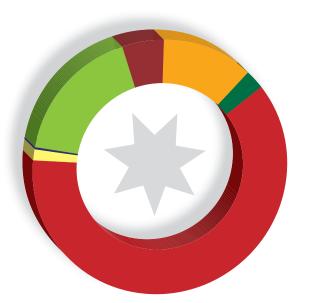
Osiyo!

The Cherokee Nation is a sovereign nation. Upon settling in Indian Territory (present day Oklahoma) after the Indian Removal Act, the Cherokee people established a new government in what is now the city of **Tahlequah, Oklahoma**. A constitution was adopted in September of 1839, 68 years prior to Oklahoma's statehood.

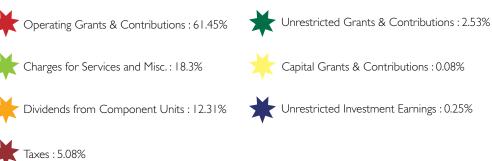
Today, the Cherokee Nation is one of the largest Indian tribes in the United States with more than **317,000 citizens** world-wide. More than 120,000 Cherokee Nation citizens reside within the 9,234-square mile, 14-county jurisdiction that covers most of northeastern Oklahoma.

Services we provide include health and human services, education, employment and housing services, economic and infrastructure development and environmental protection.

With more than 8,750 employees, the Cherokee Nation and its subsidiaries together are one of the **largest employers** in northeastern Oklahoma. The tribe has a widespread positive impact on the Oklahoma economy annually.

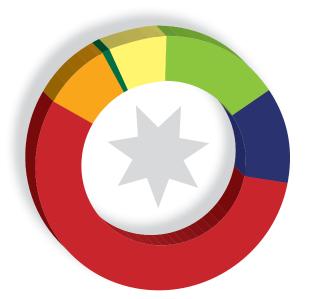


HT DSW JSGOET Where the Money Comes From 2012 Sources



Capital Grants & Contributions : 0.08%

Unrestricted Investment Earnings : 0.25%



ፀቴ DSW OSG@ET Where the Money Goes 2012 Uses

Health Services : 56.01% Community Services : 15.67%

Education Services : 12.38%



Interest on Long-Term Debt : 0.36%

Assets	TOTAL	
Cash and cash equivalents	\$ 265,232	
Investments	\$ 18,431	
Accounts receivable, net	\$ 24,341	
Inventories	\$ 4,049	
Notes receivable	\$ 2,593	
Other current assets	\$ 9,024	
Restricted cash, cash equivalents and investments	\$ 38,126	
Long-term notes receivable	\$ 15,285	
Other assets	\$ 4,053	
Deferred outflow	\$ I,557	
Capital assets	\$ 47, 42	
TOTAL ASSETS	\$ 529,833	
Liabilities		
Accounts payable and accrued liabilities	\$ 47,837	
Other current liabilities	\$ 8,931	
Unearned revenue	\$ 1,017	
Deferred grant revenue	\$ 138,194	
Notes payable and long-term debt	\$ 52,859	
Capital leases	\$ 130	
Compensated absences	\$ 7,201	
Other noncurrent liabilities	\$ 4,332	
TOTAL LIABILITIES	\$ 260,501	

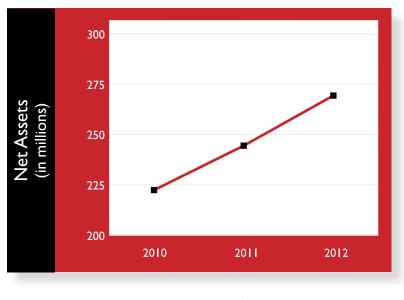
Net Assets

TOTAL LIABILITIES

TOTAL NET ASSETS	\$ 269,332
Unrestricted net assets	\$ 66,05 I
Restricted net assets	\$ 100,644
Invested in capital assets, net of related debt	\$ 102,637

The Nation's assets exceeded its liabilities at the end of the fiscal year 2012 by **\$269 million** (net assets).

Of this amount, **\$66 million** are unrestricted net assets that may be used to meet the government's ongoing obligations.



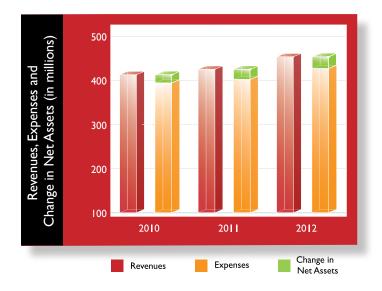
Year	Net Assets
2010	\$222,386
2011	\$244,427
2012	\$269,332

As of September 30, 2012 (dollars in thousands)

* For additional information, please see notes to basic financial statements in the CAFR at www.cherokee.org

FINANCIAL HIGHLIGHTS

The net assets increased by **\$25 million**, which is largely attributable to increased dividends received in the General Fund from Component Units during fiscal year 2012.



						Cha	nge in
Year	Re	venues ·	- Ex	penses	=	Net /	Assets
2010	\$	421,490	\$	405,811		\$	15,679
2011	\$	433,807	\$	411,766		\$	22,041
201 2	\$	462,201	\$	437,296		\$	24,905

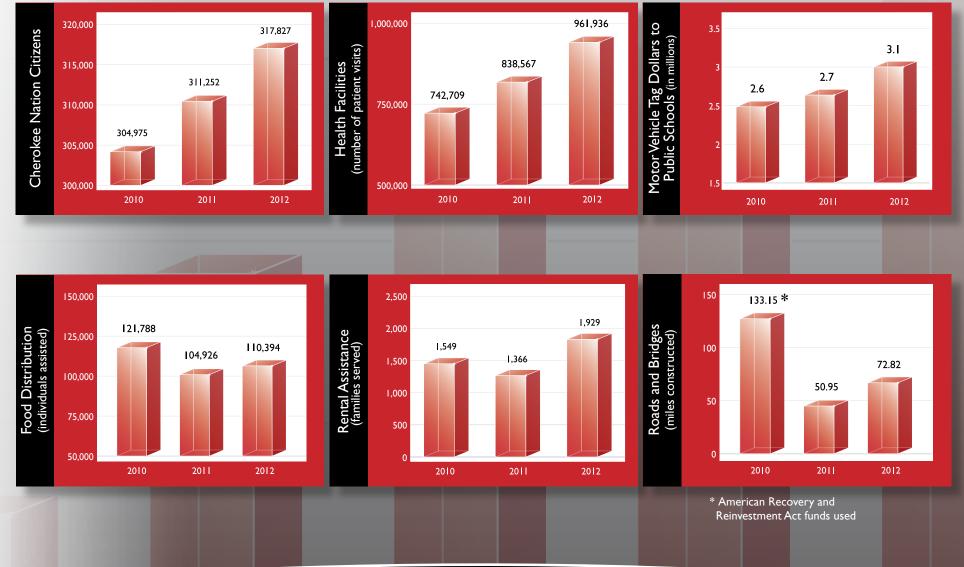
Revenues

General Revenues:	IOTAL
Motor fuel tax	\$ 7,435
Motor vehicle tax	\$ 8,960
Tobacco tax	\$ 3,943
Sales ta×	\$ 3,111
Unrestricted grants and contributions	\$ 11,676
Unrestricted investment earnings	\$ 1,142
Dividends from component units	\$ 56,806
Miscellaneous revenue	\$ 6,327
TOTAL GENERAL REVENUES	\$ 99,400
Program Revenues:	
Charges for services	\$ 78,989
Operating grants	\$ 283,446
Capital grants	\$ 366
TOTAL PROGRAM REVENUES	\$ 362,801
TOTAL REVENUES	\$ 462,201
Expenses	
Governmental Activities:	
Tribal government	\$ 29,428
Health Services	\$ 244,547
Education Services	\$ 54,061
Human Services	\$ 38,575
Community Services	\$ 68,391
Interest on long-term debt	\$ 1,569
TOTAL GOVERNMENTAL ACTIVITIES	\$ 436,571
Business-type Activities:	
TOTAL BUSINESS-TYPE ACTIVITIES	\$ 725
TOTAL EXPENSES	\$ 437,296
CHANGE IN NET ASSETS	\$ 24,905
NET ASSETS, BEGINNING	\$ 244,427
NET ASSETS, ENDING	\$ 269,332

For the year ended September 30, 2012 (dollars in thousands)



ORGANIZATIONAL HIGHLIGHTS



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Cherokee Nation operates one hospital and nine health centers, including the new Vinita Health Center, which opened in fall 2012.



Miss Cherokee Christy Kingfisher



Cherokee Nation Elected Officials



Cherokee Nation operates the largest tribal health care system in the U.S. Among numerous health programs, some services include:

Medical Health Centers and Hospital

Nine health centers and one hospital together assisted 961,936 patients in 2012.

Behavioral Health

This service aids in mental health, substance abuse and community-based programs promoting mental health.

Jack Brown Center

A chemical dependency residential center to aid Indian adolescents.

Emergency Medical Services

Cherokee Nation Emergency Medical Services (CNEMS) is a state-licensed paramedic-level ambulance service operated by the Cherokee Nation.

Cancer Programs

Education, assistance and screenings are part of the tribe's Comprehensive Cancer Control Plan.

Healthy Nation

Outreach services to schools and communities to promote healthy lifestyles.

Women, Infants and Children (WIC)

The program is directed toward pregnant or nursing women, as well as infants and children under five years of age.

Cherokee Nation Health Services (CNHS) was the first tribal health system to achieve accreditation by Det Norske Veritas and has received 18 awards from the Indian Health Service through the Government Performance and Results Act.

127,510 DIABETES EDUCATION PARTICIPANTS

> 961,936 CNHS PATIENT VISITS

4,422 CALLS RESPONDED BY CNEMS

89,183 WIC PARTICIPANTS SERVED





 \square UCATION SERVICE S

324 HEAD START STUDENTS



IMMERSION ELEMENTARY STUDENTS

284 sequoyah students



Cherokee Nation Education Services works to cultivate the development of skilled and knowledgeable Cherokees through administration of programs that focus resources on serving people of all ages. Programs include:

Head Start Preparing pre-K children for school.

Immersion School

Promotes revitalization and use of the Cherokee language through educating children in a cultural environment.

Sequoyah Schools

Middle school and high school education for Native American students in grades 7-12.

College Resources Center

Scholarships to qualified Native American students attending an accredited college.

Johnson O'Malley (JOM)

Co-Partner Program designed to provide supplemental and/or operational support to public schools within Cherokee Nation boundaries.

Arts Outreach

Arts programs for schools and community groups.

Directed Studies Program

Provides financial aid to higher education students aimed at strengthening the Cherokee Nation government and economy.

Language Technology Technology that promotes and aids use of the Cherokee syllabary to communicate.

Learn & Serve Sub-grants that provide opportunities for K-12 students.

In the past 10 years, Cherokee Nation has distributed \$28 million from car tag revenues to local school districts in unrestricted support.

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The Cherokee Nation offers many Human Services programs to its citizens and to other Native Americans throughout its tribal jurisdiction.

citizens and to other Native Americans throughout its tribal jurisdiction These services range from child care and development to low-income heating and energy assistance. Examples of Human Services programs include:

Family Assistance

An array of services that include Food Distribution along with emergency, energy and burial assistance to qualified Native Americans.

Child Support Services

Ensures that all parents support their children by using a holistic, cultural approach to child support cases.

Child Care & Development Center

Provides quality child development and child care services. Includes training, licensing and educational resources.

Children, Youth & Family Services

A fully integrated support system for children and families who need stability and consistency in times of crisis or uncertainty. Services include adoption, foster care, crisis shelter and child protective services.

3,230 CHILDREN SERVED BY CHILD CARE SUBSIDY

I,265 ELDERS-IN-NEED PROGRAM PARTICIPANTS

8,700 CHILDREN AIDED BY CHILD SUPPORT SERVICES

47,582 FAMILIES SERVED THROUGH FOOD DISTRIBUTION





542 CASES ASSISTED FOR COMPLIANCE BY ENVIRONMENTAL PROTECTION

379 privately owned homes rehabilitated

72.8 MILES OF ROADS AND BRIDGES BUILT



Community Services improves the quality of life for Cherokee families by assisting with housing, roads, water, sanitation and environmental health. Community Services programs include:

Transit Bus Services

Provides tribal employees and the general public with low-cost transportation also known as "park-n-ride" transit routes.

Roads

Constructs and repairs roads and bridges in the 14-county Cherokee Nation jurisdiction.

Engineering and Sanitation

Assists with sanitation facilities for homes and communities.

Environmental Health

Helps to ensure that tribal facilities are operated in a safe and sanitary manner, and provides tribal members with services and information to lead environmentally healthy lifestyles.

Community Organization Training and Technical Assistance

Facilitates opportunities for partnerships between Cherokee Nation and local communities.

Community Youth Development

Assists youth in excelling through group and community action.

Housing Rehabilitation

Making homes safe for our citizens. Priority is given to the elderly, disabled and Cherokee Nation families.



Career Services develops and encourages individuals to achieve and maintain work habits and skills that promote employability and selfsufficiency through programs encompassing education, training, rehabilitation and supportive services. Programs include, among others:

Vocational and Educational Programs

Assists individuals with their educational and vocational training needs.

Employment Programs

Provides employment services that assist individuals in attaining and retaining unsubsidized employment that leads to self-sufficiency.

Youth Programs

Educational, vocational, leadership and employment programs for youth, both summer specific and year-round.

Assessments and Certifications

Assesses skills and interests, leading to good career choices. GED testing is also provided.

Programs for Businesses and Employers

Works with businesses and employers to ensure their workforce needs are met.

Commerce Services is dedicated to helping build the economic security of Cherokee citizens and communities. Education and financial assistance is available to help entrepreneurs achieve their personal and business objectives. Program examples include:

Self-Sufficiency Programs

Assists participants in creating financial security through the implementation of a Mortgage Assistance Program, iSave, foreclosure prevention services, homebuyers' education classes and financial coaching.

Small Business Assistance Center

Encourages small business development and entrepreneurship through business financing, government contracting and development services for Cherokee citizens.

Artist Development

Develops talents along with business and marketing support to create viable businesses through cultural art.

Community Tourism

Build sustainable Cherokee communities and citizens through the creation and expansion of tourism opportunities while promoting and preserving the Cherokee culture and heritage.



Cherokee Nation Businesses

777 W. Cherokee St., Catoosa, OK 74015 918-266-6700 www.cherokeenationbusinesses.com

Cherokee Nation Businesses is a parent company of a diversified portfolio of businesses owned by the Cherokee Nation. Industries included are environmental consulting, gaming, health care, hospitality, manufacturing & distribution, real estate and technology.

Housing Authority of the Cherokee Nation 1500 Hensley Dr., Tahlequah, OK 74464 918-456-5482 www.housing.cherokee.org

The Housing Authority of the Cherokee Nation provides Cherokee citizens with various means of housing assistance. Services include home construction, low-income rental, rental assistance and home insurance.

Cherokee Nation Comprehensive Care Agency

1387 W. 4th St., Tahlequah OK 74464 918-431-5554 www.eldercare.cherokee.org

The Cherokee Nation Comprehensive Care Agency is a community PACE program that enhances the quality of life and autonomy for frail older adults, while enabling them to live in their home and in the community for as long as possible.

Cherokee Nation Home Health Services 1630 N. Cedar, Tahlequah, OK 74464 888-281-6910 www.cnhhs.org

Cherokee Nation Home Health Services is a tribally incorporated notfor-profit home health care agency that is Medicare and Medicaid certified to provide state-licensed home health care. Services provided are home health, outreach and hospice.

Cherokee Nation Waste Management 925 W. Hickory, Stilwell, OK 74960 918-696-8107

Cherokee Nation Waste Management includes a landfill, green technologies and recycling.

Cherokee National Historical Society

P.O. Box 515, Tahlequah, OK 74465 918-456-6007 www.cherokeeheritage.org

The Cherokee National Historical Society dba Cherokee Heritage Center is a 501(c)3 historical society and museum that seeks to preserve the historical culture of the Cherokee people.

Cherokee Nation Foundation

115 E. Delaware, Tahlequah, OK 74464 918-207-0950 www.cherokeenationfoundation.org

The Cherokee Nation Foundation is a 501(c)3 charitable organization that provides higher education assistance to Cherokee students and strives to revitalize the Cherokee language.





Cherokee Nation Directory 918-453-5000 • 800-256-0671 • Fax 918-458-6219

Administration 918- 453-5618 Career Services 918-453-5555 Cherokee FIRST Information Center 918-207-3936 Cherokee Nation Businesses 918-266-6700 Cherokee Nation Industries 800-259-6505 Commerce/Small Business Assistance 918-453-5536 Communications/PR/Web 918-453-5541 Community Services 918-207-3879 Education Services

918-207-3865 Financial Resources

918-453-5402

Health Services 918-453-5657

Housing Authority of the Cherokee Nation 918-456-5482 or 800-837-2869

Human Services 918-453-5422 Human Resources 918-453-5292 Marshal Service 918-207-3800 Tax Commission (Car Tags) 918-453-5100 Tribal Council

918-207-3900 or 800-995-9465 Tribal Registration (Enrollment)

918-458-6980

Veterans Office 918-453-5695



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CHEROKEE NATION® P.O. Box 948 Tahlequah, OK 74465-0948 918-453-5000 www.cherokee.org

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(Thank You)